



UNIVERSITY
OF
CALIFORNIA

Annual Report on University Private Support

2020–21



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University of California

Annual Report on University Private Support

2020–21

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CAMPUS URL DIRECTORY

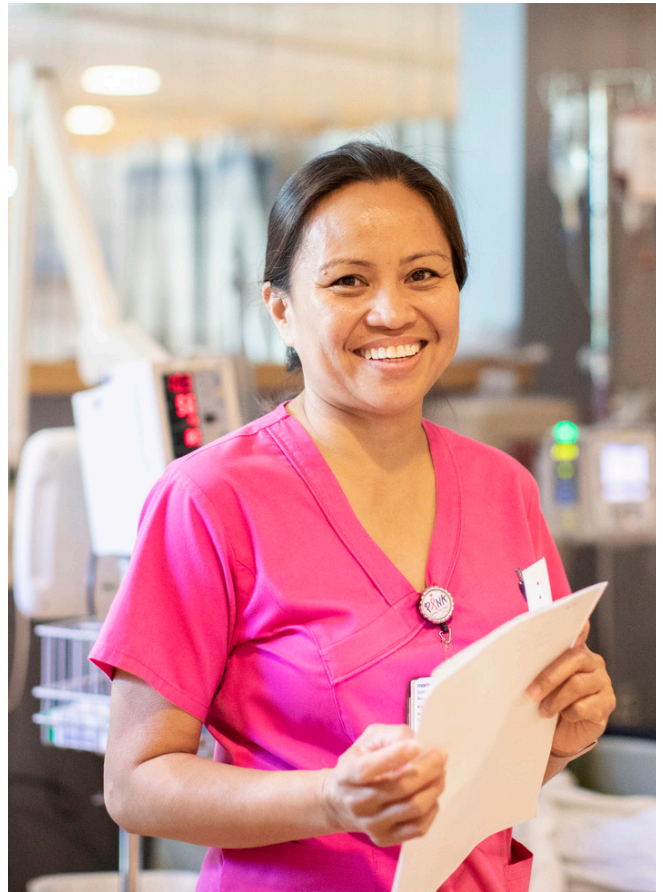
For more information on the campuses and their private support programs, visit these websites:

<https://give.berkeley.edu>
<https://give.ucdavis.edu>
<http://give.uci.edu/>
<http://giveto.ucla.edu/>
<http://giving.ucmerced.edu/>
<http://www.ucr.edu/giving/>
<http://campaign.ucsd.edu>
<http://giving.ucsf.edu/>
<https://giving.ucsb.edu>
<https://giving.ucsc.edu/>

ANNUAL REPORT URL

<http://www.ucop.edu/institutional-advancement/reports/index.html>

All images included in this report are from the University of California Office of the President's digital repository of photographs taken at various UC campuses, showing the depth and breadth of research, education and public service occurring at the University of California.



Executive Summary

Annual Report on University Private Support for the 2020-21 Fundraising Year

The University of California raised over \$2.9 billion in private support. This was the seventh year in a row that UC surpassed the \$2 billion mark, continuing a trend of strong philanthropic giving, both in terms of dollars raised and the number of contributors to UC.

This growth in private support is clearly evident in the average amount received by the university in 5-year incremental periods over the past 20 years: 2002-2006, \$1.131 billion; 2007-11, \$1.426 billion; 2012-16, \$1.821 billion; 2017-21, \$2.694 billion. Fluctuations from year to year can occur due to economic conditions and the timing of significant gifts; examining fundraising results over a period of years accounts for these factors, and illustrates the tremendous growth in private support to UC, particularly in the last five years. The university's overall fundraising results are primarily due to the cumulative impact of the work being done to increase private support at each of the 10 campuses and the corresponding response from the broad philanthropic community.

The annual report provides an overview of philanthropy at the University of California in two separate ways. First, it provides a high-level summary of philanthropic support to the entire UC system via an array of summary schedules that display gift totals in major categories based on gift source and gift purpose. In short, it describes who is supporting UC and what areas they are supporting. Second, campus schedules provide this same summary information at the local level, along with profiles of private giving at each campus that provide further insight into the role that philanthropy is playing.

There are a number of themes that emerge from individual campus profiles: the philanthropic response from both the local community and donors across the country and internationally to comprehensively address the demands of COVID-19; broad interest in gifts for scholarships and fellowships to support students; and the importance of campus foundations. These themes share one common thread — the understanding that there is no greater return on one's philanthropic investment than a gift to UC.

The depth and breadth of giving at the University of California makes it challenging to present a comprehensive picture of the importance of giving on a single campus — let alone the entire UC system. However, there are several areas that merit attention.

RESPONSE TO COVID-19 As the impact of the COVID-19 pandemic continued to unfold during the 2020-21 fiscal year, philanthropic support was once again instrumental in supporting the university. The philanthropic community responded to continuing challenges posed by the pandemic by giving to a variety of critical resources, such as student financial needs, testing platforms, protective equipment supplies, and vaccine and virus research.

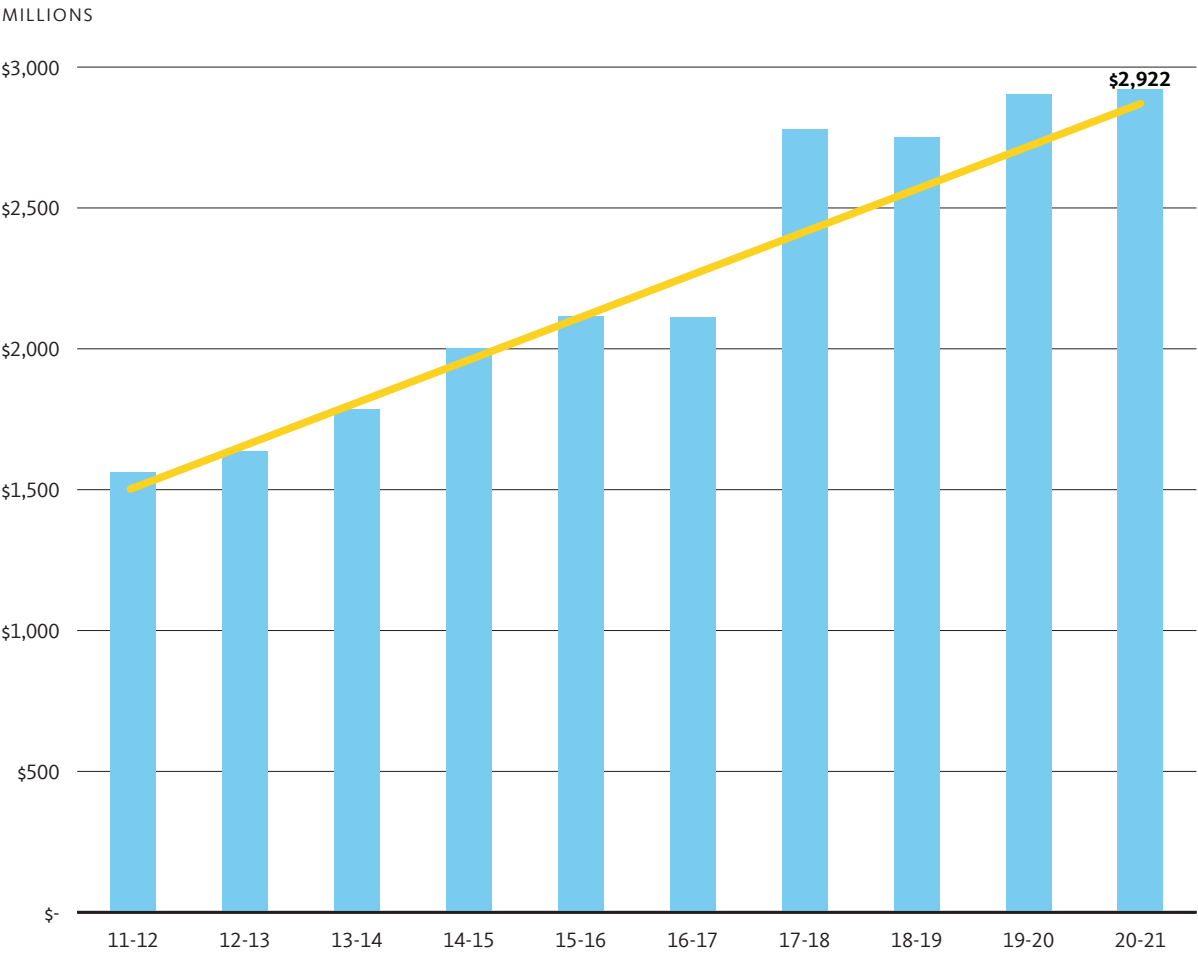
SCHOLARSHIPS AND FELLOWSHIPS Philanthropic support for scholarships and fellowships was \$305 million this past fiscal year. This record increase of \$75 million more than the prior year was due, in part, to a renewed emphasis on student support. Privately funded scholarships and fellowships play a crucial role in helping to make a UC education affordable for many students — and ensuring the excellence of the university's undergraduate and graduate programs. The campus narratives highlight a number of these gifts and help illustrate the impact of this support. Whether assisting a first-generation college student to achieve her dreams of a degree or allowing medical school students to graduate without the debt that often discourages pursuit of certain areas of service — these gifts are often some of the most inspirational and life-changing.

ROLE OF THE CAMPUS FOUNDATIONS The vast majority of donors have an affinity with a particular campus and the UC campus foundations are instrumental in raising support for their particular campus. Each of the 10 UC campuses has an associated campus foundation that is a separately incorporated California nonprofit public benefit corporation. Each campus foundation is governed by a board of trustees composed of professional, business and philanthropic leaders dedicated to promoting the university's pursuits of teaching, research and public service. These critically important volunteer bodies serve as the campus's primary vehicles for fundraising activities and provide an opportunity for the campuses to partner with prominent business leaders, alumni and other successful individuals who are willing to commit their time, resources and talent to support and advocate for the university.

OTHER UC PROGRAMS UC operates a variety of systemwide and multicampus programs that receive generous support from corporate, foundation and private funders. This report highlights one of these programs — the Berkeley Lab Foundation. Established in 2013, Berkeley Lab Foundation serves as the bridge between the Lawrence Berkeley National Lab and donors who wish to support its multidisciplinary research to address such global challenges as climate change, food insecurity, clean energy, sustainable agriculture, and health. By supporting projects in the early stages of development, donors enable the Lawrence Berkeley National Lab to amplify promising new research that can lead to the transformative discoveries for which it is known.

Philanthropic support has long played an important role in furthering the university's mission. This year's level of private support, despite these uncertain times, reflects the confidence that the philanthropic community has in the university. This support, through gifts of all sizes, reflects the understanding that there is no greater return on one's philanthropic investment than a gift to UC. As such, the university is grateful to its alumni and friends for their support — and for recognizing the many ways in which the university is serving the people of California.

10-year summary of fundraising



2020–21 Student Financial Support

The University of California has a deep and longstanding commitment to ensuring that financial aid is available for students and their families. The strategy is guided by two goals: ensuring that, at the undergraduate level, the university remains affordable for *all* California students regardless of their financial resources and enabling the university to compete for the best and the brightest graduate students from around the world. UC provided over \$3.4 billion in gift assistance (grants and scholarships/fellowships) in 2019–20 — federal aid (primarily Pell Grants) and state aid (such as Cal Grants) was significant, but the largest source of funds was UC's commitment of its own resources of over \$1.7 billion in aid to UC students. As tuition has historically been moderate, privately-funded scholarships and fellowships have played a smaller but crucial role in student financial support.

OVERVIEW OF UC FINANCIAL AID — UNDERGRADUATE AFFORDABILITY

In 2019–20, the most recent year for which data is available, UC undergraduates received about \$2.6 billion in grants and scholarships. Several features distinguish UC's financial aid strategy from those of other colleges and universities: scholarship programs are primarily need-based, as almost 90 percent of UC aid is awarded in this fashion; aid is designed to address the entire cost of attendance — not just tuition, but also room and board, books and supplies, personal expenses, health insurance and other costs; and financial aid is allocated by UC across campuses so that every campus can provide a similar level of affordability — allowing students to choose among campuses based on “fit,” not cost.

The UC undergraduate scholarship programs are also distinguishable based upon their size and scope. The majority of UC undergraduate students pay much less than the tuition “sticker price.” 55 percent of all California resident undergraduates pay no tuition and fees. On average, UC students receive more aid and pay lower tuition than students at other major public research universities. Among California resident undergraduates who received a grant or scholarship in 2019–20, the average per student award exceeded \$18,500, much more than the \$12,570 in systemwide tuition and fees. While UC students' debt at graduation has increased in recent years, it remains manageable and well below the national average. Fifty-four percent of all graduating students have no student loan debt; those that do borrow have an average of about \$19,200.

UC'S BLUE AND GOLD OPPORTUNITY PLAN

UC's Blue and Gold Opportunity Plan was established to send a clear, simple message to California families: They can afford a UC education. This plan ensures that California students with financial need and parent income below \$80,000 have their systemwide tuition covered by grants and scholarships. Students with sufficient need typically receive additional grant aid to help cover other expenses, such as campus fees, housing, books and transportation.

GRADUATE STUDENT SUPPORT

UC's graduate student support strategy is decentralized, reflecting differences in the competitive environment, the applicant pool and the costs associated with the university's many graduate academic and professional degree programs. Academic doctoral students are typically supported by merit-based fellowships, research assistantships and teaching assistantships. Students in professional degree programs rely largely on need- and merit-based fellowships, as well as student loans. These students are charged Professional Degree Supplemental Tuition, which varies by program, in addition to their base tuition and fees.

PHILANTHROPIC SUPPORT

As government funding for undergraduate and graduate students has decreased, UC is committed to increasing support from other resources — with a renewed emphasis on private support for scholarships and fellowships.

In recent years, over 33,000 students received privately funded scholarships and fellowships — over \$211 million in total each year. These awards consist of almost equal parts current use gifts and payout from endowment funds. In order to enable UC to meet the growing need, new gifts must be received in order to replenish the funds distributed and provide support to even more students.

In 2019–20, over \$305 million of gifts received by UC were designated for student support. This total number represents the sum total of a wide spectrum of gifts designated for scholarships, fellowships, awards and prizes. The campus narratives highlight a number of these gifts and help illustrate the impact of this support.

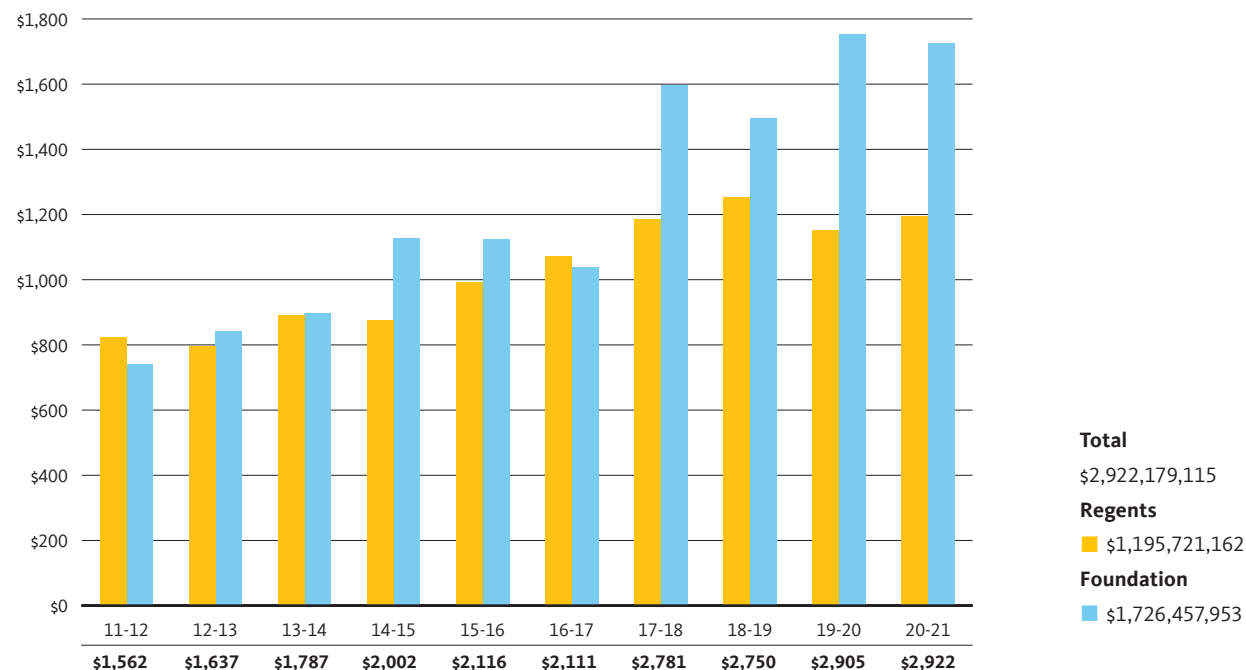
2020–21 System Summary

Private Support to Regents and Campus Foundations by Cash Reporting Convention

| CAMPUS | Regents | Foundations | Total |
|-------------------|------------------------|------------------------|------------------------|
| Berkeley | \$296,891,087 | \$355,775,151 | \$652,666,238 |
| Davis | \$139,011,417 | \$55,921,980 | \$194,933,398 |
| Irvine | \$39,109,629 | \$127,626,449 | \$166,736,078 |
| Los Angeles | \$216,648,506 | \$427,620,841 | \$644,269,347 |
| Merced | \$23,233,334 | \$6,267,190 | \$29,500,524 |
| Riverside | \$14,914,205 | \$14,285,965 | \$29,200,170 |
| San Diego | \$162,756,533 | \$179,536,440 | \$342,292,973 |
| San Francisco | \$219,689,273 | \$493,207,924 | \$712,897,196 |
| Santa Barbara | \$51,653,916 | \$39,269,839 | \$90,923,754 |
| Santa Cruz | \$21,921,822 | \$26,946,173 | \$48,867,995 |
| ANR | \$4,251,783 | \$0 | \$4,251,783 |
| UC Other Programs | \$5,639,658 | \$0 | \$5,639,658 |
| Total | \$1,195,721,162 | \$1,726,457,953 | \$2,922,179,115 |

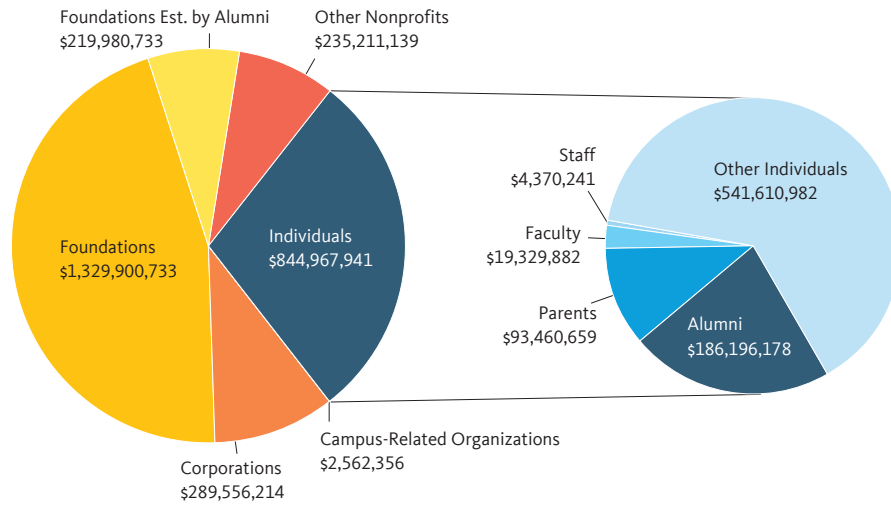
10-year cash report summary

MILLIONS

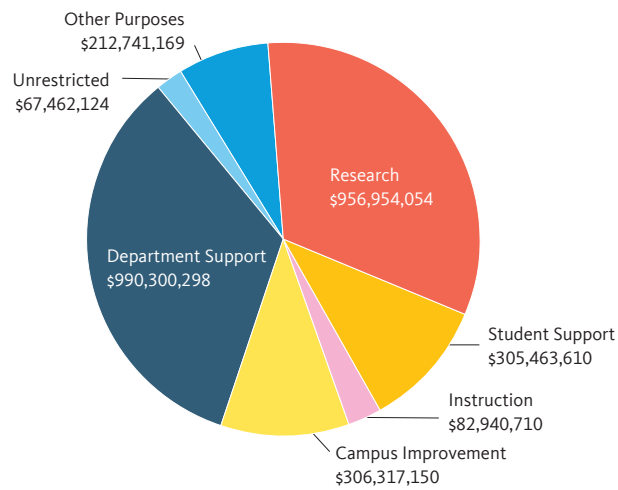


2020–21 Source, Purpose and Asset Type: \$2.922 Billion

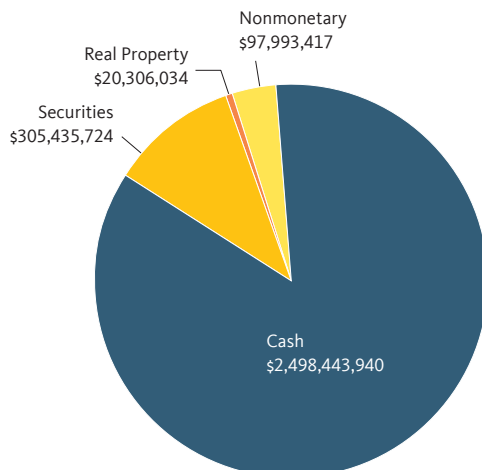
Gift source



Gift purpose

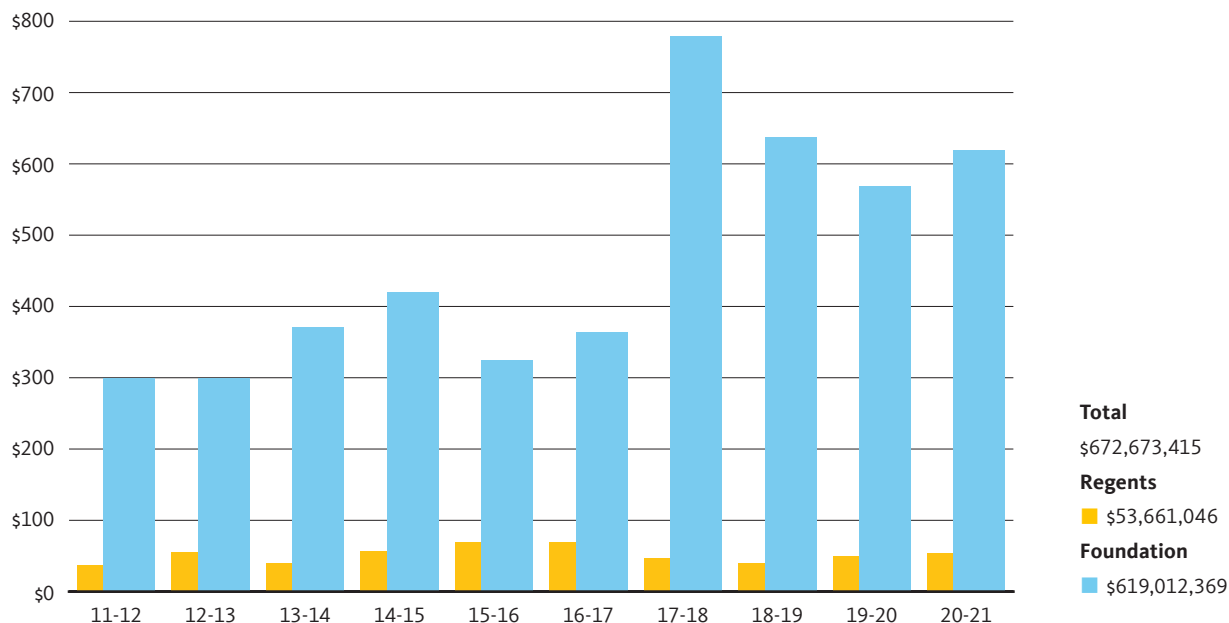


Asset type



2020–21 Additions to Endowment: \$673 Million

MILLIONS



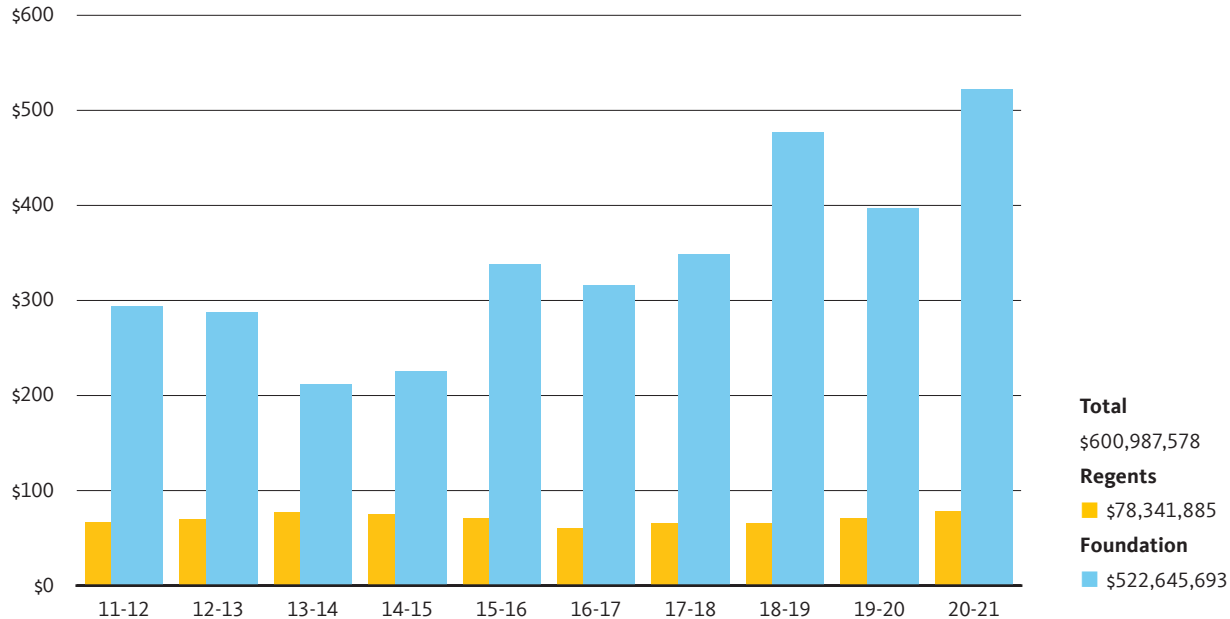
| YEAR | Regents | | Foundations | | Total |
|-------|--------------|-------|---------------|-------|---------------|
| 11-12 | \$36,555,336 | 10.9% | \$299,111,358 | 89.1% | \$335,666,694 |
| 12-13 | \$54,836,099 | 15.5% | \$299,620,530 | 84.5% | \$354,456,629 |
| 13-14 | \$39,567,824 | 9.6% | \$370,565,482 | 90.4% | \$410,133,306 |
| 14-15 | \$56,953,475 | 11.9% | \$420,037,975 | 88.1% | \$476,991,450 |
| 15-16 | \$68,925,529 | 17.5% | \$324,268,777 | 82.5% | \$393,194,306 |
| 16-17 | \$69,959,759 | 16.1% | \$364,197,974 | 83.9% | \$434,157,733 |
| 17-18 | \$46,496,372 | 5.6% | \$778,900,924 | 94.4% | \$825,397,296 |
| 18-19 | \$40,552,827 | 6.0% | \$637,038,263 | 94.0% | \$677,591,090 |
| 19-20 | \$49,933,926 | 8.1% | \$569,117,917 | 91.9% | \$619,051,843 |
| 20-21 | \$53,661,046 | 8.0% | \$619,012,369 | 92.0% | \$672,673,415 |

The preliminary estimate for the value of
all UC endowment as of June 30, 2021

\$29.8 BILLION

2020–21 Planned Giving Assets Under Management

MILLIONS



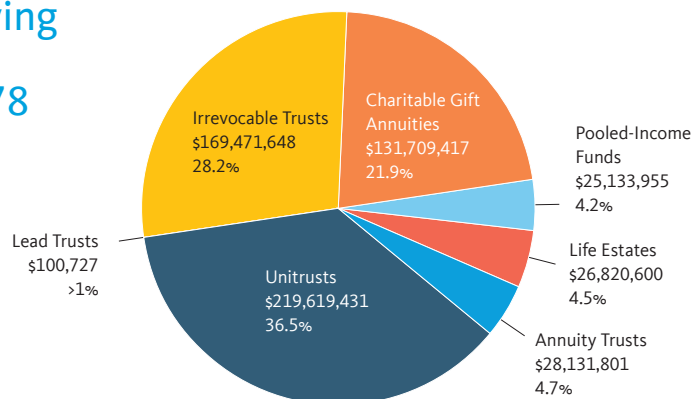
The illustrations on these pages show the total of the planned giving assets where the Regents or a campus foundation are serving as the trustee. The total under management for 2021 is \$600,987,578. All of these assets are irrevocably dedicated to the university and ultimately will be distributed for charitable purposes on the campuses.

The University of California has established planned giving programs at each of our campuses. University staff work with donors and their advisers, if appropriate, to help structure gifts that meet the donors' philanthropic and financial objectives.

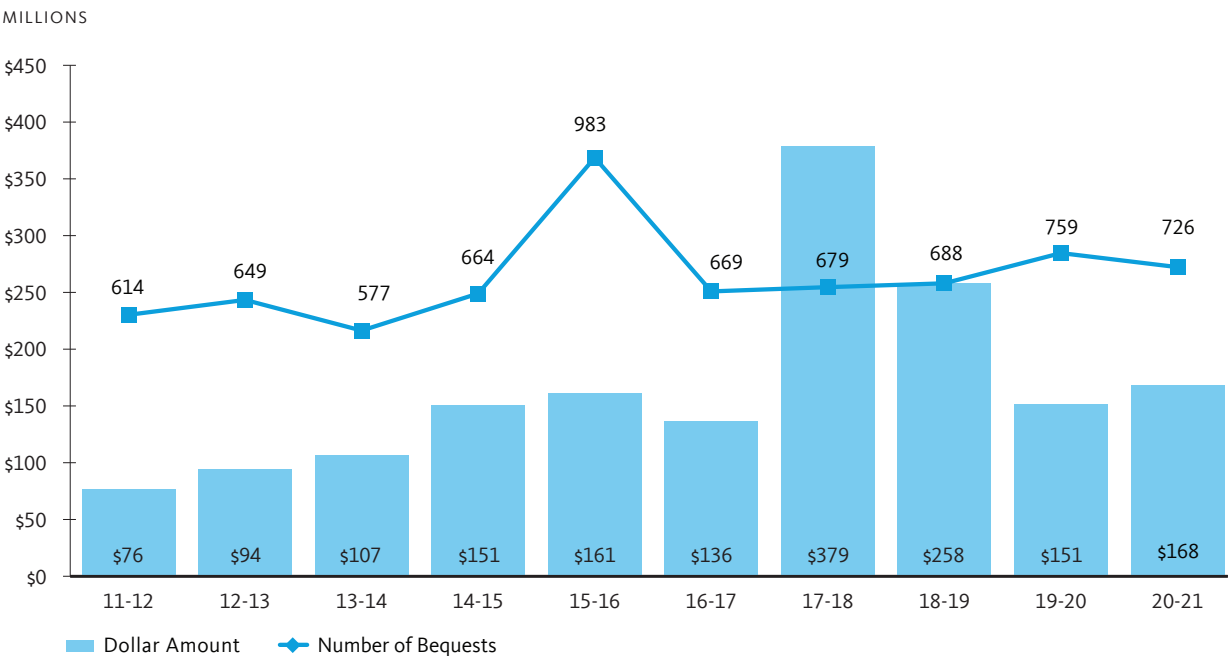
Frequently, this results in the creation of a planned gift, such as a charitable remainder trust, pooled-income fund, charitable gift annuity or similar gift vehicle. Under these arrangements, the principal of the planned gifts is distributed to the university upon the death of the income beneficiaries or at the expiration of a term of years to be used for the charitable purpose designated by the donors.

The totals do not include planned giving assets that are managed by third parties (banks, trust companies), bequest expectancies or any revocable gifts.

2020–21 Total Planned Giving Assets: \$600,987,578



2020–21 Bequests Distributed



The University of California receives steady and significant support from bequests, although there is inherent unpredictability in both the number of bequests and the dollar amount received in any year. Bequests are a frequent source of endowments, as donors seek an opportunity to ensure continued support for the institution — particularly in areas such as student support via the establishment of endowed scholarship and fellowship funds.

The growth in the number of bequests received is reflective of the demographics of the UC alumni population, as well as the efforts of the campus planned giving offices. Whenever possible, the campuses steward family members and friends after receiving bequests so that they are kept aware of the use and benefits of their loved one's legacy.

This past year, the university received \$168 million in distributions from 726 estates and trusts in which the university was designated as a beneficiary. These distributions may take the form of a specific bequest of property or cash, as well as a residual bequest of a percentage of the residue in the decedent's estate or trust. Frequently, a donor has provided support for a particular area during his/her lifetime, and provides a bequest to enable this support to continue into the future. As reflected in the chart above, the number of estates and trusts that made distributions to UC this past year decreased slightly from the previous year. However, the total dollars distributed increased from the previous year.

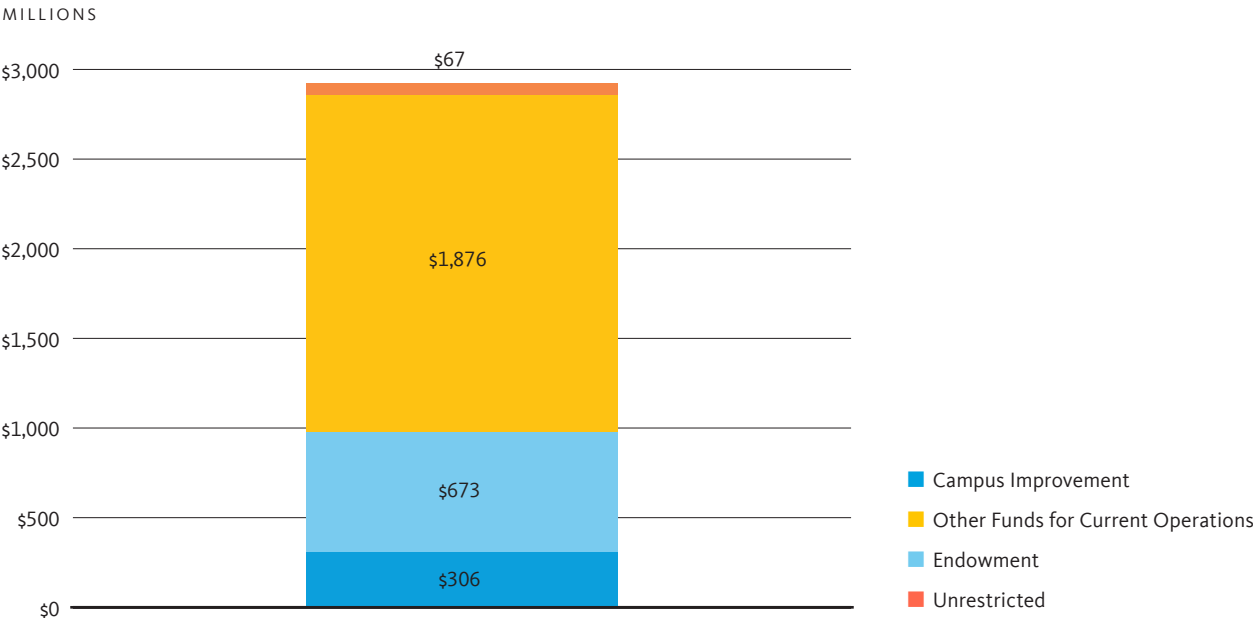
As noted in prior years' reports, the variance in dollars distributed over the past 10 years can be attributed to several factors. Many estate plans allocate the decedent's estate to family members and charitable organizations based upon the estate tax implications. For many years, the uncertainty in the federal estate tax made it challenging to craft an estate plan that achieved the objective of supporting one's heirs and charitable organizations. Since the passage of the American Taxpayer Relief Act of 2012, individuals have greater assurance that their estates can be structured to meet their financial and philanthropic goals.

The Gift Planning Offices on our campuses provide information to alumni and other prospective donors to assist them in meeting their personal and charitable objectives — and also provide much-deserved recognition to donors during their lifetimes. The number of individuals who have indicated that they have provided for the University of California in their estate plans continues to grow, helping to ensure the excellence of the university for future generations.

Fundraising Campaign Status Report, June 30, 2021

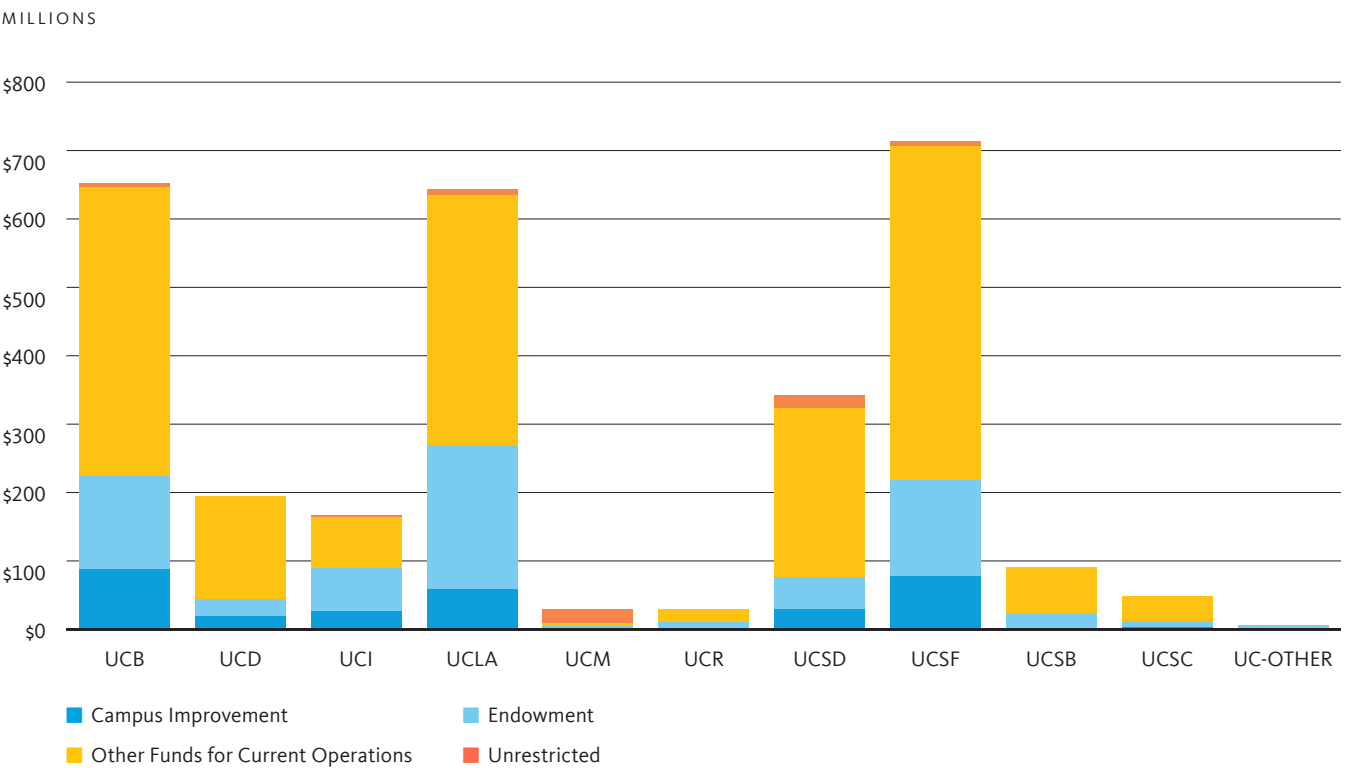
| NAME OF CAMPAIGN | Goals | Duration | Gifts/Pledges by 6/30/21 |
|--|-------------------------|-----------|--------------------------|
| Berkeley <i>Light the Way: The Campaign for Berkeley</i> | \$6,000,000,000 | 2014-2023 | \$4,598,524,538 |
| Davis <i>Expect Greater: From UC Davis. For the World</i> | \$2,000,000,000 | 2016-2024 | \$1,395,276,521 |
| Irvine <i>Brilliant Future: The Campaign for UCI</i> | \$2,000,000,000 | 2015-2025 | \$1,094,432,989 |
| Los Angeles <i>No campaign underway at this time</i> | | | |
| Merced <i>No campaign underway at this time</i> | | | |
| Riverside <i>Living the Promise: The Campaign for UC Riverside</i> | \$300,000,000 | 2011-2020 | \$312,949,759 |
| San Diego <i>The Campaign for UC San Diego</i> | \$2,000,000,000 | 2013-2022 | \$2,637,037,481 |
| San Francisco <i>UCSF: The Campaign</i> | \$5,000,000,000 | 2014-2020 | \$6,191,136,823 |
| Santa Barbara <i>No campaign underway at this time</i> | | | |
| Santa Cruz <i>No campaign underway at this time</i> | | | |
| Grand Total | \$17,300,000,000 | | \$16,229,358,111 |

2020–21 Restrictions on Use



The University of California received \$673 million (23 percent) for endowment held by the Regents and the campus foundations. Campus improvement funds totaled \$306 million (10.5 percent);

an additional \$1.876 million (64 percent) supported other aspects of current operations. Unrestricted funds totaled \$67.5 million and comprised 2.3 percent of the total for private support.



2020–21 Gifts by Discipline

Distribution By Discipline: \$2,922,179,115

| | Total | % of Total |
|-----------------------------------|------------------------|----------------|
| Agriculture and Natural Resources | \$66,559,794 | 2.28% |
| Arts, Letters and Sciences | \$298,161,580 | 10.20% |
| Athletics/Sports | \$70,620,568 | 2.42% |
| Business/Management | \$78,761,583 | 2.70% |
| Engineering | \$229,781,454 | 7.86% |
| Financial Aid | \$17,187,469 | 0.59% |
| Health Sciences and Medicine | \$1,365,659,772 | 46.73% |
| Law | \$44,887,097 | 1.54% |
| Libraries | \$25,333,094 | 0.87% |
| Miscellaneous | \$249,402,747 | 8.53% |
| Other Academic Programs | \$393,863,466 | 13.48% |
| Other Professional Schools | \$61,372,262 | 2.10% |
| Veterinary Medicine | \$20,588,227 | 0.70% |
| Total | \$2,922,179,115 | 100.00% |

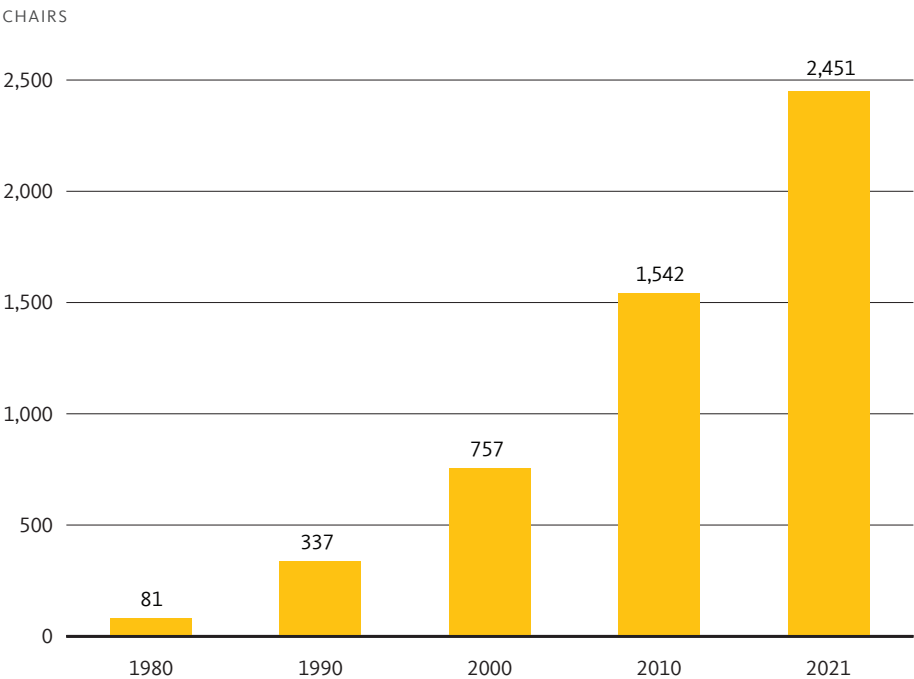
Gifts for Health Sciences and Medicine: \$1,365,659,772

| Campus | Total | % of Total |
|---------------|------------------------|----------------|
| Berkeley | \$53,068,742 | 3.89% |
| Davis | \$38,465,725 | 2.82% |
| Irvine | \$100,836,767 | 7.38% |
| Los Angeles | \$258,717,929 | 18.94% |
| Merced | \$1,240,349 | 0.09% |
| Riverside | \$4,034,495 | 0.30% |
| San Diego | \$196,398,569 | 14.38% |
| San Francisco | \$712,897,196 | 52.20% |
| Total | \$1,365,659,772 | 100.00% |

| Area | Total | % of Total |
|---------------------|------------------------|----------------|
| Biological Sciences | \$44,920,767 | 3.29% |
| Biomedical Sciences | \$202,388 | 0.01% |
| Dentistry | \$6,877,053 | 0.50% |
| Medical Center | \$94,734,321 | 6.94% |
| Medicine | \$969,666,405 | 71.00% |
| Nursing | \$9,588,107 | 0.70% |
| Optometry | \$1,901,746 | 0.14% |
| Other | \$186,194,350 | 13.63% |
| Pharmacy | \$14,304,915 | 1.05% |
| Public Health | \$37,269,719 | 2.73% |
| Total | \$1,365,659,772 | 100.00% |

The method of rounding may produce the appearance of minor inconsistencies in various totals and percentages, but the differences do not affect the accuracy of the data.

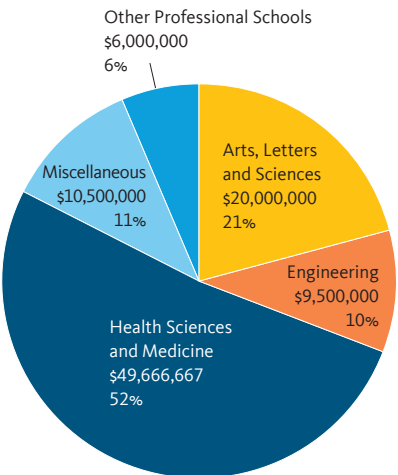
2020–21 Chairs and Professorships Cumulative



From inception to 1980, the university received gifts to endow a total of 81 chairs. The current total now stands at 2,451 endowed chairs and professorships, which are distributed across the campuses; 54 chairs/professorships were established in 2020–21.

The chart below illustrates the extent to which the chairs that were established this past fiscal year are spread among the various academic disciplines.

Chairs and Professorships by Area: \$95,666,667 (established 2020–21)



2020–21 Other UC Programs: Berkeley Lab Foundation

Established in 2013, Berkeley Lab Foundation (BLF) serves as the bridge between Lawrence Berkeley National Laboratory (LBNL) and donors who wish to support its multidisciplinary research. BLF is an official support group of the University of California. Since it began actively raising funds in 2015, BLF has partnered with UC Berkeley and UCSF to raise over \$55 million. In fiscal year 2021, BLF received nearly \$20 million in new commitments, including approximately \$14 million to UC Berkeley. BLF supports critical research for such global challenges as climate change, food insecurity, clean energy, sustainable agriculture and health.

BLF's partnership with the campuses supports cryo-electron tomography (CET) research, brain research, and resilient city research.

- LBNL helped create the field of cryo-electron microscopy, and is now working to advance the growing CET area, which is anticipated to enable major breakthroughs for bioscientists and material scientists. UCSF assisted in raising major support for growth and improvement to CET technology research at UC Berkeley.
- EcoBlock, a major collaboration between LBNL, UC Berkeley and the City of Oakland, is creating a model for extreme efficiency, resilience and collaboration in retrofitting existing residential homes at the block scale.
- LBNL's research to understand the genetic mechanisms of neurodevelopmental disorders was boosted this year by a partnership with the Weill NeuroHub at UC Berkeley and UCSF.

International Energy Studies at LBNL is a global powerhouse performing game-changing research on energy use and clean energy strategies. International Energy Studies at LBNL, a global powerhouse performing game-changing research on energy use and clean energy strategies, is attracting philanthropic support. A new gift is helping researchers work with China to support a vision for a future beyond coal from an economic and energy-based perspective. Another new gift this year helped researchers expand cooling efficiency work with the Chinese government, assisting their efforts to reduce the greenhouse gases associated with air conditioning.

Other major gifts this year support laser accelerators, wildfire research and bioenergy breakthroughs at LBNL. Researchers at the laser accelerator program K-BELLA received funding for tools that have the potential to transform medical treatments, cargo security and particle physics. LBNL wildfire researchers received a grant to develop a tool to transform the measurement of wildfire potential and impact. LBNL's Joint BioEnergy Institute's work in aviation biofuel attracted a new donor to BLF, creating a pathway to greener flights in our future.

BLF's ongoing priorities promote diversity and inclusion and support postdoctoral researchers. BLF is helping to develop a diverse workforce pipeline through its annual support of the Berkeley Bridge Fellows program. LBNL has more graduate and postdoctoral researchers than any other national lab, and BLF's ongoing support for the Berkeley Lab Postdoc Association enriches the postdoc experience by providing social and professional events and activities.





2020–21 Division of Agriculture and Natural Resources

The UC Division of Agriculture and Natural Resources (UC ANR) expanded its efforts to create co-funded academic positions working with campuses across the UC system; broadened funding for its outreach programs statewide; and built sustainability through fundraising for both new and current endowments. With the gradual return to business as usual, UC ANR staff and academics built new campus and community partnerships addressing California's most pressing issues including drought, the unprecedented growth in the quantity and size of wildfires, and food insecurity and inequality in our food systems. At the same time, the year of virtual activity enabled UC ANR to reach new and expanded audiences, erasing geographic boundaries and providing enhanced access to educational programs ranging from horticulture and cutting-edge agricultural practices to nutrition and youth development. This new visibility helped engage 1,137 new donors to the division. In 2020–2021 UC ANR received 4,415 gifts and grants from 3,102 donors totaling \$4,251,783, including \$1,112,061 in giving to the California 4-H Foundation in support of the California 4-H Youth Development Program, a 5 percent increase over 2019–2020. Gift support benefited Cooperative Extension programs in every California county, our nine Research

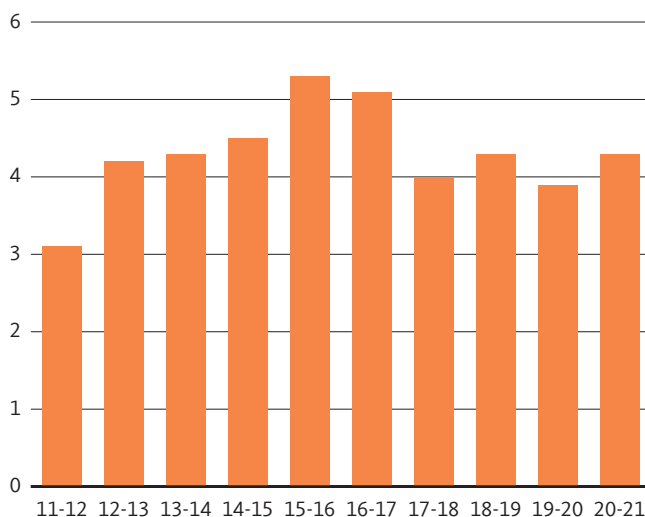
and Extension Centers and 12 statewide programs and institutes. Private donations to UC ANR are essential to the delivery of the university's land-grant mission, engaging UC directly with the people of California. Private funding is essential to addressing California's most critical challenges and to supporting the delivery of research and programs by our academics, staff and volunteers in the communities where they live and work.

SOME OF THIS YEAR'S HIGHLIGHTS INCLUDE:

- The UC California Naturalist (CalNat) program received a gift in the amount of \$376,000 to support the UC Climate Stewards initiative as a leader in Justice, Equity, Diversity, and Inclusion (JEDI). This gift from an anonymous donor positions the UC Climate Stewards course as a leader in JEDI efforts and brings new partnerships to scale. The support expands relationships with underserved communities, builds capacity for a committed JEDI culture, helps measure and communicate the impact of the community-level action, and enlivens the program's guiding principles.
- The California 4-H Youth Development Program received gifts to expand its Forever 4-H Endowment Campaign, designed to establish sustainable funding in every California county. Five new funds were created in 2020–21 for a total of 9 funds valued at \$660,000. These endowments support current programmatic needs including volunteer management, fee waivers, salaries and supplies.
- UC ANR implemented a new co-funded Cooperative Extension Advisor position with a 10-year, \$750,000 commitment from the Citrus Research Board. Headquartered at the Lindcove Research and Extension Center, the advisor conducts extension, education and applied research programs which address production and integrated pest management issues and provide research-based technical and educational assistance to the citrus industry.

Total Giving to Campus and Systemwide Agriculture and Natural Resources Research and Programs: \$4,251,783

MILLIONS







The Campuses



UC BERKELEY 2020–21

Thanks to a groundswell of support, the University of California, Berkeley had the second-best fundraising year on record and the highest ever for the number of gifts. During a year of tremendous challenges, this show of support by the university's diverse community of alumni and friends, Cal parents, faculty, staff and students affirmed UC Berkeley's strengths on multiple fronts.

And with \$4.6 billion secured, the campus reached the 77 percent mark toward its \$6 billion goal in Light the Way: The Campaign for Berkeley.

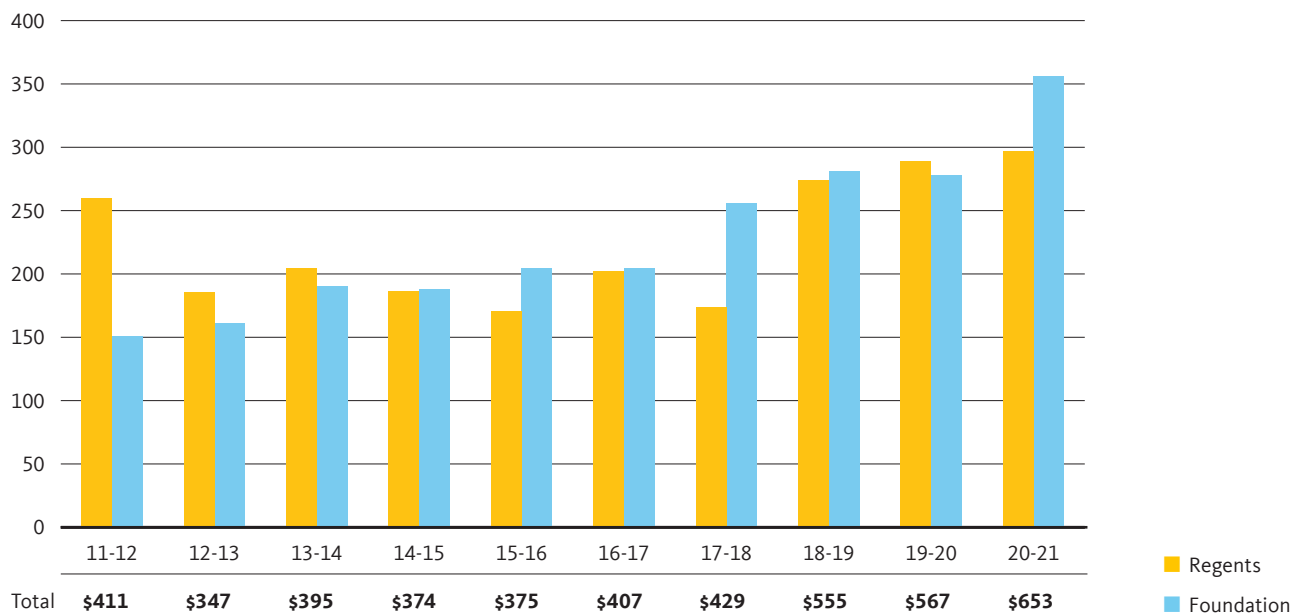
"It's not just that donors are giving during a time of widespread need that inspires me; it's what they're giving to," said Chancellor Carol T. Christ in a message to alumni and donors. "Faculty and graduate students, igniting new lines of discovery and inspiring undergraduates. Research solutions for the environment, democracy, health, and other complex challenges. Scholarships that get undergraduates here, and programs that help them thrive once they arrive. First-rate facilities that seed new collaborations, disciplines, and breakthroughs."

These are just a few gifts from 2020–21 that are lighting the way for UC Berkeley:

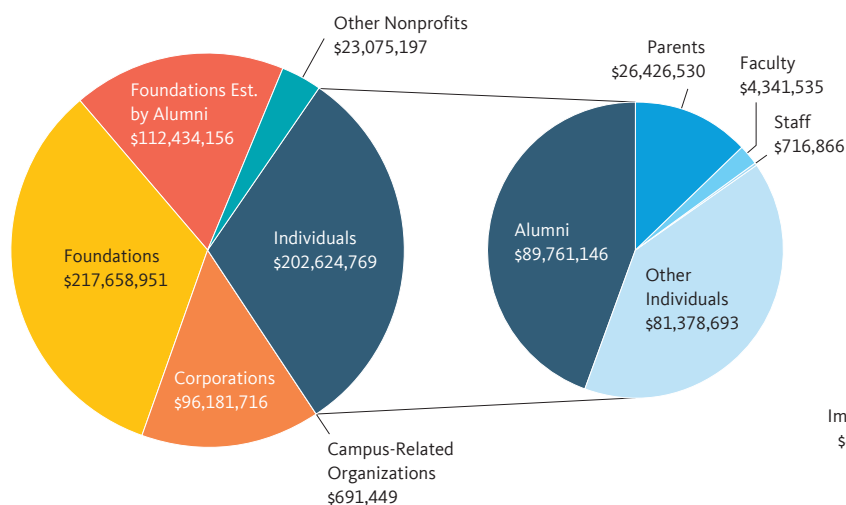
- Professors Scott Shenker and Ion Stoica made two of three major gifts totaling \$75 million to support construction of the Gateway, a visionary new home for the Division of Computing, Data Science, and Society. Stoica's gift will also create two new faculty positions in computer science — helping grow the faculty, which has not kept pace with the increase in undergraduates over the last 15 years.
- The Andrew W. Mellon Foundation gave a grant to the African American Studies Department to take Black studies research out of the classroom and into the community. As recent events have prompted an awakening to racial justice, this project will organize think tanks, humanities-based research, a public class, and other efforts and introduce these insights into the greater public discourse.
- Freada Kapor Klein '74 made a gift that will provide scholarships to students who participate in SEED, an honors program for historically marginalized undergraduate populations majoring in science, technology, engineering and math (STEM). The scholarship targets high schoolers who participated in another program Kapor Klein and her husband, Mitch Kapor, created nearly 20 years ago, thus expanding their decades-long commitment to diversifying STEM leaders at UC Berkeley and in the field.
- Pioneer Material Precision Tech (PMP Tech) made a commitment to Heathcock Hall, a groundbreaking new building for the College of Chemistry. Named in honor of former dean Clayton Heathcock, the hall's modern labs and classrooms will enable deep discovery around the development of advanced materials, innovative healthcare, renewable energy and protecting our food water, and air.
- Visit light.berkeley.edu for more inspiring stories.

Total giving

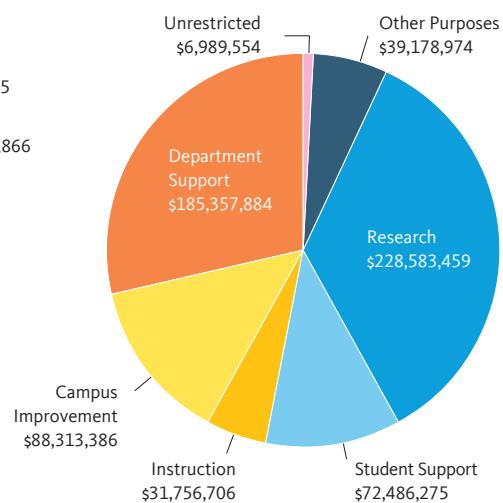
MILLIONS



Gift source



Gift purpose



Reporting conventions

| | 16-17 | 17-18 | 18-19 | 19-20 | 20-21 | 2020–21 Totals |
|-------------------|---------------------------|---------------|---------------|---------------|---------------|----------------|
| Cash (CAE) | PLEDGE PAYMENTS | | | | | |
| | \$72,556,318 | \$104,949,474 | \$216,172,848 | \$131,101,334 | \$199,309,434 | \$652,666,238 |
| Accrual (REGENTS) | NEW OUTRIGHT GIFTS | | | | | |
| | \$334,077,960 | \$324,102,544 | \$339,052,767 | \$435,866,834 | \$453,356,805 | \$754,551,643 |
| | NEW PLEDGES | | | | | |
| | \$69,426,326 | \$153,592,667 | \$217,009,252 | \$492,484,137 | \$301,194,838 | |



UC DAVIS 2020–21

Private support elevated UC Davis' offerings for students in 2020-21, from funding robust experiential learning opportunities and career preparation services to helping transfer students adjust to campus and sending first-generation students to law school.

Last fiscal year, the university set a new fundraising record of \$269.4 million from 36,016 donors, with an all-time high of 63,650 gifts and pledges. By cash reporting standards, UC Davis raised \$194,933,398; by accrual reporting standards, it raised \$232,824,740.

Of the cash reporting total, \$16.2 million went to direct student support — scholarships, awards and emergency funds — in addition to gifts that will advance educational opportunities through new capital projects and faculty funding.

Gifts of note include:

- \$6.5 million for a student design center at the College of Engineering — Alumna and information technology executive Diane Bryant '85 gave the largest-ever single donation to the College of Engineering by an individual to name the Diane Bryant Engineering Student Design Center.
- \$1.5 million for an endowed chair at the College of Letters and Science — Lois and Darryl Goss ('85 and '83, respectively) established a University of California Presidential Chair in the Department of African American and African Studies.
- \$1 million to scholarships at the School of Law — The William and Inez Mabie Family Foundation established a

new scholarship in memory of Ronald Hayes Malone, the foundation's longtime president.

UC Davis Health led giving totals across the university, raising a record \$71.4 million. Among the many gifts, a \$4 million commitment from entrepreneur and philanthropist Daryl Geweke will establish two Daryl and Opal Geweke Endowed Chairs for Glaucoma at the UC Davis Health Eye Center.

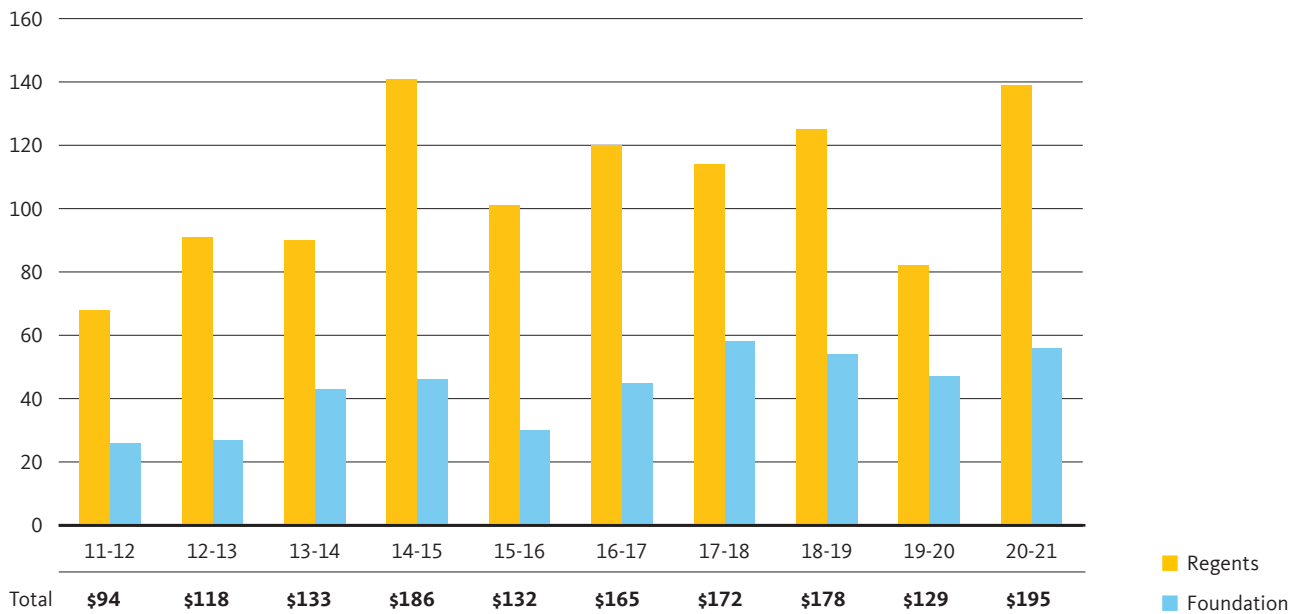
Another notable area of giving was to emergency relief. In addition to emergency funds to help those facing hardship due to COVID-19, UC Davis earned national recognition for its donor-supported Healthy Davis Together initiative. The visionary program provides free COVID-19 testing and other pandemic support services to both the university campus and the city of Davis.

This year's Give Day, April 16–17, broke last year's record by nearly \$1 million with a total of \$3.4 million from 5,663 gifts. Donations included \$41,322 specifically for student-supporting funds such as the Aggie Compass Basic Needs Center. More than 700 students stepped up in '20–21 to become donors themselves, helping their peers via the UC Davis Student Foundation, Aggies Helping Aggies, which spearheaded fundraising efforts to support the university.

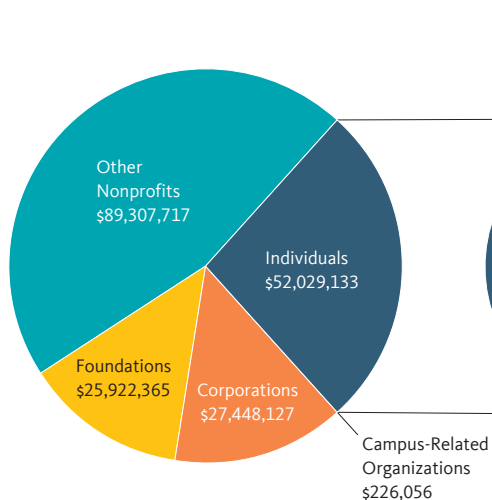
In October 2020, UC Davis publicly launched its \$2 billion comprehensive campaign "Expect Greater: From UC Davis. For the World," which has raised over \$1.4 billion from more than 100,000 donors. The campaign is advancing work to prepare future leaders, sustain healthier communities and bring innovative solutions to today's most urgent challenges.

Total giving

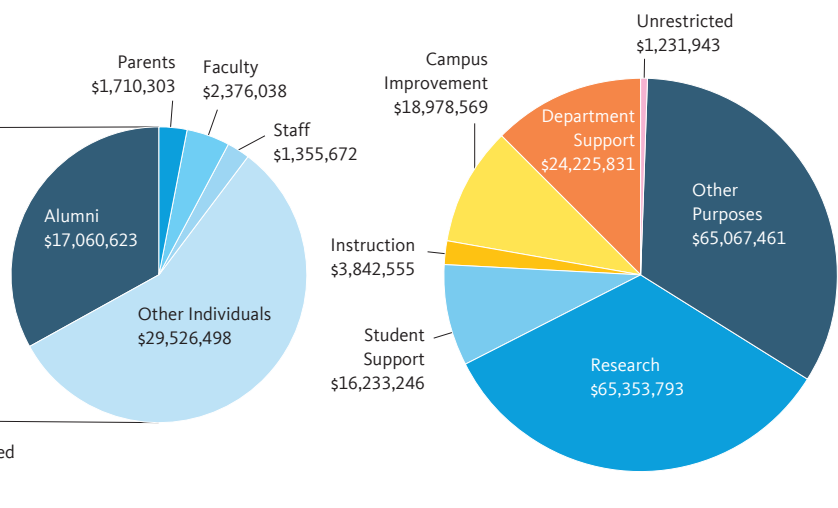
MILLIONS



Gift source



Gift purpose



Reporting conventions

| | 16-17 | 17-18 | 18-19 | 19-20 | 20-21 | 2020–21 Totals |
|-------------------|---------------------------|---------------|---------------|---------------|---------------|----------------|
| Cash (CAE) | PLEDGE PAYMENTS | | | | | |
| | \$18,590,472 | \$30,805,021 | \$28,088,685 | \$15,601,481 | \$26,315,187 | \$194,933,398 |
| Accrual (REGENTS) | NEW OUTRIGHT GIFTS | | | | | |
| | \$146,033,419 | \$141,518,644 | \$150,084,410 | \$113,164,476 | \$168,618,211 | \$232,824,740 |
| | NEW PLEDGES | | | | | |
| | \$39,036,753 | \$26,610,237 | \$26,115,668 | \$71,405,543 | \$64,206,529 | |



UC IRVINE 2020–21

Through the unwavering commitment of our alumni and friends, Brilliant Future: The Campaign for UCI surpassed the halfway mark of its \$2 billion effort with more than \$1 billion raised and nearly 50,000 alumni engaged. Reaching this milestone — especially during the COVID-19 pandemic — is a testament to the community’s strong confidence in our capacity to make real change in Orange County and around the world.

“We publicly launched this campaign just a few months before the pandemic,” said Brian Hervey, vice chancellor for University Advancement and Alumni Relations and president of the UCI Foundation. “Yet, despite these uncertain times, alumni and friends have shown their astonishing support — support that will benefit our students and community and allow us to build top-notch research, teaching and health facilities.”

UC Irvine celebrated its second-highest fundraising year in fiscal year 2020–21, raising \$163 million (accrual), or \$166 million (cash). It saw a 37 percent increase in unique gifts and a 45 percent increase in unique donors, compared with the prior year. Of the total amount raised, nearly \$16 million went directly to supporting students — a jump from last year. UC Irvine also experienced a 74 percent increase in gifts from alumni this year and a 30 percent increase in faculty and staff donors.

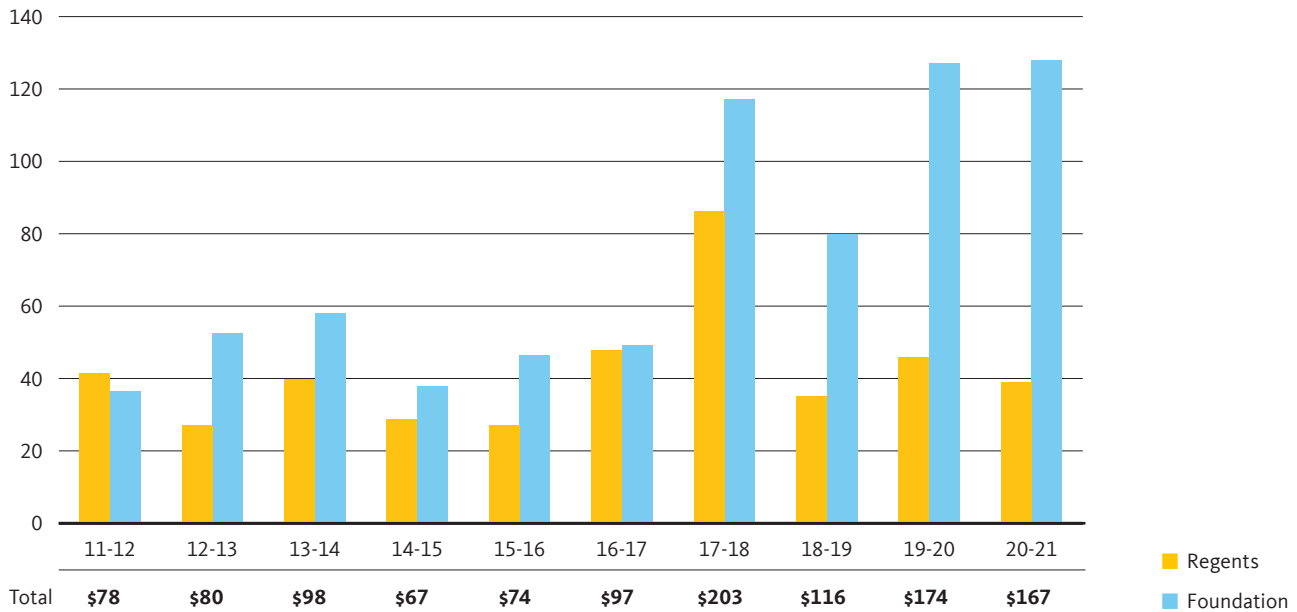
In spring 2020, UC Irvine launched the Scholarship Match Opportunity Program to demonstrate its commitment to student success and affordability. In fiscal year 2020–21, 15 new undergraduate scholarship endowments were created — double that of the prior year — totaling \$3 million.

Some of the year’s highlights include:

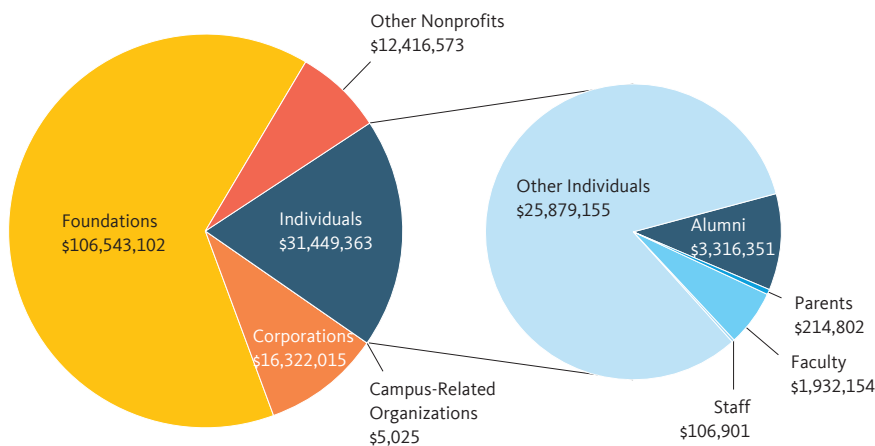
- A soon-to-be-announced estate gift of nearly \$50 million supporting research initiatives such as research on clinical depression.
- A \$20 million gift from the Chao family toward the new UCI Medical Center — Irvine. With this latest gift, longtime UCI Health benefactor the Chao family has committed \$50 million to UCI Health to advance cancer care in the region and beyond.
- A \$10.4 million gift from the late Vincent Steckler ’80 and his wife, Amanda, to support art history students and create a center committed to making the field of computing more inclusive.
- A \$1.5 million challenge commitment from the Massiah Foundation to establish the Ferdowsi Presidential Chair in Zoroastrian Studies — the first of its kind in the United States. This chair will expand research into Zoroastrian studies and enhance the already rich global historical and cultural study that takes place in the center.

Total giving

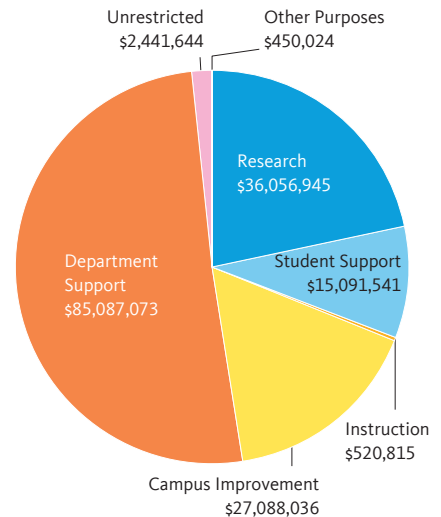
MILLIONS



Gift source

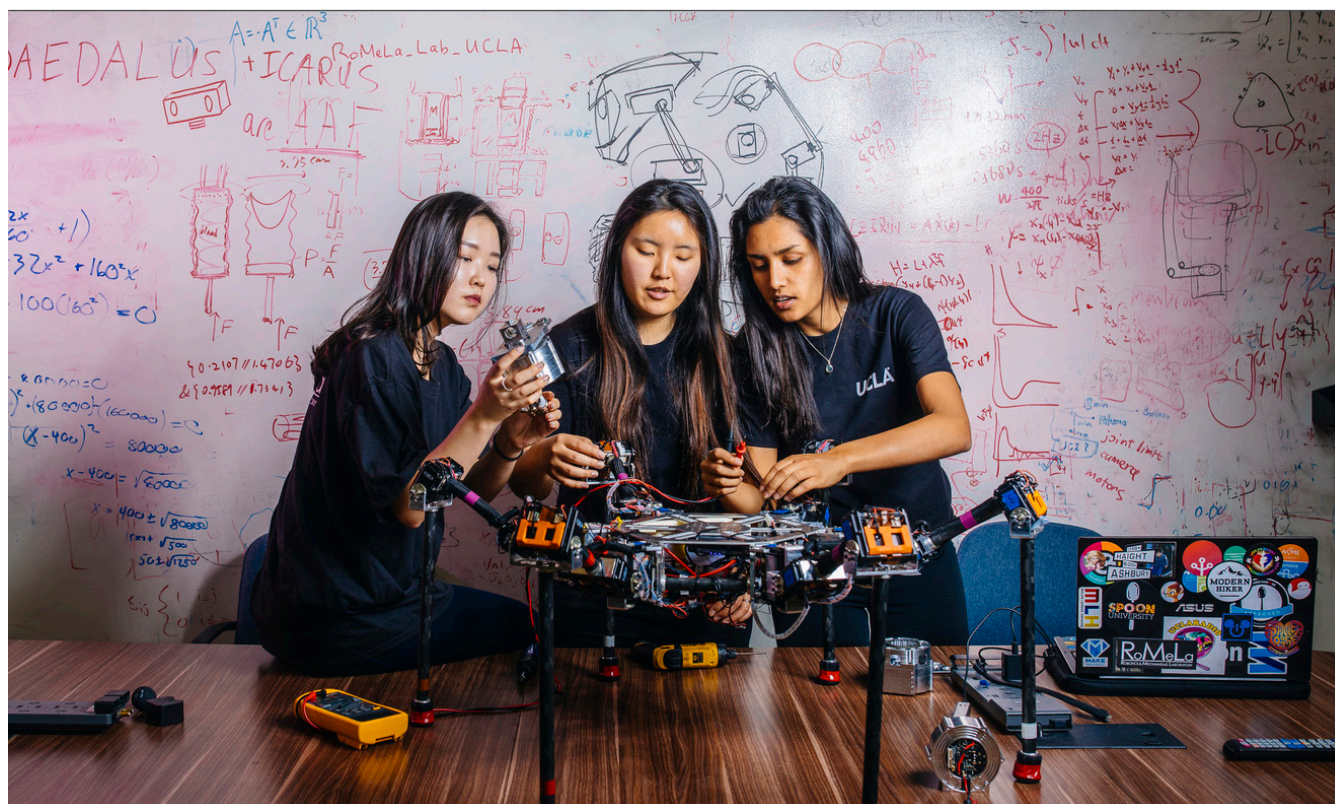


Gift purpose



Reporting conventions

| | 16-17 | 17-18 | 18-19 | 19-20 | 20-21 | 2020-21 Totals |
|-------------------|---------------------------|---------------|--------------|--------------|--------------|----------------|
| Cash (CAE) | PLEDGE PAYMENTS | | | | | |
| | \$14,887,053 | \$64,808,059 | \$16,697,217 | \$75,081,915 | \$68,209,562 | \$166,736,078 |
| Accrual (REGENTS) | NEW OUTRIGHT GIFTS | | | | | |
| | \$82,168,720 | \$138,587,345 | \$98,902,322 | \$98,459,030 | \$98,526,515 | \$163,590,805 |
| | NEW PLEDGES | | | | | |
| | \$237,960,651 | \$21,439,577 | \$34,137,548 | \$23,176,001 | \$65,064,291 | |



UCLA 2020–21

In a year filled with ever-changing expectations, UCLA's generous donors continued to demonstrate their dedication to the university, the Los Angeles community and society as a whole.

During the fiscal year 2020–21, UCLA raised \$644 million in cash, as a result of more than 75,000 gifts. Nearly 95 percent of those gifts were under \$10,000, and 84 gifts were valued at \$1 million or more. The campus saw totals of 34,680 gifts made online and 24,353 gifts from alumni.

Following the success of its Centennial Campaign in 2019, UCLA has continued to welcome contributions that support its tripartite mission of education, research and service, while expanding its efforts in improving equity, diversity and inclusion. A \$5 million grant from the Andrew W. Mellon Foundation will launch a social justice curriculum at the UCLA College, focusing on racial and spatial justice, data justice, environmental and economic justice, and health justice.

Student support is a key priority for UCLA and its donors. As students continued to learn remotely, many while meeting profound personal and family needs beyond the classroom, donors worked to support scholars from diverse ethnic, economic and regional backgrounds through scholarships,

fellowships and student-centered programs. The Federated Indians of Graton Rancheria gave \$15 million to the UCLA School of Law — the largest contribution ever made by a tribe to a law school — to fund scholarships for Native American and other students pursuing careers as tribal legal advocates.

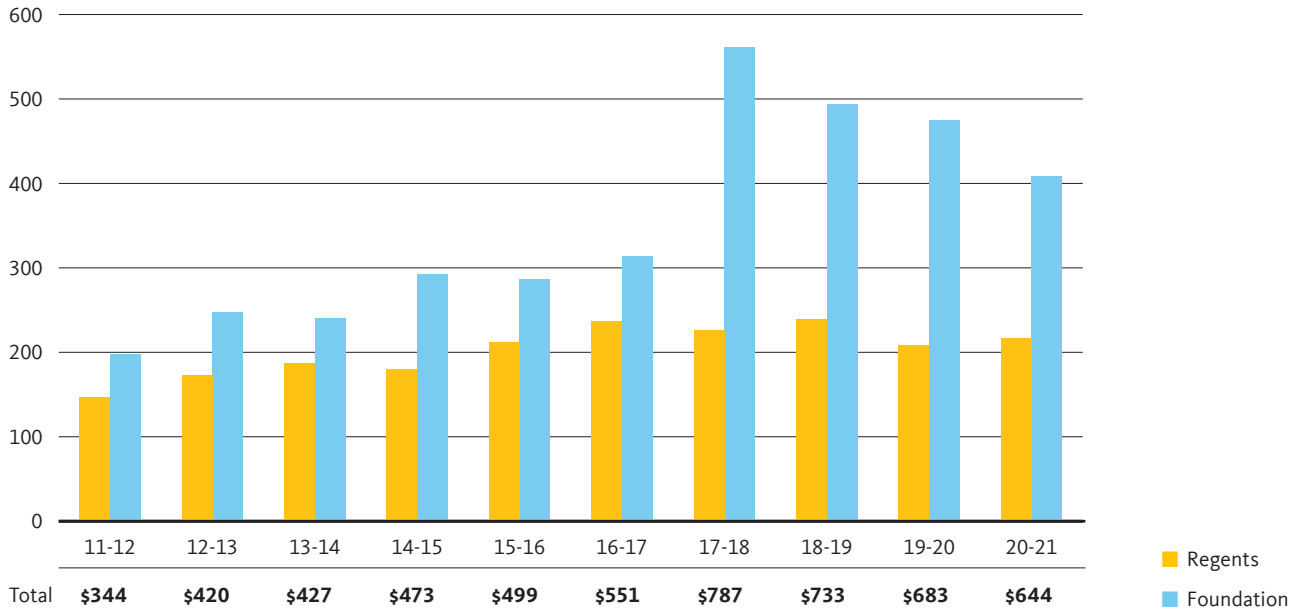
Building on more than 50 years of support to UCLA, Eugene and Maxine Rosenfeld gave \$5 million to support a program that provides in-home health appointments for elderly patients who have medically complex needs and encounter difficulty in traveling to clinics. Since its establishment in 2016, the program has served more than 350 patients and their families and has a waiting list. This investment will help the program meet its goal of expanding both its geographic reach and its patient capacity.

UCLA's commitment to transformative health care is reflected in its ranking as the best hospital in Los Angeles and California, and number three in the nation. In recognition and support of this commitment, Dr. Allen and Charlotte Ginsburg made a gift of \$29 million to establish a center for precision genomic medicine.

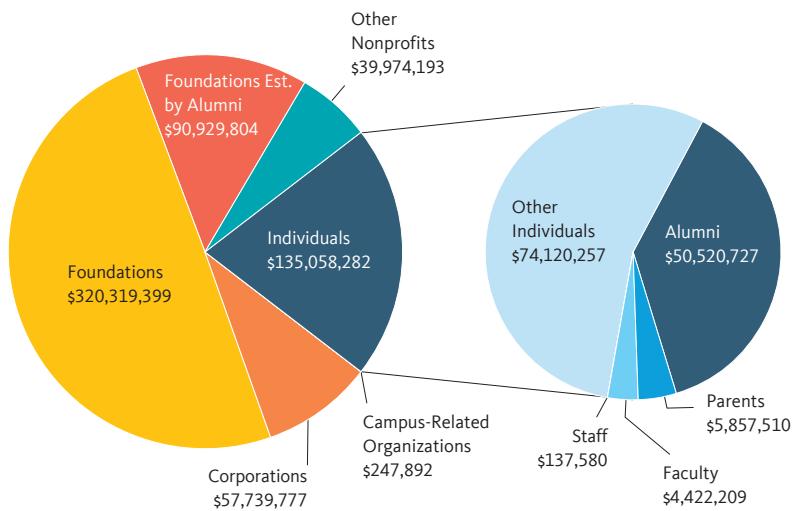
As UCLA enters its second century, the university remains committed to raising funds that will help address the needs of today and build a more equitable tomorrow.

Total giving

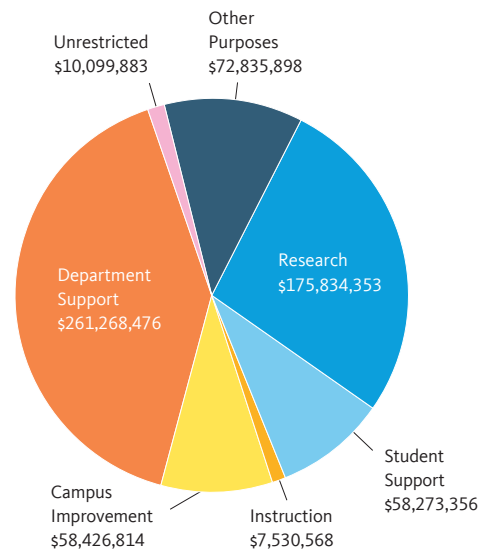
MILLIONS



Gift source



Gift purpose



Reporting conventions

| | 16-17 | 17-18 | 18-19 | 19-20 | 20-21 | 2020–21 Totals |
|-------------------|---------------------------|---------------|---------------|---------------|---------------|----------------|
| Cash (CAE) | PLEDGE PAYMENTS | | | | | |
| | \$233,801,639 | \$465,950,184 | \$423,816,633 | \$351,432,578 | \$317,059,923 | \$644,269,347 |
| Accrual (REGENTS) | NEW OUTRIGHT GIFTS | | | | | |
| | \$317,131,901 | \$320,700,694 | \$309,196,678 | \$331,491,475 | \$327,209,424 | \$611,192,984 |
| | NEW PLEDGES | | | | | |
| | \$332,439,413 | \$559,726,209 | \$488,929,317 | \$353,382,722 | \$283,983,559 | |



UC MERCED 2020–21

Thanks to the exceptional dedication of new and established donors supporting UC Merced’s mission to advance learning, research and public service, the university recorded its top fundraising year to date in 2020–21. Despite the challenges of the global pandemic and the resulting economic downturn, UC Merced raised \$29.7 million in outright gifts and new pledges in fiscal year 2020–21, compared to \$10.3 million raised in the prior year. A total of \$29.5 million in outright gifts and pledge payments was raised, compared to \$10.8 million in fiscal year 2019–20.

UC Merced’s banner year was significantly boosted by the generosity of MacKenzie Scott and Dan Jewett. Their \$20 million gift is the largest in the university’s young history and will support the donors’ priorities of educating students who come from chronically underserved communities, developing leaders of color and facilitating public service to inspire more people to serve. UC Merced was the only University of California campus selected to be part of Scott and Jewett’s historic giving.

The philanthropy of the Bright Family Foundation continued to provide vital resources for UC Merced undergraduate support. Gifts directed to the Calvin E. Bright Success Center helped sustain learning, educational equity and transition programs for students as they pursue their academic and professional goals. Additionally, the Calvin E. Bright Engineering Scholarship in the School of Engineering provided 20 student awards during the 2020–21 fiscal year — the most ever since the scholarship program’s inception in 2008–09.

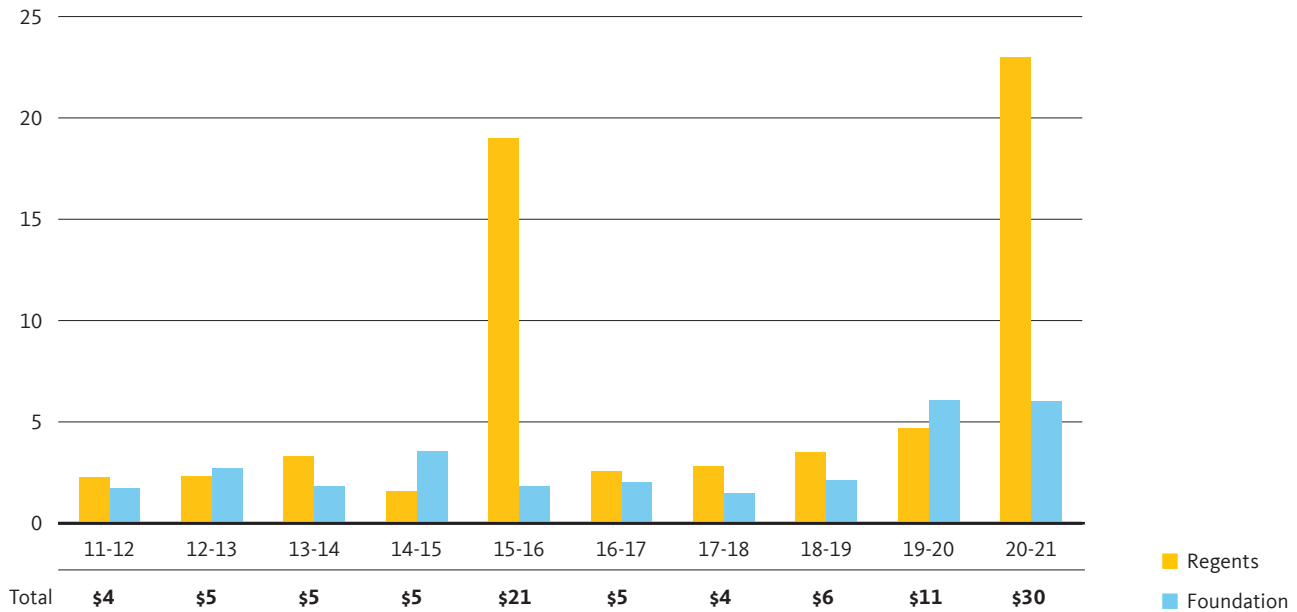
Longtime UC Merced donors Dr. Vikram and Priya Lakireddy directed a generous gift which included a component to establish a fellowship for Ph.D. students focused on translational health. Funding for this new fellowship will assist Ph.D. students during a critical stage in their academic program, enabling recipients to focus on research to complete their dissertation and degree.

Student support and higher-education access remained areas of philanthropic priority for many UC Merced institutional and foundational partners. A grant from Crankstart continued to provide scholarship support to community college transfer students and The Bernard Osher Foundation’s sustained generosity to the Osher Reentry Scholarship program helped numerous nontraditional scholars returning to their studies after a cumulative absence of five years or more who would otherwise be unable to attend UC Merced due to financial hardship.

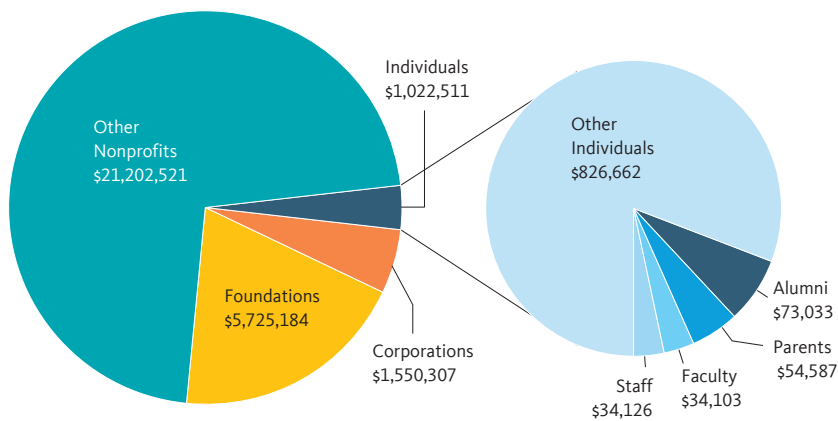
UC Merced’s extraordinary alumni also remain dedicated and loyal donors to their young alma mater. In only its 16th year, the University of California’s newest campus received tremendous philanthropic support from its alumni, who have established a total of 15 scholarship programs. In addition, the first-ever fellowship to be endowed by a UC Merced graduate was established by Trevor Albertson, Ph.D. (’09) and his wife Katherine to support graduate students in the interdisciplinary humanities.

Total giving

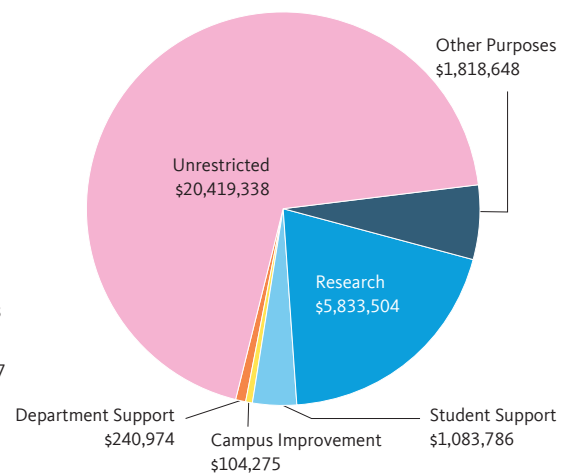
MILLIONS



Gift source



Gift purpose



Reporting conventions

| | 16-17 | 17-18 | 18-19 | 19-20 | 20-21 | 2020-21 Totals |
|-------------------|---------------------------|-------------|-------------|--------------|--------------|----------------|
| Cash (CAE) | PLEDGE PAYMENTS | | | | | |
| | \$1,101,326 | \$466,566 | \$720,883 | \$721,462 | \$4,346,020 | \$29,500,524 |
| Accrual (REGENTS) | NEW OUTRIGHT GIFTS | | | | | |
| | \$3,505,691 | \$3,844,872 | \$4,894,578 | \$10,058,627 | \$25,154,503 | \$29,686,291 |
| | NEW PLEDGES | | | | | |
| | \$514,688 | \$363,022 | \$1,336,100 | \$285,600 | \$4,531,788 | |



UC RIVERSIDE 2020–21

Thanks to many donors and friends supporting all aspects of UC Riverside's mission in recent years, the university's first comprehensive campaign came to a successful close, surpassing its \$300 million fundraising goal, more than doubling the value of the endowment and doubling the number of endowed chairs. "Living the Promise: The Campaign for UC Riverside" successfully concluded in 2020, despite the COVID-19 pandemic slowing higher education philanthropy across the nation.

More important than ever before, the momentum of UC Riverside's first campaign propels the university into a bright future, supporting the faculty and student scholars who create and share knowledge, lead across all sectors of society and transform our world.

This year's highlights include:

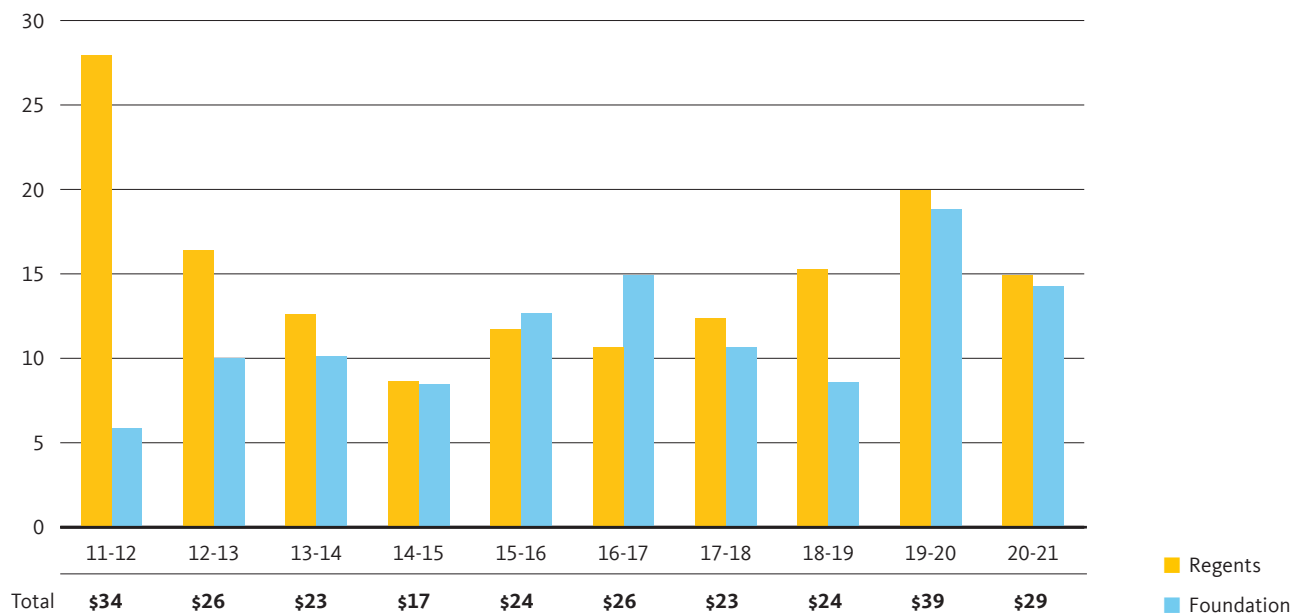
- An extraordinary \$5 million pledge from UCR Foundation Board Trustee Erik Anderson, through the Anderson Community Partners, created the first-ever Trustee Student Support Challenge Fund. This gift will provide dollar-for-dollar matching support for all new gift commitments to student-focused funds and lays the foundation for the fall 2021 public launch of UC Riverside's first student-focused fundraising initiative, which will seek to raise \$50 million over the next 5 years for scholarships and graduate fellowships, experiential learning, and health and well-being.
- UC Riverside received \$5 million for junior faculty research fellowships as part of a larger move by the Hellman Fellows

Fund to establish permanent endowments across the UC system. The UC Riverside fellowships will be distributed to tenure-track, early-career faculty members in the College of Natural and Agricultural Sciences, the College of Humanities, Arts, and Social Sciences, and the Marlan and Rosemary Bourns College of Engineering.

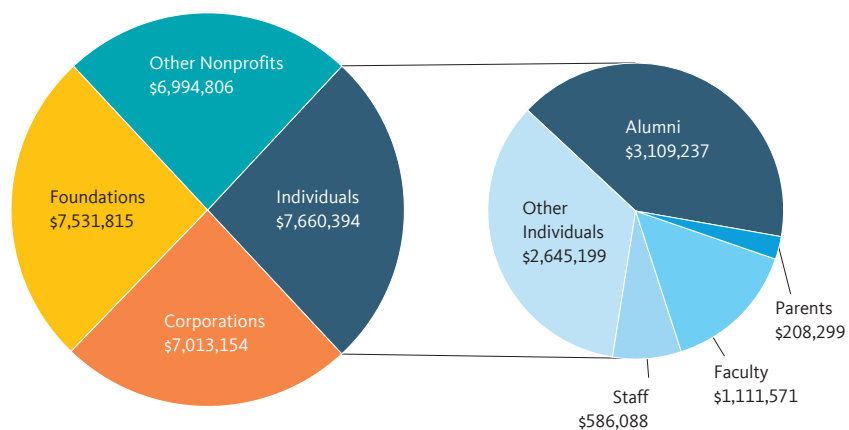
- The UC Riverside School of Medicine received a \$2.6 million gift from the Inland Empire Health Plan to provide Mission Awards for up to 23 students. Each award covers 100 percent of tuition and fees for medical students who will go on to practice in inland Southern California upon their graduation. A generous investment in our future physician workforce, this gift will improve access to quality health care in the Inland Empire for a largely underserved population.
- A \$1 million realized bequest from the late Francisco Mena-Ayllón, a UC Riverside alumnus and distinguished professor of Spanish language and literature. To align with his interests in Latin American studies, the Francisco Mena-Ayllón Undergraduate Scholarship Endowed Fund was established to provide support for undergraduate students studying Latin American language, culture, history and related disciplines.
- Generous alumni, parents, faculty, staff, students and friends rallied together to make UC Riverside's 2020 Giving Tuesday effort another record-breaking day of giving for the fourth year in a row. Nearly 2,000 donors — almost half making their first gift to UC Riverside — collectively gave \$315,330 for funds across campus.

Total giving

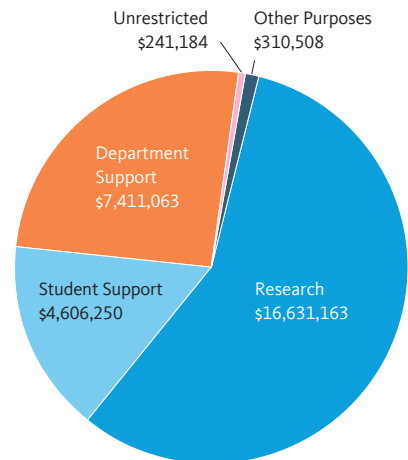
MILLIONS



Gift source



Gift purpose



Reporting conventions

| | 16-17 | 17-18 | 18-19 | 19-20 | 20-21 | 2020–21 Totals |
|-------------------|---------------------------|--------------|--------------|--------------|--------------|----------------|
| Cash (CAE) | PLEDGE PAYMENTS | | | | | |
| | \$6,692,632 | \$4,084,393 | \$4,389,424 | \$13,716,176 | \$3,823,124 | \$29,200,170 |
| Accrual (REGENTS) | NEW OUTRIGHT GIFTS | | | | | |
| | \$18,907,434 | \$18,926,811 | \$19,453,053 | \$25,032,428 | \$25,377,045 | \$29,200,170 |
| | NEW PLEDGES | | | | | |
| | \$3,594,364 | \$14,394,796 | \$7,475,546 | \$10,750,797 | \$6,764,021 | \$32,141,066 |



UC SAN DIEGO 2020–21

This year was unprecedented in campus' history: UC San Diego raised \$376 million towards its Campaign, the fourth consecutive year of record-breaking philanthropy and the most ever in one year. This includes \$175 million for health sciences, \$156 million for general campus use and nearly \$45 million for other initiatives. This brought the total raised for the Campaign for UC San Diego to \$2.63 billion as of June 30, 2021. The campus raised \$342 million on the cash reporting standard.

Among Chancellor Pradeep K. Khosla's top funding priorities is student support and success. Announced in February, the Chancellor's Scholarship and Fellowship Challenge match is designed to encourage philanthropic support for undergraduate and graduate scholarships and fellowships through the close of the Campaign for UC San Diego. Already, donors have contributed \$5.1 million toward this initiative. The campus also received several generous gifts from alumni, including a \$1.2 million endowed bequest from Robert Merryman '68, M.S. '70, for undergraduate scholarships in engineering.

Gifts from volunteer leaders reinforced the university's efforts to solidify its reputation as a destination for faculty, patients, students and the community. Longtime supporters Joan and Irwin Jacobs amplified their lifetime of support, contributing more than \$62 million across campus, including the donation of "Party Hat (Orange)," by Jeff Koons, to the Healing Arts Collection. Ann and Joel Reed's gift of 12 pieces of Soviet-Era

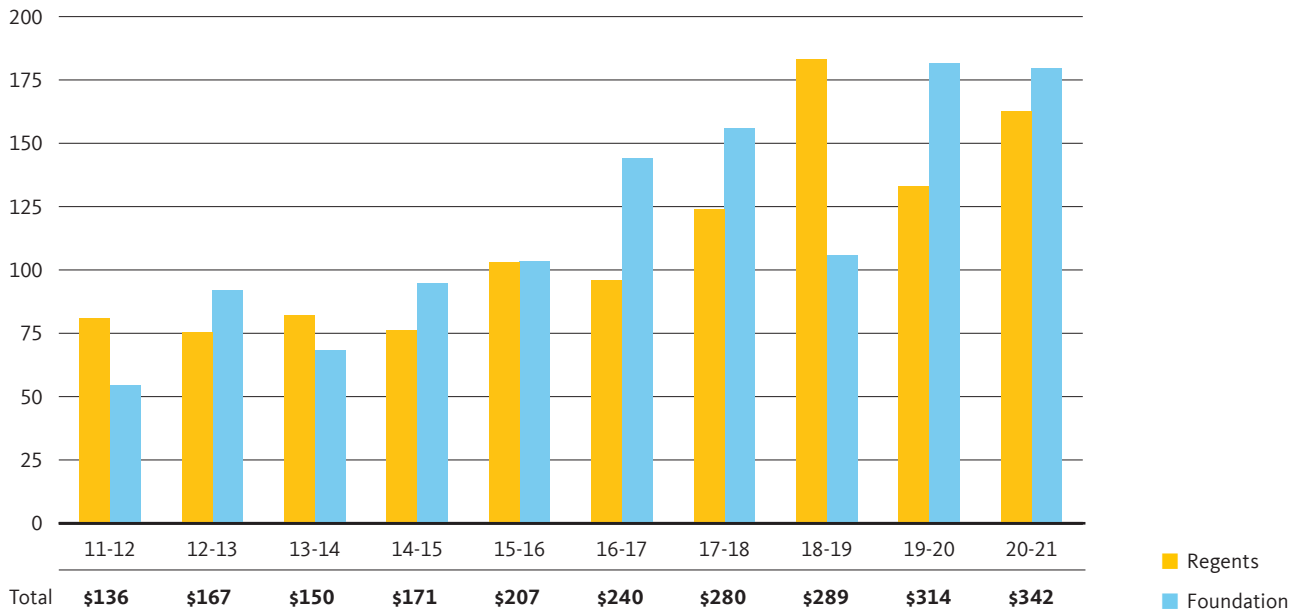
Russian art and Jeannie and Arthur Rivkin's \$2 million gift to name "The Jeannie" auditorium reinforce our reputation as a destination for arts. Dan and Phyllis Epstein's \$10 million commitment to name the new Epstein Family Amphitheater contributes to our evolution as a cultural hub.

Efforts to advance opportunities for international collaborations received support from Chiu-Shan Chen, Ph.D. '69, and Rufina Chen, whose \$5 million gift established the Center for Taiwan Studies, expanding cultural understanding of Taiwan and Taiwanese Americans. The Andrew W. Mellon Foundation's renewed support for the Community Stations initiative with a \$5 million grant ensures continued collaborations across the border region. The Joe and Clara Tsai Foundation donated a major gift to the 21st Century China Center in Global Policy and Strategy.

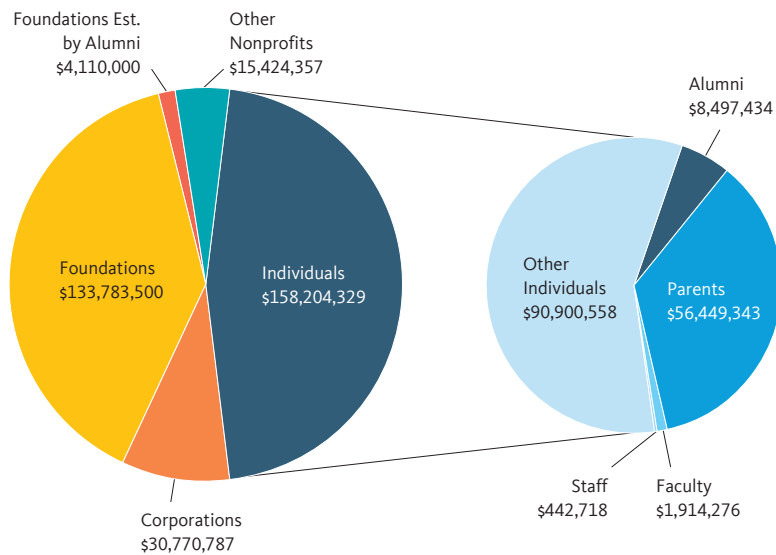
As physician-scientists push boundaries, philanthropy helps translate discoveries into therapies. Hanna and Mark Gleiberman's \$12 million gift to name the Gleiberman Head and Neck Cancer Center provides holistic support for personalized care. The Aligning Science Across Parkinson's Initiative awarded a \$7.2 million grant, via the Michael J. Fox Foundation, for research into Parkinson's disease cures. John and Sally Hood provided a \$3 million gift for the Hood Family Endowed Dean's Chair in Public Health. The campus was also named a member of the Wu Tsai Human Performance Alliance, launched with generous support from the Joe and Clara Tsai Foundation.

Total giving

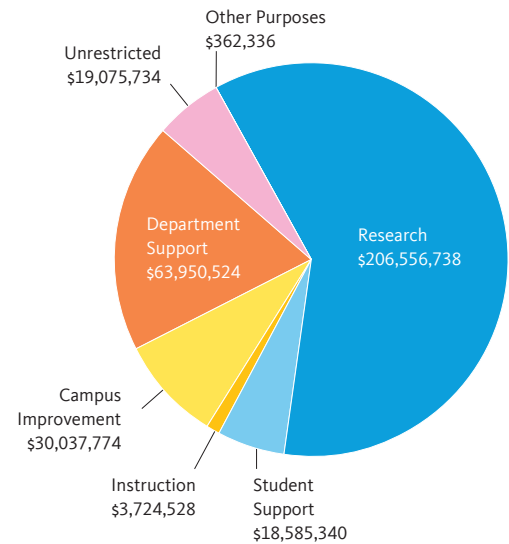
MILLIONS



Gift source

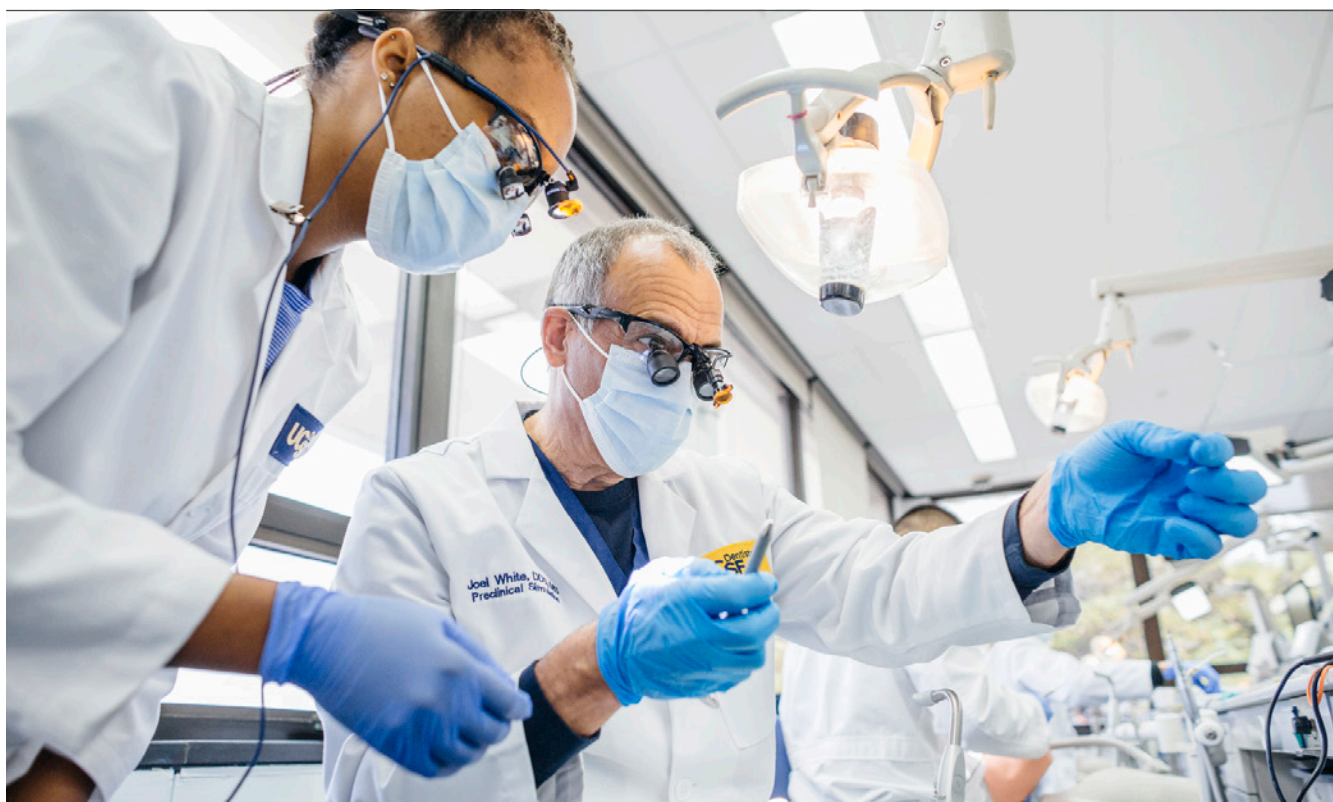


Gift purpose



Reporting conventions

| | 16-17 | 17-18 | 18-19 | 19-20 | 20-21 | 2020-21 Totals |
|-------------------|---------------------------|---------------|---------------|---------------|---------------|----------------|
| Cash (CAE) | PLEDGE PAYMENTS | | | | | |
| | \$48,381,016 | \$55,350,587 | \$41,488,506 | \$44,841,111 | \$51,707,655 | \$342,292,973 |
| Accrual (REGENTS) | NEW OUTRIGHT GIFTS | | | | | |
| | \$191,694,648 | \$224,651,374 | \$247,545,261 | \$268,801,029 | \$290,585,319 | \$376,759,276 |
| | NEW PLEDGES | | | | | |
| | \$69,684,498 | \$61,146,868 | \$36,048,063 | \$26,480,428 | \$86,173,957 | |



UC SAN FRANCISCO 2020–21

Thanks to its dedicated philanthropic community, UC San Francisco continues to be a leader in the health sciences, focusing on groundbreaking research, practicing best-in-class patient care and training the next generation to shape the future of medicine.

In FY '21, UCSF received 51,745 gifts from 45,451 donors; acquired 12,540 new donors; raised \$712.9 million in cash; and secured \$569 million in new gifts, grants and pledges. Annual giving raised \$26.7 million in gifts below \$25,000, and donations from UCSF staff members totaled \$1,090,328.

UCSF's supporters are fueling innovation with their generosity. Fiscal year highlights include:

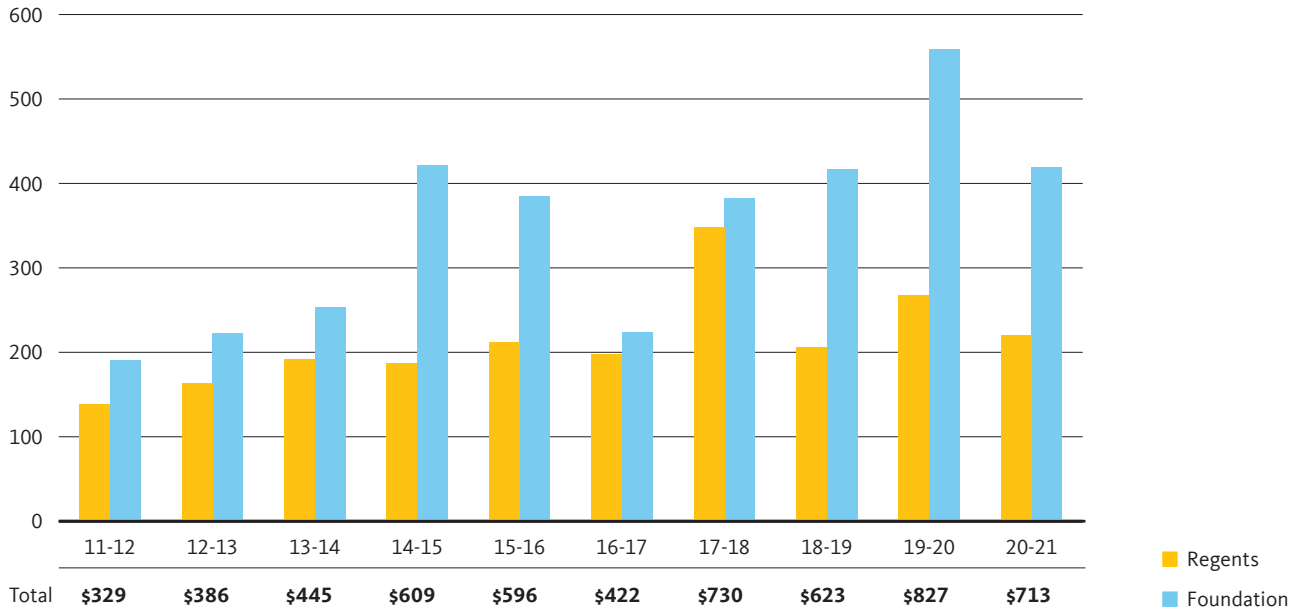
- An anonymous donor supported the creation of the new UCSF Aging Research Institute, which unites scientists and clinicians across UCSF to address the most crucial and intractable questions related to the science of aging.
- An anonymous \$25 million commitment from another visionary donor will accelerate the progression of next-generation living therapeutics to clinical trials, which may transform treatments for solid tumors, autoimmunity, diabetes, neurodegeneration and infectious diseases, among others.
- An exciting \$12 million endowed gift from the Hellman Foundation will ensure that the UC San Francisco Society of Hellman Fellows will continue in perpetuity and

increase opportunities for early-career scholars, including faculty members from socioeconomic groups that are underrepresented in science and health. This vital program supports assistant professors in their outstanding research at the critical juncture in their careers when early funding is exhausted and first grants may not be available.

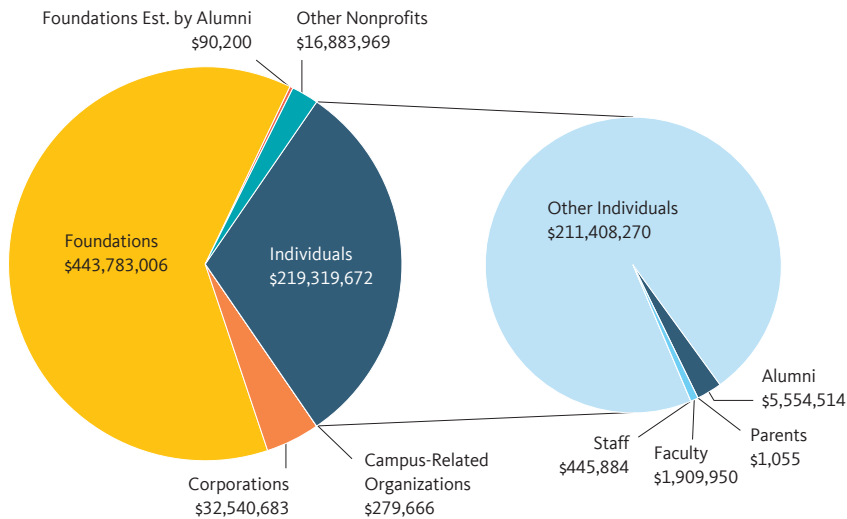
- A forward-thinking \$5 million gift from The Bernard Osher Foundation will create endowed educational programs via the Coordinating Center for the Osher Collaborative for Integrative Medicine. These innovative opportunities will include a new fellowship program to train future leaders in integrative medicine.
- A mission-driven \$5 million planned gift from UCSF faculty member V. Mohan Reddy, M.B.B.S., and Mrs. Anitha Vadiyala will benefit the UCSF Pediatric Heart Center, of which Dr. Reddy is currently co-director. The center offers expert cardiology services to children of all ages and adults living with congenital heart disease.
- An inspiring \$4 million commitment and planned gift from UCSF professor emeritus and resident alumnus Edward A. Sickles, M.D., and Dale G. Sickles, M.D., will establish the Edward A. Sickles Distinguished Professorship in Radiology, honoring a remarkable career at UCSF in this field and ensuring that future leaders in radiology will benefit from this generous legacy.

Total giving

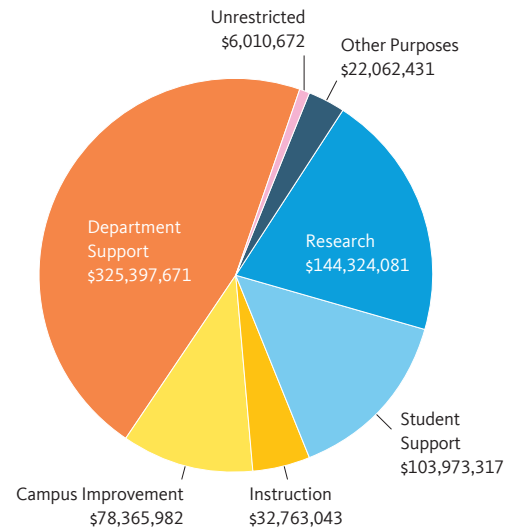
MILLIONS



Gift source



Gift purpose



Reporting conventions

| | 16-17 | 17-18 | 18-19 | 19-20 | 20-21 | 2020–21 Totals |
|-------------------|---------------------------|---------------|---------------|---------------|---------------|----------------|
| Cash (CAE) | PLEDGE PAYMENTS | | | | | |
| | \$128,460,076 | \$281,357,061 | \$309,383,668 | \$398,906,374 | \$364,664,508 | \$712,897,196 |
| Accrual (REGENTS) | NEW OUTRIGHT GIFTS | | | | | |
| | \$293,712,208 | \$448,910,950 | \$313,367,604 | \$427,752,167 | \$348,232,688 | \$568,977,242 |
| | NEW PLEDGES | | | | | |
| | \$663,628,945 | \$736,519,075 | \$447,607,063 | \$543,181,042 | \$220,744,553 | |



UC SANTA BARBARA 2020–21

Supporters of UC Santa Barbara responded resoundingly to the continuing challenges posed by the COVID-19 pandemic, helping the campus to raise \$100,848,313 in fiscal year 2021. Cash-in for the same period was \$90,923,754 (new gifts and pledge payments).

This marks the seventh consecutive fiscal year that UC Santa Barbara has raised at least \$100 million; the annual average over that same seven-year period is \$119 million.

As of June 30, 2021, the university's total endowment stood at \$585.5 million, an all-time high for the campus.

With a continued focus on generating student support, money raised for student scholarships, fellowships, awards and services surpassed \$15 million. These gifts included funds for student emergencies and laptops in order to ensure students had full and equal access to digital learning opportunities as remote instruction continued.

The UC Santa Barbara Foundation Board of Trustees in 2019 set a two-year goal to raise \$25 million in student support — they raised more than \$27 million in that timeframe. The goal for trustee giving alone for student support in that two-year period was \$4 million — they gave \$6.9 million, \$4.9 million of which was donated in the 2021 fiscal year.

The COVID-19 pandemic continued to create unique needs for learning, teaching, research and health. Private giving supported a number of these needs, including the UC Santa Barbara Community Food Security Initiative, which leveraged the university's residential services kitchens and staff to prepare,

package and deliver meals to county nonprofit partners. The program was buoyed by generous donations that helped create over 250,000 prepared meals to aid the community.

UC Santa Barbara received 25 leadership-level gifts of \$1 million or more in the last fiscal year, altogether exceeding \$49 million and accounting for almost 50 percent of total funds raised. These included two foundation gifts of \$5 million or more and several \$1 million-plus gifts in support of student success.

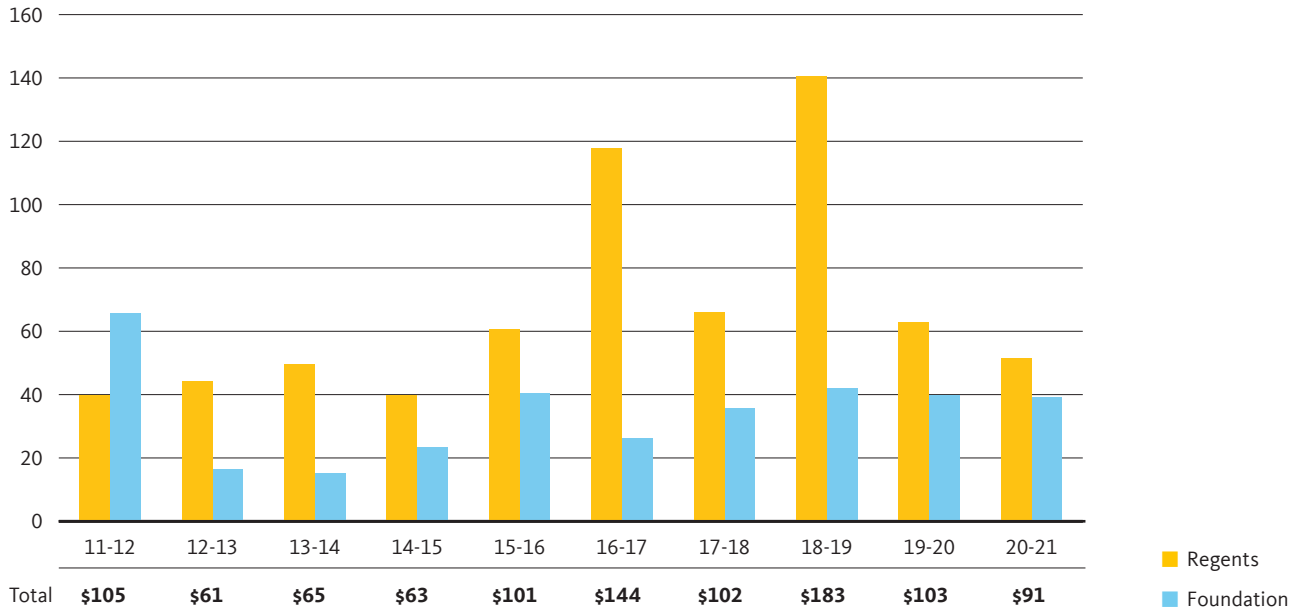
Alumni giving comprised \$26 million, or 26 percent, of total dollars raised — a significant increase over the past several years — marking the eighth straight year that UC Santa Barbara alumni contributed at least 10 percent of all funds raised. Alumni donors accounted for 48 percent of the total number of gifts received.

Planned and estate gifts play an important role in UC Santa Barbara's fundraising, which included 25 new legacy gift commitments this year. The campus recorded \$8.7 million in committed and/or matured legacy gifts in that period.

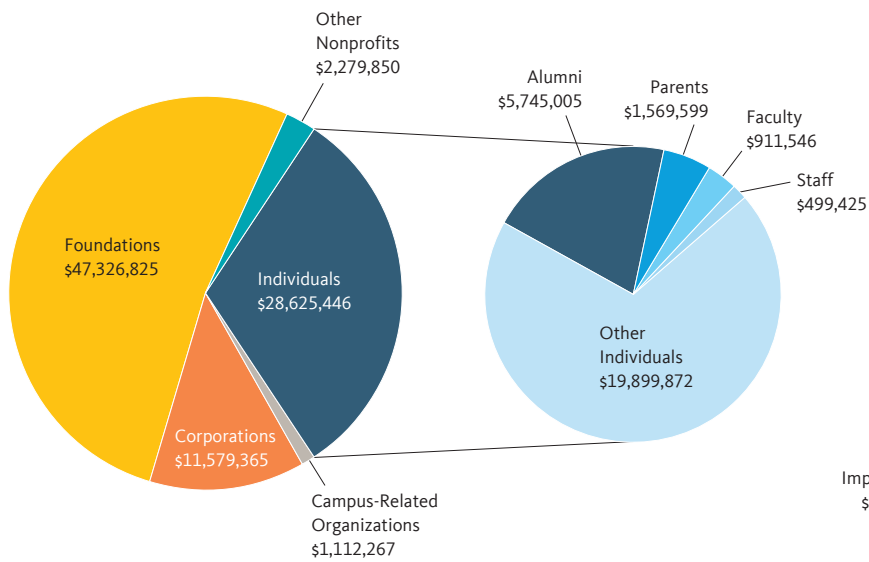
Among the year's most significant gifts were \$5.5 million to endow the Hellman Fellows program, providing research grants to junior faculty; \$3 million to support the Climate Solutions Collaborative, a partnership of UC Santa Barbara's Bren School of Environmental Science & Management and Conservation International; \$3 million to fund undergraduate data science courses; and \$2 million to create endowments for undergraduate scholarships and graduate fellowships.

Total giving

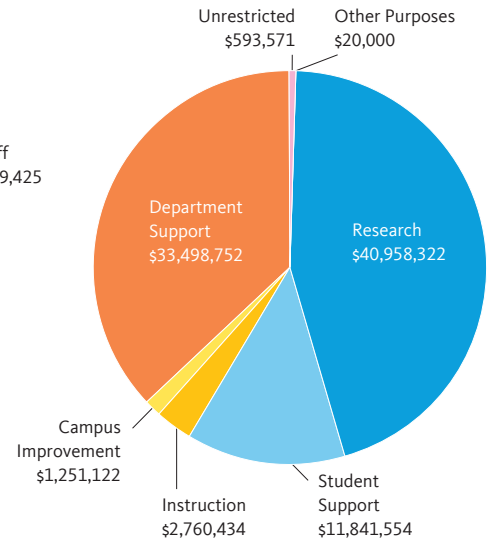
MILLIONS



Gift source



Gift purpose



Reporting conventions

| | 16-17 | 17-18 | 18-19 | 19-20 | 20-21 | 2020-21 Totals |
|-------------------|---------------------------|--------------|---------------|--------------|--------------|----------------|
| Cash (CAE) | PLEDGE PAYMENTS | | | | | |
| | \$87,191,931 | \$43,472,689 | \$38,858,698 | \$33,029,880 | \$25,338,311 | \$90,923,754 |
| Accrual (REGENTS) | NEW OUTRIGHT GIFTS | | | | | |
| | \$56,829,141 | \$58,357,777 | \$143,708,863 | \$69,773,052 | \$65,585,443 | \$100,848,313 |
| | NEW PLEDGES | | | | | |
| | \$32,142,293 | \$45,091,227 | \$28,492,069 | \$29,949,523 | \$35,262,870 | |



UC SANTA CRUZ 2020–21

Private support for UC Santa Cruz continued growing in fiscal year 2021, accelerating research and public service and extending access to the full range of academic and experiential opportunities offered to undergraduate and graduate students.

Donors made \$55.5 million in new commitments during the period, including \$9.7 million in planned gifts. This is the second-highest fundraising total raised by the university in its history. On a cash reporting basis, the total was \$48.9 million.

This generosity has been instrumental as UC Santa Cruz continues leading at the intersection of creativity, innovation and justice. Notably, generosity directed to students and the UC Santa Cruz promise of hands-on research and internship opportunities was on full display during FY 21. Donors responded to the ongoing challenges of the COVID-19 pandemic with contributions to Slug Support, the First Generation Initiative and other programs targeting success to graduation.

Gifts to the “Recover. Innovate. Support. Educate.” fund provided much needed resources for dedicated faculty who spent a summer reinventing educational techniques and curriculum, translating UC Santa Cruz’s innovative undergraduate education to an online format.

Opera students who saw their May 2020 in-person performance canceled gained unique experience producing Gaetano Donizetti’s “L’Elisir d’Amore” online, thanks largely to opera fan Scott Lord (Porter ’76, history).

The UC Santa Cruz community rallied again when the CZU Lightning Complex Fire destroyed homes, damaged research facilities and

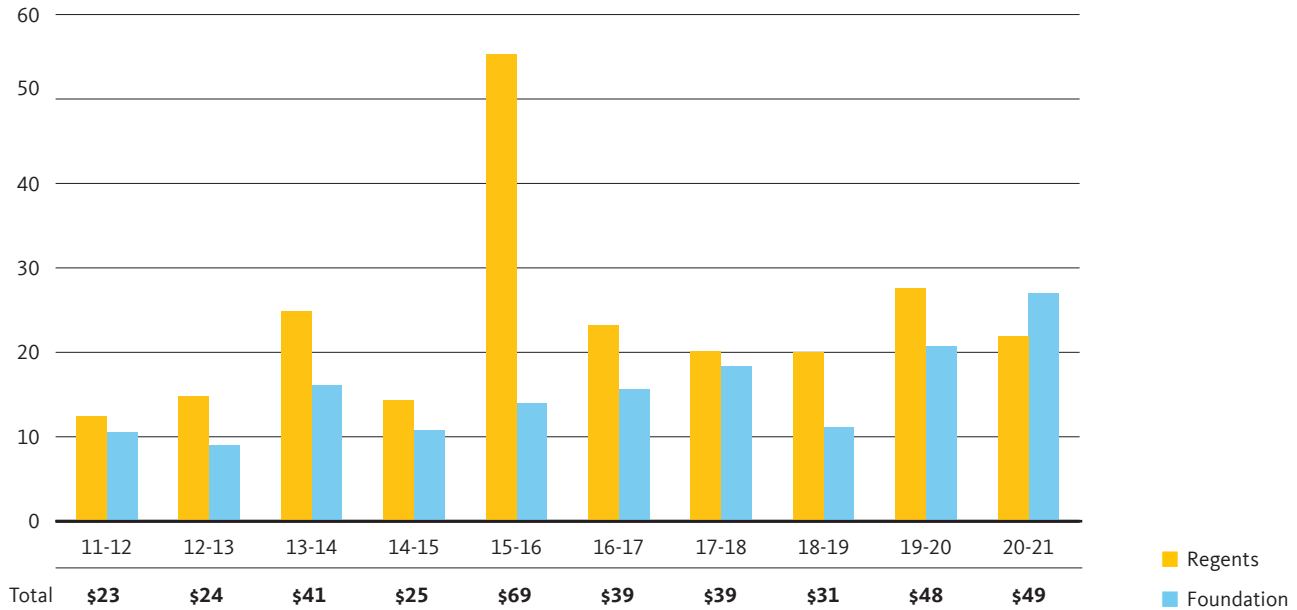
threatened the central campus. Donors provided immediate funding for faculty and staff whose homes were damaged or destroyed. Meanwhile, the wider UC astronomy community and Friends of Lick Observatory stepped up in response to damage to the observatory caused by the SCU Lightning Complex Fire.

Some high-impact gifts in FY 21:

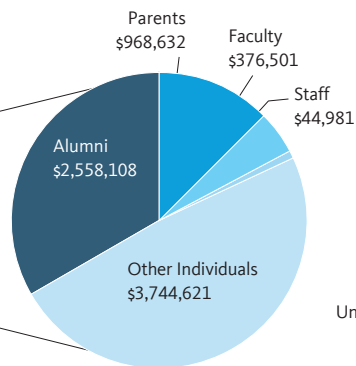
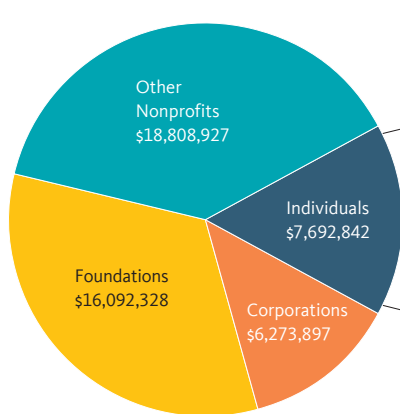
- A \$2.2 million grant from the Koret Foundation created independent research and mentorship opportunities for undergraduates.
- A \$3.5 million gift from the Hellman Fellows Foundation established the Society of Hellman Fellows. Donors whose gifts fund new endowments supporting research by early-career faculty will have their impact and investment doubled by the society.
- A largely donor-funded COVID-19 testing lab gained a permanent home thanks to a leadership gift from Bud and Rebecca Colligan, who previously established the Colligan Presidential Chair in Pediatric Genomics. The Colligan Clinical Diagnostic Laboratory will also help UC Santa Cruz’s Treehouse Childhood Cancer Initiative identify effective treatments for patients facing challenging cancers.
- Global insurance company AXA established the \$1 million, five-year AXA Chair in Coastal Resilience to support professor Michael Beck’s urgently important work conserving coastal habitats as natural defenses against storms and climate change.
- The Achievement Rewards for College Scientists (ARCS) Foundation Northern California Chapter increased its annual gift, funding fellowships for 16 talented graduate students. ARCS has given more than \$2.6 million to the campus over five decades.

Total giving

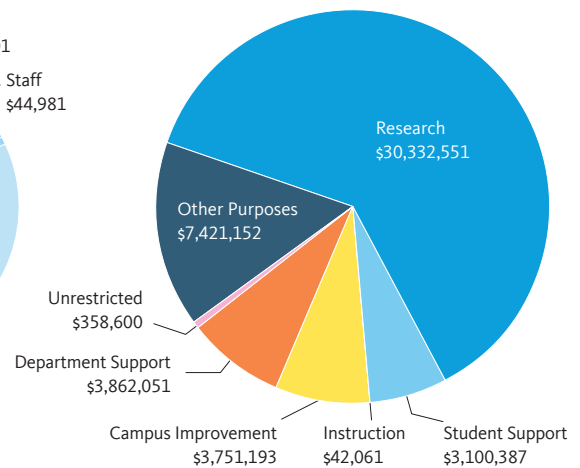
MILLIONS



Gift source



Gift purpose



Reporting conventions

| | 16-17 | 17-18 | 18-19 | 19-20 | 20-21 | 2020-21 Totals |
|-------------------|---------------------------|--------------|--------------|--------------|--------------|----------------|
| Cash (CAE) | PLEDGE PAYMENTS | | | | | |
| | \$10,246,239 | \$6,665,075 | \$3,842,726 | \$7,679,807 | \$10,407,416 | \$48,867,994 |
| Accrual (REGENTS) | NEW OUTRIGHT GIFTS | | | | | |
| | \$28,610,308 | \$31,848,785 | \$27,229,597 | \$40,586,901 | \$38,460,578 | \$45,910,043 |
| | NEW PLEDGES | | | | | |
| | \$7,642,396 | \$6,706,635 | \$12,199,757 | \$5,996,047 | \$7,449,464 | |

Campus Foundation Leadership

UC BERKELEY

University of California Berkeley Foundation

Website: www.ucberkeleyfoundation.org

Executive Officers

Chair: James M. Koshland, East Palo Alto

Vice Chair: Charles Huang, B.A. '93, Cupertino

Chair, Audit Committee: Frithjof J. Dale, B.S. '66, MBA '67

Chair, Finance and Administration Committee: John Stock, B.A. '75, Piedmont

Chair, Governance Committee: Mark A. Bertelsen, J.D. '69

Chair, Programs Committee: Alan C. Mendelson, B.A. '69

Chair, Nominating Committee: Desi R. Banatao, B.S. '01, M.S. '04

Immediate Past Chair: Susan C. Chamberlin, MBA '87, Richmond

BEMCO Board Member: Cyrus S. Hadidi '96, Los Angeles

BEMCO Board Member: Nadine Tang, MSW '75

Administrative Officers

President: Julie Hooper, Vice Chancellor–University Development and Alumni Relations

Executive Vice President: MiHi Ahn, Executive Director, Foundation Operations, B.A. '92

Vice President: Lishelle Blakemore, Associate Vice Chancellor–Development, B.A. '89

Associate Vice President: Nancy Lubich McKinney '82, Associate Vice Chancellor, Advancement / Executive Director, Donor and Gift Services

Associate Vice President: Randi Silverman, Executive Director, Gift Planning

Corporate Secretary: Jane S. Wise, Project Director, MSW '02

Treasurer: Loraine Binion, Executive Director–Finance and Administration

Assistant Treasurer: Lina Wang, Director of Accounting Operations

UC DAVIS

UC Davis Foundation

Website: giving.ucdavis.edu/foundation

Officers and Committee Chairs

Chair: Darryl Goss '83, Indianapolis

Vice Chair: Cecelia Sullivan '83, Granite Bay

Chair, Audit Committee: David Loury '79, Incline Village

Chair, Global Campaign Leadership Council: Deborah J. Neff '76, Palo Alto

Chair, Finance and Investment Committee: May Seeman, MBA '89, New York

Chair, Nominating and Governance Committee: Kevin Bacon '72, Davis

Chair, Stewardship Committee: Jane Rosenberg '79, Healdsburg

President: Shaun Keister, Vice Chancellor–Development and Alumni Relations

Secretary: Paul Prokop, Associate Vice Chancellor, Development

Treasurer: Tania Walden, Foundation Treasurer/CFO

UC IRVINE

University of California, Irvine Foundation

Website: www.ucifoundation.org

Officers

Chair: Julie Hill, Newport Coast

Chair, Audit Committee: Dean A. Yoost, Irvine

Chair, Chair Advisory Committee: James V. Mazzo, Laguna Beach

Chair, Investment and Finance: D. Robinson Cluck '78, Newport Beach

Chair, Nomination and Governance Committee: Jennifer Friend Smith '95, Newport Beach

Chair, Stewardship Committee: Stacey Nicholas, Laguna Hills

Chair, Trustee Engagement Committee: James V. Mazzo, Laguna Beach

President: Brian T. Herve, Vice Chancellor, University Advancement and Alumni Relations

Chief Financial Officer: Lynn A. Rahn, Associate Vice Chancellor, Finance and Administration

General Counsel: Richard K. Bridgford, Esq., Newport Beach

Controller: Christie Israel, Director of Business and Finance Operations, University Advancement

Secretary: Jackie M. Barbera, Executive Director of the UCI Foundation, University Advancement

UCLA**The UCLA Foundation**Website: www.UCLAFoundation.org**Officers and Committee Chairs****Chair:** Craig E. Ehrlich '78, Los Angeles**Immediate Past Chair:** John T. Mapes '90, UCLA Parent '20, Los Angeles**Executive Vice President:** Rhea Turteltaub, Vice Chancellor, External Affairs, Los Angeles**Chief Financial Officer/Chief Operations Officer:** Julie Sina, Associate Vice Chancellor Alumni Affairs and Advancement Services, CFO/COO, UCLA Foundation and CFO, UCLA Investment Company, Los Angeles**Chief Investment Officer:** Justin Barton, President and Chief Investment Officer, UCLA Investment Company, Los Angeles**Chair, Audit Committee:** David A. Ackert '77, J.D./MBA '82, Santa Barbara**Chair, Executive Committee:** Craig E. Ehrlich '78, Los Angeles**Chair, Finance Committee:** Diana Ingram, Los Angeles**Chair, Nominations and Governance Committee:** Leslie Gilbert-Lurie '81, J.D. '84, Los Angeles**Chair, Philanthropy Committee:** Alicia Miñana de Lovelace, J.D. '87, Hermosa Beach**UCLA Investment Company Board Chair:** Drew Zager, Los Angeles**Executive Director/Secretary:** Jocelyn Tabata '86, UCLA Parent, Los Angeles**UC MERCED****UC Merced Foundation**Website: foundation.ucmerced.edu**Executive Officers****Chair:** Denise Watkins, Pleasanton**Vice Chair:** Curtis Riggs, Merced**Secretary:** Art Kamangar, Merced**Treasurer:** Roger Sturdevant, Clovis**President:** E. Edw. Klotzbier, Vice Chancellor, External Relations**Vice President:** Lisa Pollard Carlson, Associate Vice Chancellor, External Relations**Ex-Officio Member:** Juan Sánchez Muñoz, Chancellor**Member at Large:** Frederick Ruiz, Visalia**Chair, Audit Committee:** Grey Roberts, Merced**Co-Chair, Advocacy and Awareness Committee:** Daryl Hatano, Fremont**Co-Chair, Advocacy and Awareness Committee:** Jack Oswald, Healdsburg**Co-Chair, Entrepreneurial Ecosystem Committee:** Robert Tinker, Menlo Park**Co-Chair, Nomination Committee:** Monya Lane, Livermore**Co-Chair, Nomination Committee:** Christine Long, Merced**Co-Chair, Philanthropy Committee:** Kenni Friedman, Modesto**Co-Chair, Philanthropy Committee:** Carol Bright Tougas, Modesto**UC RIVERSIDE****UC Riverside Foundation**Website: foundation.ucr.edu**Executive Officers****Chair:** Brian Hawley '90, M.S. '91, Riverside**Immediate Past Chair:** Susan Atherton '77, San Francisco**Treasurer:** Erik Anderson, Irvine**President:** Peter A. Hayashida, Vice Chancellor, University Advancement**Executive Vice President:** Marie Schultz, Associate Vice Chancellor, Development**Vice President, Finance and Chief Financial Officer:** Kimberly McDade, Chief Financial and Administrative Officer, University Advancement Administration**Associate Treasurer:** Essam Ulhaq, Executive Director, Investment Accounting**Secretary:** Sharilyn Berry, Executive Director, UC Riverside Foundation and Donor Relations**Committee Chairs****Chair, Audit Committee:** Judith Posnikoff '83, MBA '85, Ph.D. '93, Newport Beach**Chair, Advocacy Committee:** Kristin Crellin, Santa Ana**Co-Chairs, Campaign Committee:** S. Sue Johnson, Riverside and Thomas Haider, M.D., Riverside**Chair, Investment Committee:** Timothy Greenleaf '78, San Juan Capistrano**Chair, Nominations Committee:** Susan Atherton '77, San Francisco**Chair, Stewardship Committee:** Allison Campbell, Tacoma

UC SAN DIEGO

UC San Diego Foundation

Website: foundation.ucsd.edu

Executive Officers

Chair: Steven Hart '80

Chair Elect: Jeff Silberman

Immediate Past Chair: Carol Chang

Treasurer: Pelin Thorogood

Committee Chairs

Chair, Audit Committee: Andy Chedrick

Chair, Executive Committee: Steven Hart '80

Chair, Donor Relations and Stewardship Committee:
Phyllis Epstein

Chair, Investment/Finance Committee: Deb Bronston-Culp '80

Chair, Student Foundation Committee: Jerri Malana '86

Chair, Trustee Recruitment and Engagement Committee:
Jeff Silberman

Operating Officers

Chancellor/President: Chancellor Pradeep Khosla

Vice President: Drew Hunsinger, Associate Vice Chancellor
University Development

Vice President: Melanie Cruz, Associate Vice Chancellor
Health Sciences Development

Chief Financial Officer: Marlene Shaver, Assistant Vice
Chancellor, Advancement Services

Corporate Secretary: Alice Sherman, Board Operations
Manager

UC SAN FRANCISCO

UCSF Foundation

Website: support.ucsf.edu/ucsf-foundation

Chair: Philip Hammarskjold

Vice Chair: Nancy Hellman Bechtle

President: Sam Hawgood, M.B.B.S., Chancellor

Vice President: Jennifer Arnett, Vice Chancellor, University
Development and Alumni Relations

Treasurer: Michael Clune, Senior Associate Vice Chancellor
and Chief Financial Officer

Secretary: Paul Velaski, CFO and Executive Director, Gift
Policy and Accounting

Chair, Executive Committee: Philip Hammarskjold

Chair, Audit Committee: Rick Kimball

Chair, Development Committee: Dana Emery

Chair, External Affairs Committee: Mike Kahn

Chair, Finance Committee: Andrew Ballard

Chair, Innovation and Partnerships Committee:
George Scangos

Chair, Nominating and Governance Committee:
Dipanjan Deb

Chair, Real Estate Committee: Todd Carter

Chair, Student and Faculty Committee: Fred Cohen and
Catherine Lucey

**Chair, UCSF Foundation Investment Company Board of
Directors:** Kathryn Hall

**Chief Investment Officer and CEO, UCSF Foundation
Investment Company:** David Harkins

UC SANTA BARBARA

UC Santa Barbara Foundation

Website: giving.ucsb.edu/ucsb-foundation

Foundation Officers

Chair: Betty Elings Wells

Immediate Past Chair: Richard Breaux

Vice Chair, Investments/Treasurer: John Arnhold '75

Vice Chair, Development: Paula Bruice

Vice Chair, Donor Relations: Gary E. Erickson

Secretary: Steve Mendell '63

Executive Director: Vacant

Chief Financial Officer: Christian Treitler, Director of Finance
and Administration

UC SANTA CRUZ

UC Santa Cruz Foundation

Website: foundation.ucsc.edu

Executive Officers

Chair: Kamil H. Hasan

Immediate Past Chair: Alec Webster '02

Vice Chair: Richard F. Moss '85

Parliamentarian: Paul J. Hall '72

Committee Chairs

Chair, Executive Committee: Kamil Hasan

Chair, Audit Committee: Laura I. Bushnell

Chair, Investment & Finance Committee: Loren Kinzel

Chair, Membership Committee: Randolph Wedding

Administrative Officers

President: Mark Delos Reyes Davis, Vice Chancellor,
University Relations

Vice President: Jeff Shilling, Associate Vice Chancellor,
Development

Executive Secretary: Virginia Rivera, Executive Director of
the UC Santa Cruz Foundation

Treasurer: Anne Gavin, Director of Finance, University
Relations

Assistant Treasurer: Biju Kamaleswaran, Campus Controller

Assistant Treasurer: Edward F. Moran, III, Director of
Accounting Services

Glossary

GIFT DATA

The gift data included in the Annual Report on University Private Support are compiled using the Council for Aid to Education cash convention for gift reporting (i.e., includes outright gifts, pledge payments and private grants payments, not contracts). This is the reporting convention used for comparisons with other educational institutions.

REGENTS

The Board of Regents of the University of California is the corporate body entrusted by the California State Constitution, Article IX, Section 9, with the university's organization and administration.

CAMPUS FOUNDATIONS

Campus foundations, serving each of the 10 University of California campuses, are independently incorporated as nonprofit, public-benefit corporations. They serve as the primary fundraising arm for their respective campuses. The strength of the foundations rests with the direction provided by their community-based volunteer trustees. Each foundation is staffed by university personnel.

SOURCES OF GIFTS

This category identifies the original source of gifts and grants to the Regents and the campus foundations.

INDIVIDUALS

Individuals are divided into a number of categories, including:

Alumni are defined as former undergraduate or graduate students, full- or part-time, who have earned some credit toward a degree offered by a particular campus of the University of California. Alumni status takes precedence in the reporting of private support, so that gifts from faculty, staff and parents who are also alumni would be counted in the alumni category.

Faculty members are defined as individuals with full- or part-time academic appointments within the university.

Staff members are employed in non-academic positions throughout the university.

Parents have children who are current or former students at any campus of the university.

Individuals (non-alumni) covered by this classification are those individual donors who are not alumni, faculty or staff.

Bequests are defined as gifts received from deceased donors' estates, trusts or other estate plans that designate the university as a beneficiary.

ORGANIZATIONS

Campus-related organizations: This classification covers student groups, alumni associations and university support groups, but not campus foundations. A gift to a campus foundation is reported in the classification appropriate to the original donor when the gift was received by the campus foundation.

Corporations: This classification covers both for-profit entities and nonprofit entities that are funded by for-profit entities. For-profit entities are defined as corporations, businesses, partnerships and cooperatives that have been organized for profit-making purposes, including corporations owned by individuals and families, incorporated professional individuals and other closely held companies.

Examples of nonprofit entities that are funded by for-profit entities include: industry or trade associations; professional, union or lobbying organizations; and nonprofit organizations funded by one or more companies or individuals operating for profit, including corporate foundations.

Foundations: This classification covers private tax-exempt entities established and operated exclusively for charitable purposes; nonprofit foundations or charitable trusts, including funds or endowments designated by the Internal Revenue Service as grant-making foundations; community foundations; family foundations; or charitable trusts. This classification excludes corporate foundations, campus foundations and quasi-government entities, such as the National Endowment for the Humanities. To capture additional data, a category has been added for foundations established by alumni.

Other sources: This classification covers all nonprofit organizations other than those described above, including fundraising consortia, religious organizations and higher educational associations or institutions.

PURPOSES OF GIFTS

This category identifies the intended use of private support as designated by the donor or grantor.

Research: This classification applies to private support that is restricted to scientific, technical and humanistic investigation, including salaries and other support of research projects. Funds for research may also be included in the "campus improvement" classification (capital projects to support research) and in the "departmental support" classification (endowed chairs).

Student support: This classification includes support that is restricted to non-repayable financial aid to undergraduate and graduate students, including undergraduate scholarships, graduate fellowships, awards, prizes and private support for work-study students, as well as gift funds to support loans to be repaid by undergraduate and graduate students.

Instruction: This classification is restricted to support for seminars, conferences, lecture programs and faculty recognition awards, including salaries, honoraria and employee benefits.

Campus improvement: This classification covers support for capital projects and for ongoing operation of the physical plant, including grounds and buildings, facilities and equipment. It includes gifts and private grants of real and personal property, including equipment and works of art for use by the university. It also covers gifts and private grants that are restricted by the donor or grantor to purchase buildings, other facilities, equipment and land for use by the university; to construct or carry out major renovation of buildings and other facilities; and to retire indebtedness. In addition, the classification applies to gifts of library materials and monetary support that are restricted to acquire, restore and preserve books, periodicals, manuscripts, maps and related materials; to acquire audiovisual and other equipment; and to support other activities of campus libraries.

Departmental support: This classification covers gifts that are restricted by the donor to a particular academic division, department or entity. It also covers gifts that are restricted by the donor to a particular academic division, department or unit, and further restricted by the donor to a particular purpose for which no other purpose category is listed, including endowed chairs, but excluding support for instruction and student financial support, which are reported in the related classifications.

Other purposes: This classification covers support of non-instructional services beneficial to individuals and groups external to the university (e.g., exhibits, museums, patient care, public service and similar facilities and programs); and gifts restricted by the donor for endowment, which maintains the principal in perpetuity, but otherwise unrestricted by the donor as to use of the endowment income. It also includes support for intercollegiate athletics. Note that gifts to support athletic scholarships are reported in “student support” and gifts for athletic capital projects are reported in “campus improvement.”

Unrestricted: This classification includes gifts made by the donor without restriction, regardless of any subsequent administrative designation or purpose.

TYPE OF ASSETS

This category identifies the form (type of asset) comprising the support received this year by the university and the campus foundations.

Cash: This classification covers currency, coins, checks, money orders, credit card transactions and bank drafts.

Securities: This classification includes stocks, bonds and related instruments, such as promissory (mortgage) notes and insurance policies, if maintained rather than surrendered for cash.

Real property: This classification applies to real estate, including land, buildings and other improvements; and to oil, mineral and related rights. Real property is reported at its fair market value.

Non-monetary items: This classification applies to personal or company property (except securities and real property), including works of art, books, intellectual property and scientific and other equipment. Non-monetary gifts are reported at their fair market value.

PLANNED GIFTS

A planned gift is often referred to as a “split-interest arrangement”; it involves benefits for the donor (or another non-charitable beneficiary) and for the charitable institution. In such a circumstance, a donor who makes a current gift-in-trust is eligible for an income for life or for a period of years related to the underlying assets of the gift, as well as to certain income-tax benefits for making a charitable contribution. The donor may name himself or herself or another individual as the life-income beneficiary; on the demise of the beneficiary or at the conclusion of the trust term, the charitable remainder is applied to the charitable purpose specified in the gift agreement.

Face value is a term that refers to the total amount of a planned gift agreement, i.e., the amount conveyed by a gift to establish a split-interest trust or other planned gift.

Present value is a term that refers to the discounted value of a planned gift used to predict in today’s dollars what the gift will be worth when it becomes available to support the charitable purpose for which it was designated by the donor.

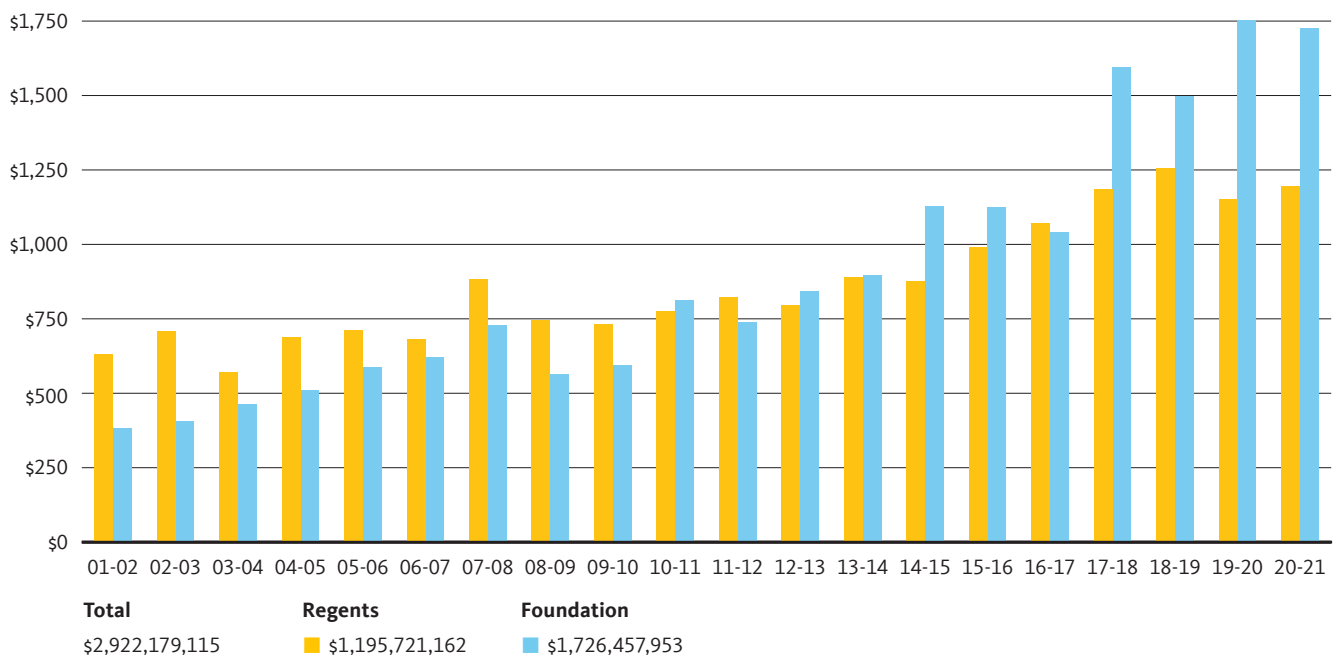
20 Years of Private Support for the System

Private Support to the Regents and the Campus Foundations (CAE/Cash Convention)

2001–02 through 2020–21

| FISCAL YEARS | Regents | Foundations | Totals |
|--------------|-----------------|-----------------|-----------------|
| 2001-2002 | \$629,248,027 | \$382,349,876 | \$1,011,597,903 |
| 2002-2003 | \$709,481,356 | \$405,505,130 | \$1,114,986,486 |
| 2003-2004 | \$569,903,692 | \$463,331,591 | \$1,033,235,283 |
| 2004-2005 | \$687,234,899 | \$509,643,409 | \$1,196,878,308 |
| 2005-2006 | \$710,146,541 | \$586,131,053 | \$1,296,277,594 |
| 2006-2007 | \$679,918,570 | \$619,347,252 | \$1,299,265,822 |
| 2007-2008 | \$882,276,658 | \$726,764,234 | \$1,609,040,892 |
| 2008-2009 | \$743,466,901 | \$563,801,996 | \$1,307,268,897 |
| 2009-2010 | \$731,029,449 | \$594,396,945 | \$1,325,426,394 |
| 2010-2011 | \$775,093,182 | \$813,078,193 | \$1,588,171,375 |
| 2011-2012 | \$822,733,759 | \$739,526,675 | \$1,562,260,434 |
| 2012-2013 | \$796,796,366 | \$840,670,624 | \$1,637,466,990 |
| 2013-2014 | \$889,600,811 | \$897,259,179 | \$1,786,859,990 |
| 2014-2015 | \$875,411,034 | \$1,126,867,668 | \$2,002,278,703 |
| 2015-2016 | \$991,375,098 | \$1,124,651,675 | \$2,116,026,773 |
| 2016-2017 | \$1,070,583,390 | \$1,039,952,328 | \$2,110,535,718 |
| 2017-2018 | \$1,184,814,169 | \$1,596,144,598 | \$2,780,984,617 |
| 2018-2019 | \$1,254,021,556 | \$1,495,904,819 | \$2,749,926,374 |
| 2019-2020 | \$1,152,914,089 | \$1,752,275,093 | \$2,905,163,021 |
| 2020-2021 | \$1,195,721,162 | \$1,726,457,953 | \$2,922,179,115 |

MILLIONS



10 Years of Private Support for the Campuses

Private Support to the Regents and the Campus Foundations (CAE/Cash Convention)

2011–12 through 2020–21

| BERKELEY | Regents | Foundation | Total |
|-----------------|----------------|-------------------|---------------|
| 2011-2012 | \$259,707,938 | \$151,073,097 | \$410,781,035 |
| 2012-2013 | \$185,304,586 | \$161,413,908 | \$346,718,494 |
| 2013-2014 | \$204,688,363 | \$190,539,789 | \$395,228,152 |
| 2014-2015 | \$186,017,115 | \$188,086,349 | \$374,103,464 |
| 2015-2016 | \$170,520,203 | \$204,169,894 | \$374,690,097 |
| 2016-2017 | \$202,154,887 | \$204,479,391 | \$406,634,278 |
| 2017-2018 | \$173,571,132 | \$255,480,886 | \$429,052,019 |
| 2018-2019 | \$274,418,759 | \$280,806,856 | \$555,225,616 |
| 2019-2020 | \$289,037,988 | \$277,930,181 | \$566,968,168 |
| 2020-2021 | \$296,891,087 | \$355,775,151 | \$652,666,238 |

| DAVIS | Regents | Foundation | Total |
|--------------|----------------|-------------------|---------------|
| 2011-2012 | \$68,487,731 | \$25,804,837 | \$94,292,568 |
| 2012-2013 | \$90,786,384 | \$27,028,006 | \$117,814,391 |
| 2013-2014 | \$90,217,016 | \$43,245,582 | \$133,462,598 |
| 2014-2015 | \$140,547,829 | \$45,657,180 | \$186,205,009 |
| 2015-2016 | \$101,349,735 | \$30,304,153 | \$131,653,887 |
| 2016-2017 | \$119,509,812 | \$45,114,079 | \$164,623,891 |
| 2017-2018 | \$114,460,437 | \$57,863,228 | \$172,323,665 |
| 2018-2019 | \$124,507,163 | \$53,665,933 | \$178,173,096 |
| 2019-2020 | \$81,776,444 | \$46,989,513 | \$128,765,957 |
| 2020-2021 | \$139,011,417 | \$55,921,980 | \$194,933,398 |

| IRVINE | Regents | Foundation | Total |
|---------------|----------------|-------------------|---------------|
| 2011-2012 | \$41,444,141 | \$36,580,975 | \$78,025,116 |
| 2012-2013 | \$26,986,978 | \$52,600,681 | \$79,587,659 |
| 2013-2014 | \$39,745,747 | \$58,156,663 | \$97,902,409 |
| 2014-2015 | \$28,880,710 | \$37,736,272 | \$66,616,982 |
| 2015-2016 | \$27,103,914 | \$46,552,643 | \$73,656,556 |
| 2016-2017 | \$47,757,075 | \$49,298,698 | \$97,055,773 |
| 2017-2018 | \$86,097,932 | \$117,271,622 | \$203,369,554 |
| 2018-2019 | \$35,426,601 | \$80,172,938 | \$115,599,540 |
| 2019-2020 | \$46,274,951 | \$127,265,627 | \$173,540,945 |
| 2020-2021 | \$39,109,629 | \$127,626,449 | \$166,736,078 |

| LOS ANGELES | Regents | Foundation | Total |
|--------------------|----------------|-------------------|---------------|
| 2011-2012 | \$147,015,612 | \$197,185,537 | \$344,201,149 |
| 2012-2013 | \$172,274,486 | \$247,372,193 | \$419,646,679 |
| 2013-2014 | \$186,893,008 | \$240,362,468 | \$427,255,476 |
| 2014-2015 | \$180,005,601 | \$292,816,385 | \$472,821,986 |
| 2015-2016 | \$212,093,006 | \$286,707,290 | \$498,800,296 |
| 2016-2017 | \$237,011,292 | \$313,922,248 | \$550,933,540 |
| 2017-2018 | \$225,657,713 | \$560,993,165 | \$786,650,878 |
| 2018-2019 | \$238,591,938 | \$494,421,373 | \$733,013,311 |
| 2019-2020 | \$207,507,426 | \$475,416,627 | \$682,924,053 |
| 2020-2021 | \$216,648,506 | \$427,620,841 | \$644,269,347 |

| MERCED | Regents | Foundation | Total |
|---------------|----------------|-------------------|--------------|
| 2011-2012 | \$2,253,069 | \$1,721,993 | \$3,975,062 |
| 2012-2013 | \$2,306,552 | \$2,733,517 | \$5,040,069 |
| 2013-2014 | \$3,313,780 | \$1,809,919 | \$5,123,699 |
| 2014-2015 | \$1,595,057 | \$3,559,903 | \$5,154,959 |
| 2015-2016 | \$18,999,693 | \$1,841,738 | \$20,841,430 |
| 2016-2017 | \$2,563,258 | \$2,043,759 | \$4,607,017 |
| 2017-2018 | \$2,826,178 | \$1,485,260 | \$4,311,437 |
| 2018-2019 | \$3,487,663 | \$2,127,797 | \$5,615,461 |
| 2019-2020 | \$4,717,199 | \$6,062,890 | \$10,780,089 |
| 2020-2021 | \$23,233,334 | \$6,267,190 | \$29,500,524 |

| RIVERSIDE | Regents | Foundation | Total |
|------------------|----------------|-------------------|--------------|
| 2011-2012 | \$27,962,301 | \$5,874,702 | \$33,837,003 |
| 2012-2013 | \$16,405,284 | \$10,030,288 | \$26,435,572 |
| 2013-2014 | \$12,582,874 | \$10,110,006 | \$22,692,880 |
| 2014-2015 | \$8,611,181 | \$8,451,902 | \$17,063,084 |
| 2015-2016 | \$11,698,791 | \$12,670,382 | \$24,369,173 |
| 2016-2017 | \$10,667,992 | \$14,932,073 | \$25,600,066 |
| 2017-2018 | \$12,344,052 | \$10,667,152 | \$23,011,204 |
| 2018-2019 | \$15,261,977 | \$8,580,500 | \$23,842,477 |
| 2019-2020 | \$19,921,826 | \$18,826,777 | \$38,748,604 |
| 2020-2021 | \$14,914,205 | \$14,285,965 | \$29,200,170 |

| SAN DIEGO | Regents | Foundation | Total |
|------------------|----------------|-------------------|---------------|
| 2011-2012 | \$81,051,986 | \$54,490,570 | \$135,542,556 |
| 2012-2013 | \$75,226,252 | \$92,177,323 | \$167,403,575 |
| 2013-2014 | \$82,216,507 | \$68,229,471 | \$150,445,978 |
| 2014-2015 | \$76,269,670 | \$94,789,616 | \$171,059,286 |
| 2015-2016 | \$103,252,937 | \$103,619,728 | \$206,872,665 |
| 2016-2017 | \$95,777,534 | \$144,298,130 | \$240,075,664 |
| 2017-2018 | \$124,132,654 | \$155,869,307 | \$280,001,961 |
| 2018-2019 | \$183,112,520 | \$105,921,247 | \$289,033,767 |
| 2019-2020 | \$133,020,265 | \$180,621,876 | \$313,642,141 |
| 2020-2021 | \$162,756,533 | \$179,536,440 | \$342,292,973 |

| SAN FRANCISCO | Regents | Foundation | Total |
|----------------------|----------------|-------------------|---------------|
| 2011-2012 | \$138,876,827 | \$190,600,300 | \$329,477,127 |
| 2012-2013 | \$163,743,912 | \$222,001,463 | \$385,745,375 |
| 2013-2014 | \$191,265,237 | \$253,672,986 | \$444,938,223 |
| 2014-2015 | \$187,007,227 | \$421,572,374 | \$608,579,601 |
| 2015-2016 | \$211,529,581 | \$384,410,489 | \$595,940,070 |
| 2016-2017 | \$198,115,085 | \$224,057,199 | \$422,172,285 |
| 2017-2018 | \$347,809,821 | \$382,458,190 | \$730,268,011 |
| 2018-2019 | \$205,767,690 | \$416,983,582 | \$622,751,272 |
| 2019-2020 | \$268,054,366 | \$558,604,175 | \$826,658,541 |
| 2020-2021 | \$219,689,273 | \$493,207,924 | \$712,897,196 |

| SANTA BARBARA | Regents | Foundation | Total |
|----------------------|----------------|-------------------|---------------|
| 2011-2012 | \$39,677,469 | \$65,716,955 | \$105,394,424 |
| 2012-2013 | \$44,343,988 | \$16,306,415 | \$60,650,402 |
| 2013-2014 | \$49,722,895 | \$15,058,124 | \$64,781,019 |
| 2014-2015 | \$39,938,033 | \$23,465,498 | \$63,403,531 |
| 2015-2016 | \$60,601,995 | \$40,425,247 | \$101,027,242 |
| 2016-2017 | \$117,850,387 | \$26,170,685 | \$144,021,073 |
| 2017-2018 | \$66,148,204 | \$35,682,263 | \$101,830,466 |
| 2018-2019 | \$140,414,357 | \$42,153,205 | \$182,567,561 |
| 2019-2020 | \$62,952,255 | \$39,850,676 | \$102,802,931 |
| 2020-2021 | \$51,653,916 | \$39,269,839 | \$90,923,754 |

| SANTA CRUZ | Regents | Foundation | Total |
|-------------------|----------------|-------------------|--------------|
| 2011-2012 | \$12,420,957 | \$10,477,709 | \$22,898,666 |
| 2012-2013 | \$14,784,012 | \$9,006,830 | \$23,790,841 |
| 2013-2014 | \$24,878,076 | \$16,074,171 | \$40,952,247 |
| 2014-2015 | \$14,343,482 | \$10,732,190 | \$25,075,672 |
| 2015-2016 | \$55,279,451 | \$13,950,111 | \$69,229,563 |
| 2016-2017 | \$23,220,482 | \$15,636,065 | \$38,856,547 |
| 2017-2018 | \$20,140,334 | \$18,373,525 | \$38,513,860 |
| 2018-2019 | \$20,000,936 | \$11,071,387 | \$31,072,323 |
| 2019-2020 | \$27,560,323 | \$20,706,384 | \$48,266,707 |
| 2020-2021 | \$21,921,822 | \$26,946,173 | \$48,867,995 |



Reporting Conventions Used in This Report

The Annual Report on University Private Support includes data for each campus and the university using two of three gift reporting conventions employed by the university.

- 1 The first reporting convention, which is cash-based, is used for comparisons with other institutions. It also is employed for the Council for Advancement and Support of Education's (CASE) national Voluntary Support of Education Survey completed by colleges and universities. This reporting convention includes outright gifts, private grants and payments on pre-existing pledges, but does not include new pledges. This method of gift reporting is used for the body of this report and is thought to present the best perspective on the cash flow that derives from private support.
 - 2 The second method is a variation of the accrual system and includes new, legally binding pledges up to five years in duration, plus outright gifts and private grants. In this system, payments made on pledges are not included. The method is the reporting standard used for many reports on capital campaigns and is thought to present the best perspective on the level of current fundraising activity.
- These first two reporting standards are shown at the bottom of each campus narrative. The breakdown follows for system support over the last five years.


Reporting conventions

| | 16-17 | 17-18 | 18-19 | 19-20 | 20-21 | 2020-21 Totals |
|----------------------------|--|-------|-------|-------|-------|------------------------|
| 1 Cash (CAE) | PLEDGE PAYMENTS \$622,920,129 \$1,058,619,222 \$1,083,603,704 \$1,072,389,684 \$1,071,596,136 | | | | | \$2,922,179,115 |
| 2 Accrual (REGENTS) | NEW OUTRIGHT GIFTS \$1,487,615,589 \$1,722,365,395 \$1,666,322,670 \$1,832,799,498 \$1,850,582,979 | | | | | \$2,927,416,540 |
| | NEW PLEDGES \$1,456,076,142 \$1,625,944,878 \$1,299,859,435 \$1,557,205,245 \$1,076,833,561 | | | | | |

There is a third reporting convention that is employed by the university's accounting office for its end-of-year audited financial reports. This method also is based on accrual; however, on the revenue side, unconditional, legally binding pledges are recorded

at the time they are promised, balanced by receivable accounts which are reduced as pledge payments are received. This method is used in the annual UC Financial Report.

The Annual Report on University Private Support 2020-21 is prepared by the UC Office of the President Institutional Advancement and Communications staff. This report is a compilation of private support data, campus narratives and foundation rosters prepared by each campus. The method of rounding may produce the appearance of minor inconsistencies in various totals and percentages, but the differences do not affect the accuracy of the data.



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Los Angeles
Merced
Riverside

San Diego
San Francisco
Santa Barbara
Santa Cruz
Lawrence Berkeley
National Laboratory

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