

A photograph of a male scientist with dark hair, wearing a white lab coat and clear safety goggles. He is looking intently to the left. In the foreground, a piece of laboratory equipment with a yellow tube and a gauge is visible. The background is a blurred laboratory setting with various pieces of equipment and a wooden chair.

UNIVERSITY  
OF  
CALIFORNIA

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# Annual Report on University Private Support

2015-16

NEW BOOKS

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University of California  
Annual Report on University Private Support  
2015–16

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## CAMPUS URL DIRECTORY

For more information on the campuses and their private support programs, visit these websites:

<http://give.berkeley.edu>  
<https://give.ucdavis.edu>  
<http://give.uci.edu/about/advancement/>  
<http://giveto.ucla.edu/>  
<http://giving.ucmerced.edu/>  
<http://www.ucr.edu/giving/>  
<http://giving.ucsd.edu/>  
<http://support.ucsf.edu/>  
<http://www.ia.ucsb.edu/campaign/>  
<http://giving.ucsc.edu/>

## ANNUAL REPORT URL

<http://www.ucop.edu/institutional-advancement/reports/index.html>

*All images included in this report are included in the University of California Office of the President's digital image repository which is comprised of photographs taken at the various UC campuses and shows the depth and breadth of research, education and public services activities that occur at the University of California.*



# Executive Summary

## Annual Report on University Private Support for the 2015–16 Fundraising Year

The University of California set another record in philanthropic giving in 2015-16 — surpassing \$2.1 billion in private support — a new record in philanthropic giving both in terms of dollars raised and the number of contributors to UC.

The level of philanthropic support surpassed last year's record by over \$100 million, and marked the second consecutive year that UC campuses and various systemwide programs received over \$2 billion in private support. The university's overall fundraising results are primarily due to the cumulative impact of the work being done to increase private support at each of the 10 campuses — and the corresponding response from the broad philanthropic community.

As highlighted in this Report, each campus had ample reasons to consider 2015-16 a successful fundraising year. Berkeley set new records for both the number of gifts to the campus and the amount raised in private support. Davis also set a campus fundraising record as the campus received the largest amount of gifts and pledges in its 108-year history. Irvine concluded their \$1 billion dollar campaign and raised more than twice what they had raised in the prior year. UCLA set a campus record for the third year in a row, as they reached the halfway point in their Centennial Campaign. Merced set a new campus fundraising record, quadrupling what they had received in the previous fiscal year. Riverside increased the amount raised by approximately 40 percent over the prior year as the campus prepared to launch their first-ever comprehensive campaign. San Diego saw an increase in cash gifts of more than 20 percent from the prior year, with a corresponding increase in new gifts and pledges. UCSF continued to raise more funds than any public university in the country, and saw an almost 40 percent increase in the number of new donors. Santa Barbara had its second-best fundraising year in its history, and surpassed its \$1 billion campaign goal. Santa Cruz had a record setting fundraising year as philanthropic support was over 170 percent greater than what they had raised in the prior year.

The vast majority of donors have an affinity with a particular campus and support programs on that campus; however, there are also systemwide and multicampus initiatives that receive private support to further their reach. The philanthropic support received during the past fiscal year was directed towards virtually every aspect of the life and mission of the university, including research, endowed faculty chairs, departmental support, capital projects and student support.

**ENDOWED CHAIRS** At each campus, endowed chairs continued to provide a mechanism to support faculty excellence. An endowed chair honors and recognizes the distinction of superior faculty while providing invaluable financial support to the university, and allows philanthropists the opportunity to support a field of academic endeavor that is of particular interest to them. In this past year, UC continued the trend of increasing the number of endowed chairs and added a record 146 chairs — bringing the systemwide total to 2,006 chairs.

One factor that contributed to the increase in the number of endowed chairs established was the Presidential Endowed Chairs Matching Program. The program has inspired donors to establish more chairs and professorships at the 10 UC campuses.

**HEALTH SCIENCES AND MEDICINE** As in recent years, gifts to the health sciences and medicine represented approximately 50 percent of the dollars received last year, with over \$1 billion in total support. Gifts to the health sciences support a number of areas including the biological and biomedical sciences, medicine, nursing, pharmacy, public health and the medical centers.

This past year, gifts to the health sciences at UC campuses were provided to establish a new school of nursing at UC Irvine, and to support capital projects and improvements to UC's hospitals and clinics. The health sciences often capture the imagination of donors whose support helps build upon and create new research programs that have the potential to produce breakthrough treatments for any number of diseases and disorders. Philanthropic support often provides a catalyst that ultimately results in additional funding for cutting-edge research in areas such as cancer research, neurosciences and precision medicine.

**SCHOLARSHIPS AND FELLOWSHIPS** Philanthropic support for scholarships and fellowships was nearly \$167 million this past fiscal year. Privately-funded scholarships and fellowships play a crucial role in helping to make a UC education affordable for many students — and ensuring the excellence of the university's undergraduate and graduate programs. This total represents a wide spectrum of gifts designated for scholarships, fellowships, awards and prizes. Whether assisting a first-generation college student to achieve her dreams of a degree, or allowing medical school students to graduate without the debt that often discourages pursuit of certain areas of service — these gifts are often some of the most inspirational and life-changing.

**SYSTEMWIDE AND MULTICAMPUS PROGRAMS** UC

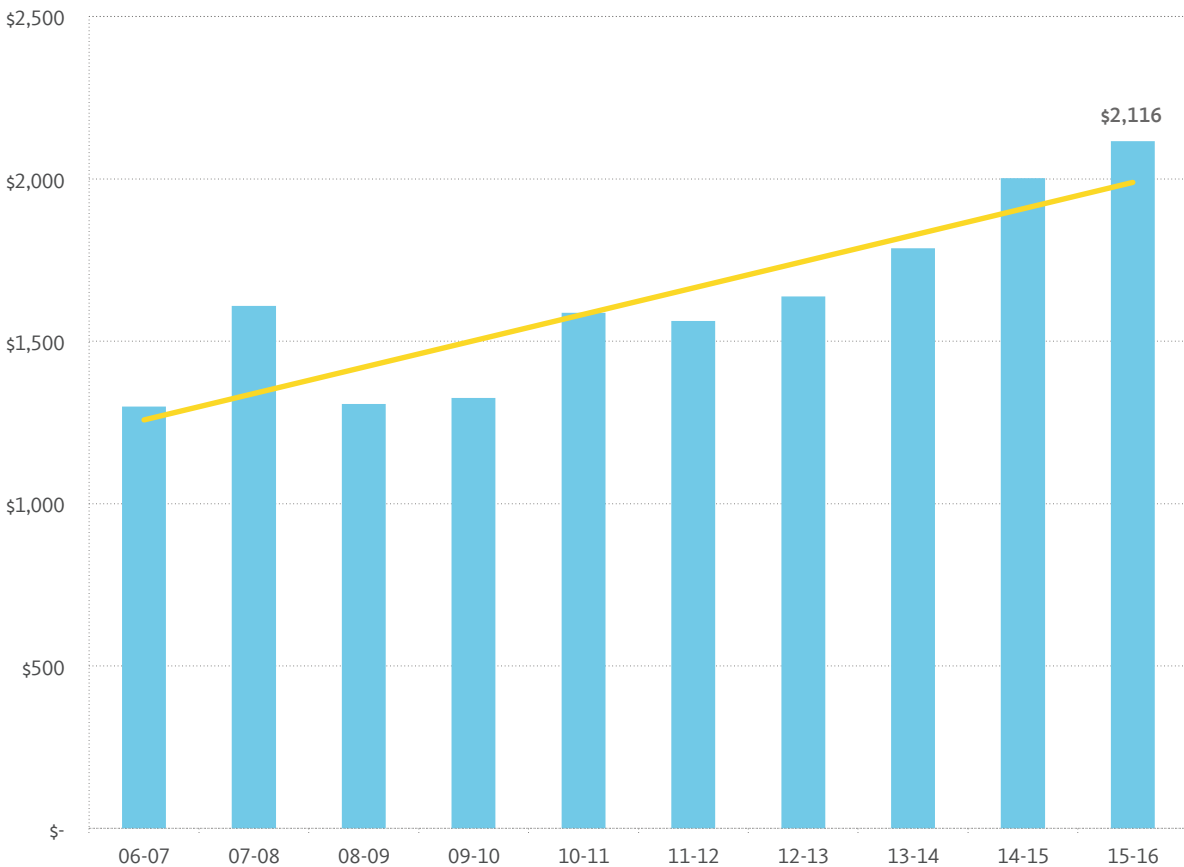
operates a variety of systemwide and multicampus programs that receive generous support from corporate, foundation and private funders. This Report highlights two of those programs. The **Research Grants Program Office** at the UC Office of the President manages hundreds of UC-wide and statewide research programs that catalyze discovery in all areas of university scholarship — and ignite the spirit of inquiry among students and community research partners to solve some of society’s most vexing problems. Private funding makes critical contributions to augment state and federal sources and allow further research in areas such as the California Breast Cancer Research Program and the Tobacco-Related Disease Research Program. UC also sponsors an array of K-12 programs, a number of which receive private support that enables them to serve an even greater number of K-12 students. **COSMOS** is one of these K-12 programs; established by the California legislature in 1998, and

administered by the university since its inception, the California State Summer School for Mathematics and Sciences (COSMOS) is a summer residential program for students completing grades 8-12 with a demonstrated academic aptitude for science, technology, engineering and mathematics (STEM) fields. Gifts to COSMOS are often directed to provide financial support to students admitted to the program — greatly increasing access to this prestigious summer enrichment program.

Philanthropic support has long played an important role in furthering the university’s mission, and this year’s record level of private support reflects the confidence that the philanthropic community has in the university. This support, through gifts of all sizes, reflects the understanding that there is no greater return on one’s philanthropic investment than a gift to UC. As such, the university is grateful to its alumni and friends for their support — and for recognizing the many ways in which the university is serving the people of California.

10-year summary of fundraising

MILLIONS



# 2015–16 Student Financial Support

The University of California has a deep and longstanding commitment to ensuring that financial aid is available for students and their families. The strategy is guided by two goals: ensuring that, at the undergraduate level, the university remains affordable for *all* California students regardless of their financial resources and enabling the university to compete for the best and the brightest graduate students from around the world. UC provided over \$2.8 billion in gift assistance (grants and scholarships/fellowships) in 2014-15 — federal aid (primarily Pell Grants) and state aid (such as Cal Grants) was significant, but the largest source of funds was UC's commitment of its own resources of over \$1.4 billion in aid to UC students. As tuition has historically been moderate, privately-funded scholarships and fellowships have played a smaller, but crucial role, in student financial support.

**OVERVIEW OF UC FINANCIAL AID — UNDERGRADUATE AFFORDABILITY** In 2014-15, the most recent year for which data is available, UC undergraduates received over \$2.1 billion in grants and scholarships. Several features distinguish UC's financial aid strategy from those of other colleges and universities: scholarships programs are primarily need-based, as almost 90 percent of UC aid is awarded in this fashion; aid is designed to address the entire cost of attendance — not just tuition, but also room and board, books and supplies, personal expenses, health insurance, and other costs; and UC allocates financial aid across campuses so that every campus can provide a similar level of affordability — allowing students to choose among campuses based on “fit,” not cost.

The UC undergraduate scholarship programs are also distinguishable based upon their size and scope. The majority of UC undergraduate students pay much less than the tuition “sticker price.” Nearly 55 percent of all California resident undergraduates pay no tuition and fees. Moreover, nearly three quarters of UC's California undergraduate students received scholarship and grants. On average, UC students receive more aid and pay lower tuition than students at other major public research universities. Among California resident undergraduates who received a grant or scholarship in 2014-15, the average per student awards totaled \$16,300. While UC students' debt at graduation has increased in recent years, it remains manageable and well below the national average — approximately half of all graduating students have no student loan debt; those that do borrow have an average of about \$20,500. This is well below the national average of \$29,000.

**THE BLUE AND GOLD OPPORTUNITY PLAN** Although UC's financial aid programs provide significant funding, the decrease in state support for UC over time has driven substantial increases in systemwide fee levels. In response, UC has adopted the Blue and Gold Opportunity plan. This plan ensures that California students with financial need and parent income below \$80,000 have their systemwide tuition covered by grants and scholarship. Students with sufficient need typically receive additional grant aid to help cover other expenses, such as campus fees, housing, books and transportation.

**GRADUATE STUDENT SUPPORT** UC's graduate student support strategy is decentralized, reflecting differences in the competitive environment, the applicant pool and the costs associated with the university's many graduate academic and professional degree programs. Academic doctoral students are typically supported by merit-based fellowships, research assistantships and teaching assistantships. Students in professional degree programs rely largely on need- and merit-based fellowships, as well as student loans.

**PHILANTHROPIC SUPPORT** As government funding for undergraduate and graduate students has decreased, UC is committed to increasing support from other resources — with a renewed emphasis on private support for scholarships and fellowships.

In recent years, almost 28,000 students received privately funded scholarships and fellowships — over \$150 million in total each year. These awards consist of almost equal parts current use gifts and payout from endowment funds. In order to enable UC to meet the growing need, new gifts must be received in order to replenish the funds distributed and provide support to even more students.

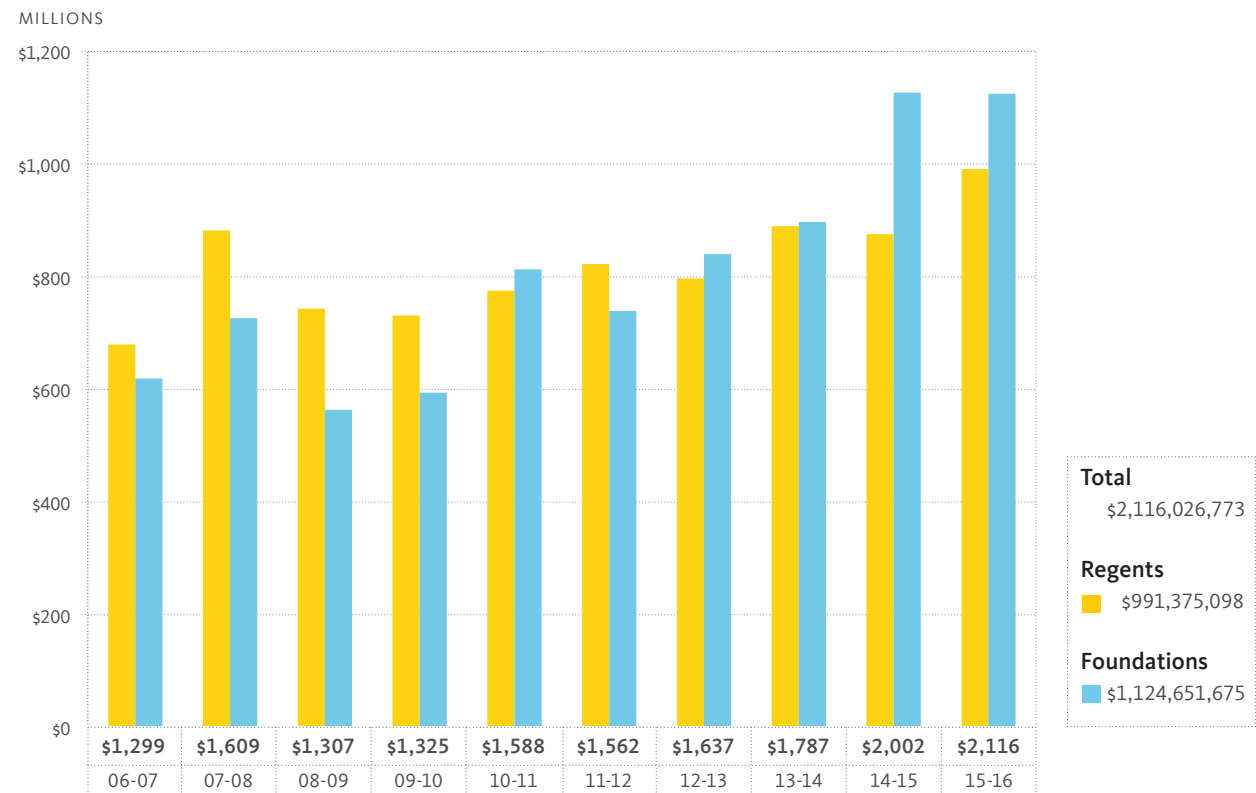
In 2015-16 nearly \$167 million of gifts received by UC were designated for student support. This total number represents the sum total of a wide spectrum of gifts designated for scholarships, fellowships, awards and prizes. The campus narratives highlight a number of these gifts, and help illustrate the impact of this support. Whether assisting a first-generation college student to achieve her dreams of a degree, or allowing medical school students to graduate without the debt that often discourages pursuit of certain areas of service — these gifts are often some of the most inspirational and life-changing.

# 2015–16 System Summary

Private Support to Regents and Campus Foundations by Cash Reporting Convention

CAMPUS	Regents	Foundations	Totals
Berkeley	\$170,520,203	\$204,169,894	\$374,690,097
Davis	\$101,349,735	\$30,304,153	\$131,653,887
Irvine	\$27,103,914	\$46,552,643	\$73,656,556
Los Angeles	\$212,093,006	\$286,707,290	\$498,800,296
Merced	\$18,999,693	\$1,841,738	\$20,841,430
Riverside	\$11,698,791	\$12,670,382	\$24,369,173
San Diego	\$103,252,937	\$103,619,728	\$206,872,665
San Francisco	\$211,529,581	\$384,410,489	\$595,940,070
Santa Barbara	\$60,601,995	\$40,425,247	\$101,027,242
Santa Cruz	\$55,279,451	\$13,950,111	\$69,229,563
ANR	\$5,283,171	\$0	\$5,283,171
UC Other Programs	\$13,662,622	\$0	\$13,662,622
<b>Total</b>	<b>\$991,375,098</b>	<b>\$1,124,651,675</b>	<b>\$2,116,026,773</b>

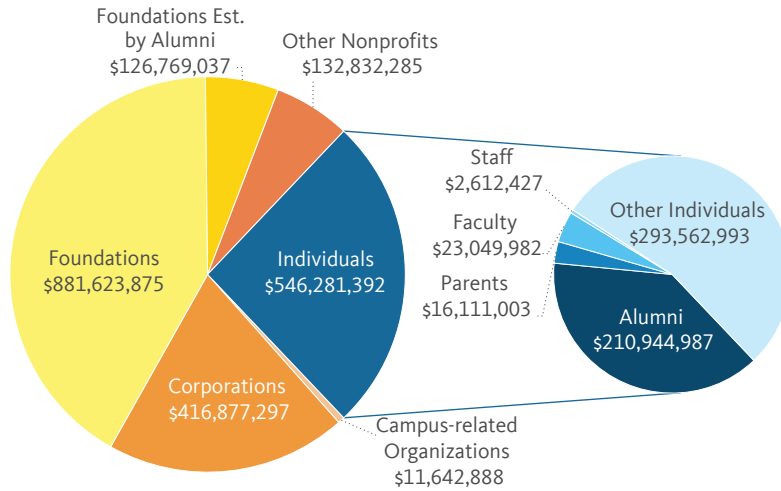
## 10-year cash report summary



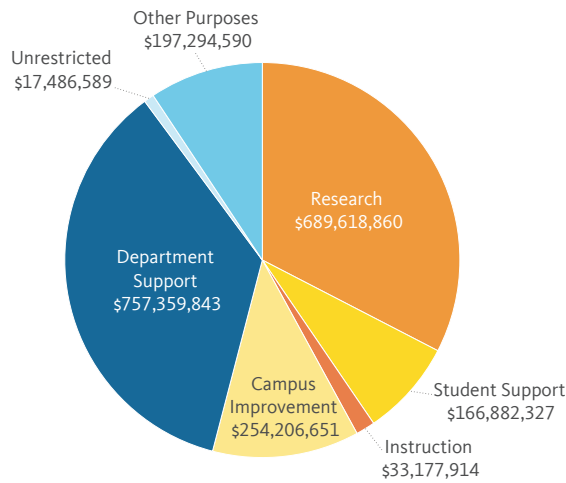


## 2015–16 Source, Purpose and Asset Type: \$2.116 billion

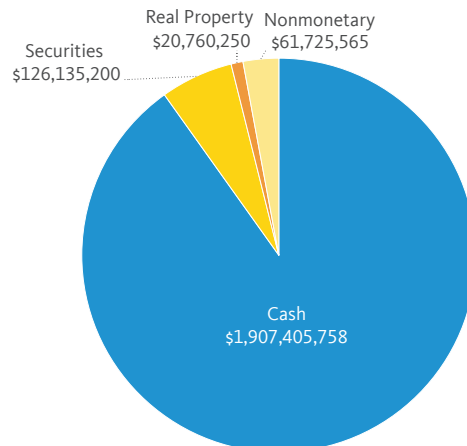
### Gift source



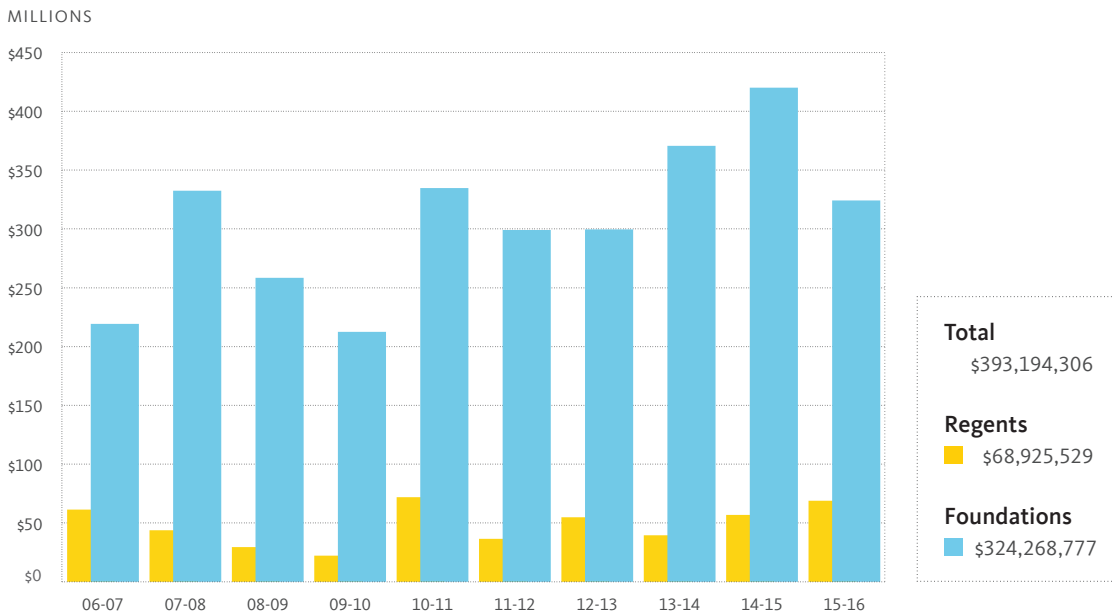
### Gift purpose



### Asset type



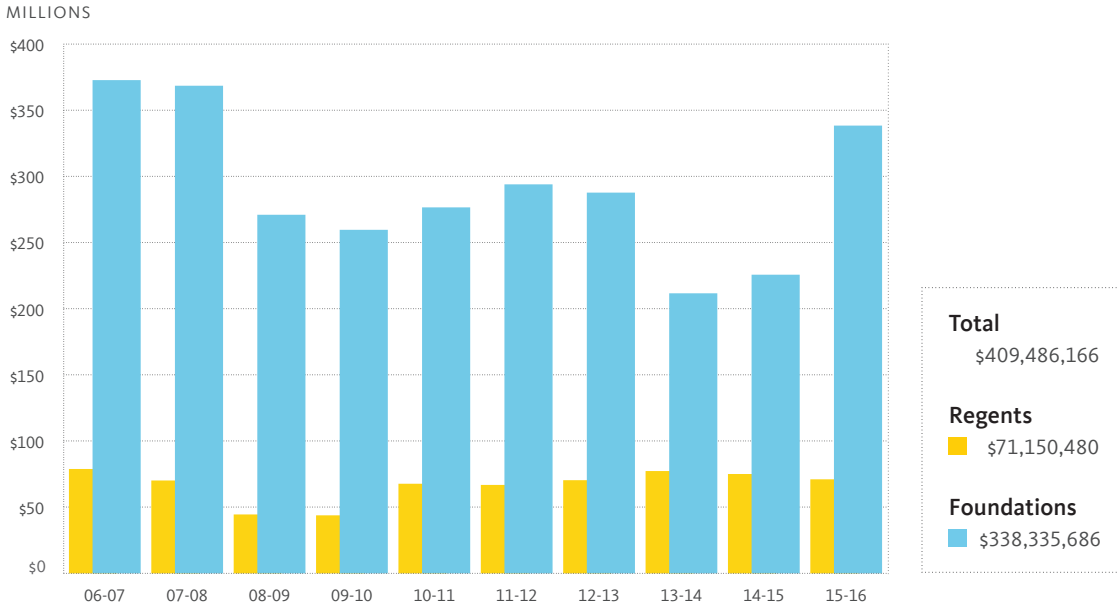
## 2015–16 Additions to Endowment: \$393 million



YEAR	Regents		Foundations		Total
06-07	\$61,305,213	21.9%	\$219,214,614	78.1%	\$280,519,827
07-08	\$43,803,130	11.6%	\$332,359,032	88.4%	\$376,162,162
08-09	\$29,564,957	10.3%	\$258,451,471	89.7%	\$288,016,428
09-10	\$22,230,543	9.5%	\$212,480,081	90.5%	\$234,710,624
10-11	\$71,949,963	17.7%	\$334,621,406	82.3%	\$406,571,370
11-12	\$36,555,336	10.9%	\$299,111,358	89.1%	\$335,666,694
12-13	\$54,836,099	15.5%	\$299,620,530	84.5%	\$354,456,629
13-14	\$39,567,824	9.6%	\$370,565,482	90.4%	\$410,133,306
14-15	\$56,953,475	11.9%	\$420,037,975	88.1%	\$476,991,450
15-16	\$68,925,529	17.5%	\$324,268,777	82.5%	\$393,194,306

The preliminary estimate for the value of **14.4** all UC endowment as of June 30, 2016 is **BILLION**

## 2015–16 Planned Giving Assets Under Management



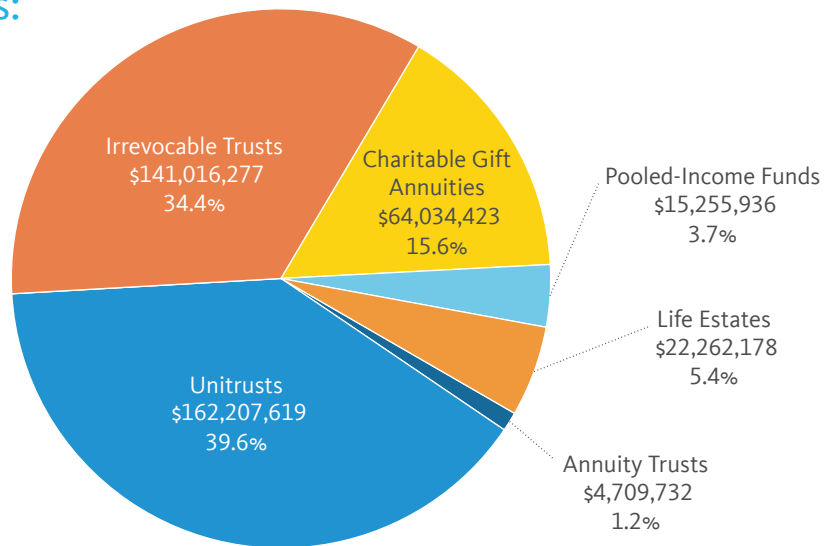
The illustrations on these pages show the total of the planned giving assets where the Regents or a campus foundation is serving as the trustee. The total under management for 2016 is \$409,486,116. All of these assets are irrevocably dedicated to the university and ultimately will be distributed for charitable purposes on the campuses.

The University of California has established planned giving programs at each of our campuses. University staff work with donors and their advisers, if appropriate, to help structure gifts that meet the donors' philanthropic and financial objectives. Frequently, this results

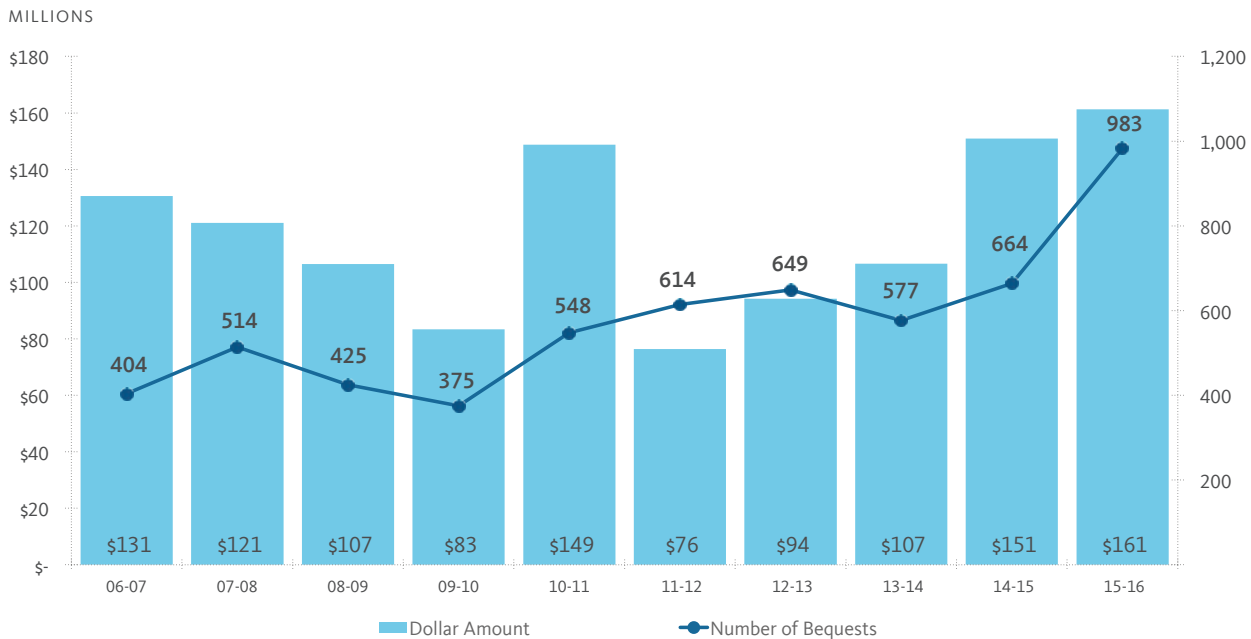
in the creation of a planned gift, such as a charitable remainder trust, pooled-income fund, charitable gift annuity, or similar gift vehicle. Under these arrangements, the principal of the planned gifts is distributed to the university upon the death of the income beneficiaries or at the expiration of a term of years to be used for the charitable purpose designated by the donors.

The totals do not include planned giving assets that are managed by third parties (banks, trust companies), bequest expectancies or any revocable gifts.

### 2015–16 Total Planned Giving Assets: \$409,486,166



## 2015–16 Bequests Distributed



The University of California receives steady and significant support from bequests, although there is inherent unpredictability in both the number of bequests and the dollar amount received in any year. Bequests are a frequent source of endowments, as donors seek an opportunity to ensure continued support for the institution — particularly in areas such as student support via the establishment of endowed scholarship and fellowship funds.

The growth in the number of bequests received is reflective of the demographics of the UC alumni population, as well as the efforts of the campus planned giving offices. Whenever possible, the campuses steward family members and friends after receiving bequests so that they are kept aware of the use and benefits of their loved one’s legacy.

This past year, the university received \$161 million in distributions from 983 estates and trusts in which the University was designated as a beneficiary. These distributions may take the form of a specific bequest of property or cash, as well as a residual bequest of a percentage of the residue in the decedent’s estate or trust. Frequently, a donor has provided support for a particular area during his/her lifetime, and provides a bequest to enable this support to continue into the future. As reflected in the chart above, the number of estates and trusts that made distributions to UC this past year increased from the previous year.

As noted in prior years’ reports, the variance in dollars distributed over the past 10 years can be attributed to several factors. The recession caused a considerable reduction in overall estate values as real estate and stock values decreased. While pecuniary bequests have been stable, this resulted in a decline in the value of residual bequests. As the financial markets have improved, estate values are steadily increasing, as reflected in the increase in the total dollars distributed.

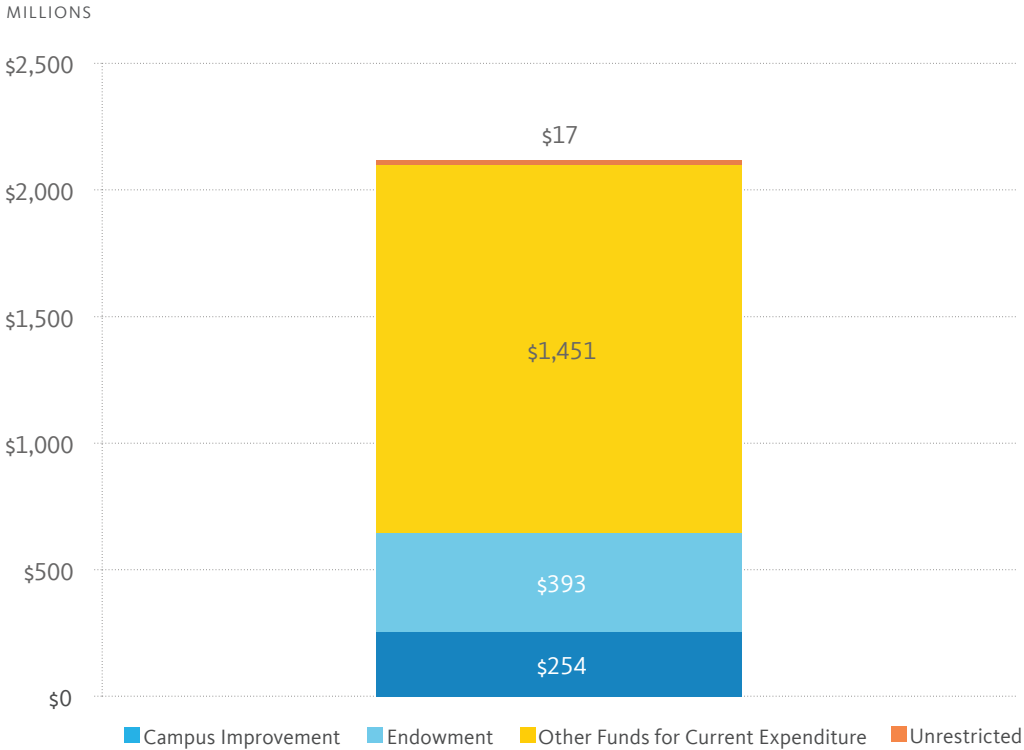
In addition, many estate plans allocate the decedent’s estate to family members and charitable organizations based upon the estate tax implications. For many years, the uncertainty in the federal estate tax made it challenging to craft an estate plan that achieved the objective of supporting one’s heirs and charitable organizations. Since the passage of the American Taxpayer Relief Act of 2012, individuals have greater assurance that their estates can be structured to meet their financial and philanthropic goals.

The Gift Planning Offices on our campuses provide information to alumni and other prospective donors to assist them in meeting their personal and charitable objectives — and also provide much-deserved recognition to donors during their lifetimes. The number of individuals who have indicated that they have provided for the University of California in their estate plans continues to grow, helping to ensure the excellence of the university for future generations.

## Fundraising Campaign Status Report, June 30, 2016

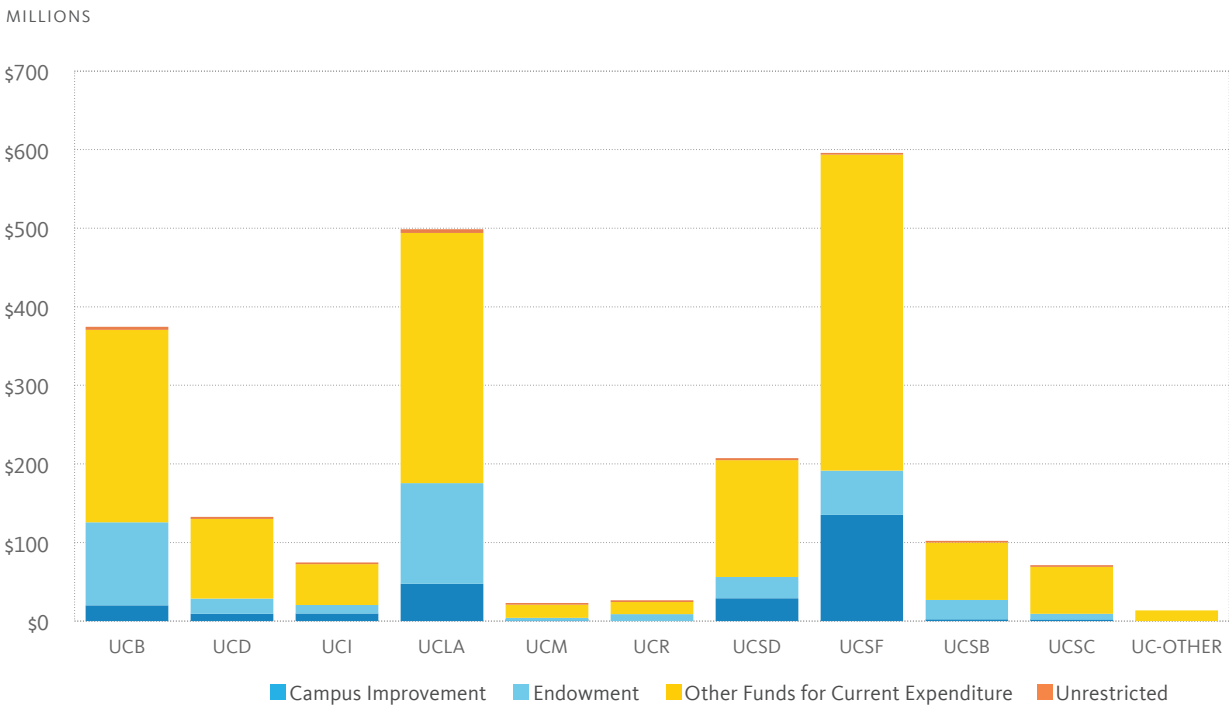
NAME OF CAMPAIGN	Goals	Duration	Gifts/Pledges by 6/30/16
<b>Berkeley</b>			
<i>No campaign underway at this time</i>			
<b>Davis</b>			
<i>No campaign underway at this time</i>			
<b>Irvine</b>			
<i>Shaping the Future Campaign</i>	\$1,000,000,000	2005–2015	\$1,013,853,274
<b>Los Angeles</b>			
<i>Centennial Campaign</i>	\$4,200,000,000	2013–2019	\$2,711,332,670
<b>Merced</b>			
<i>No campaign underway at this time</i>			
<b>Riverside</b>			
<i>Living the Promise:</i>			
<i>The Campaign for UC Riverside</i>	\$300,000,000	2011–2020	\$145,786,507
<b>San Diego</b>			
<i>Quiet phase approved by UCOP</i>	\$2,000,000,000	2012–2022	\$1,051,300,064
<b>San Francisco</b>			
<i>No campaign underway at this time</i>			
<b>Santa Barbara</b>			
<i>The Campaign for UC Santa Barbara</i>			
<i>(Phase I and Phase II)</i>	\$1,000,000,000	2000–2017	\$1,118,771,979
<b>Santa Cruz</b>			
<i>The Campaign for UC Santa Cruz</i>	\$300,000,000	2009–2017	\$286,038,303
<b>Grand Total</b>	<b>\$8,800,000,000</b>		<b>\$6,327,082,797</b>

## 2015–16 Restrictions on Use



The University of California received \$393 million (18.6%) for endowments held by The Regents and the Campus Foundations. Campus improvement funds totaled \$254 million (12%); an

additional \$1,451 million (68.6%) supported other aspects of current operations. Unrestricted funds totaled \$17 million and comprised 0.8% of the total for private support.



## 2015–16 Gifts by Discipline

### Distribution By Discipline: \$2,116,026,773

	Total	Percentage
Agriculture and Natural Resources	\$56,565,157	2.67%
Arts, Letters and Sciences	\$260,124,920	12.29%
Athletics/Sports	\$65,149,093	3.08%
Business/Management	\$61,411,231	2.90%
Engineering	\$127,603,425	6.03%
Financial Aid	\$38,686,271	1.83%
Health Sciences and Medicine	\$1,061,477,657	50.16%
Law	\$33,287,376	1.57%
Libraries	\$49,637,904	2.35%
Miscellaneous	\$133,495,575	6.31%
Other Academic Programs	\$113,170,408	5.35%
Other Professional Schools	\$91,471,404	4.32%
Veterinary Medicine	\$23,946,352	1.13%
<b>Total</b>	<b>\$2,116,026,773</b>	<b>100.00%</b>

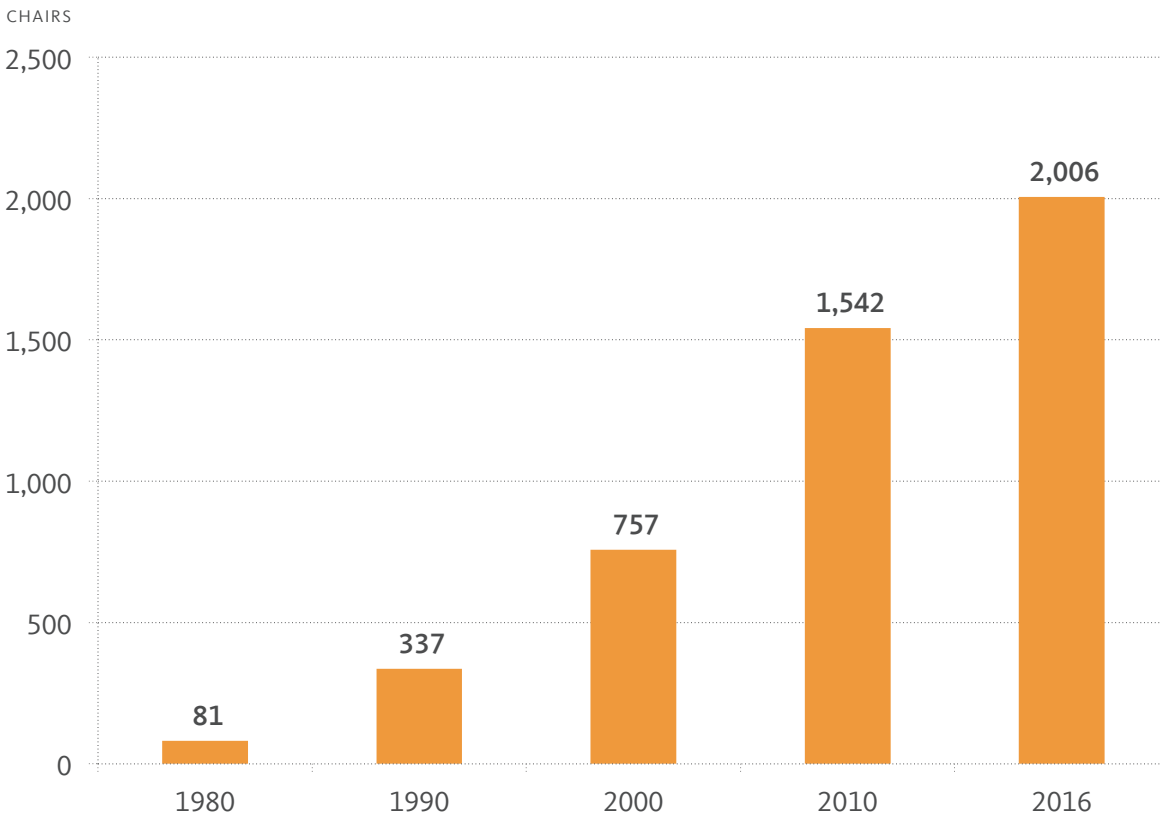
### Gifts for Health Sciences and Medicine: \$1,061,477,657

Campus	Total	% of Total
Berkeley	\$41,160,259	3.88%
Davis	\$29,873,793	2.81%
Irvine	\$37,749,672	3.56%
Los Angeles	\$253,970,351	23.93%
Merced	\$1,216,902	0.11%
Riverside	\$2,030,005	0.19%
San Diego	\$99,526,884	9.38%
San Francisco	\$595,940,070	56.14%
Universitywide	\$9,721	0.00%
<b>Total</b>	<b>\$1,061,477,657</b>	<b>100.00%</b>

Area	Total	% of Total
Biological Sciences	\$20,504,413	1.93%
Biomedical Sciences	\$3,169,930	0.30%
Dentistry	\$12,935,786	1.22%
Medical Center	\$74,716,594	7.04%
Medicine	\$721,229,895	67.95%
Nursing	\$15,300,198	1.44%
Optometry	\$1,100,093	0.10%
Other	\$149,736,090	14.11%
Pharmacy	\$7,793,974	0.73%
Public Health	\$54,990,684	5.18%
<b>Total</b>	<b>\$1,061,477,657</b>	<b>100.00%</b>

The method of rounding may produce the appearance of minor inconsistencies in various totals and percentages, but the differences do not affect the accuracy of the data.

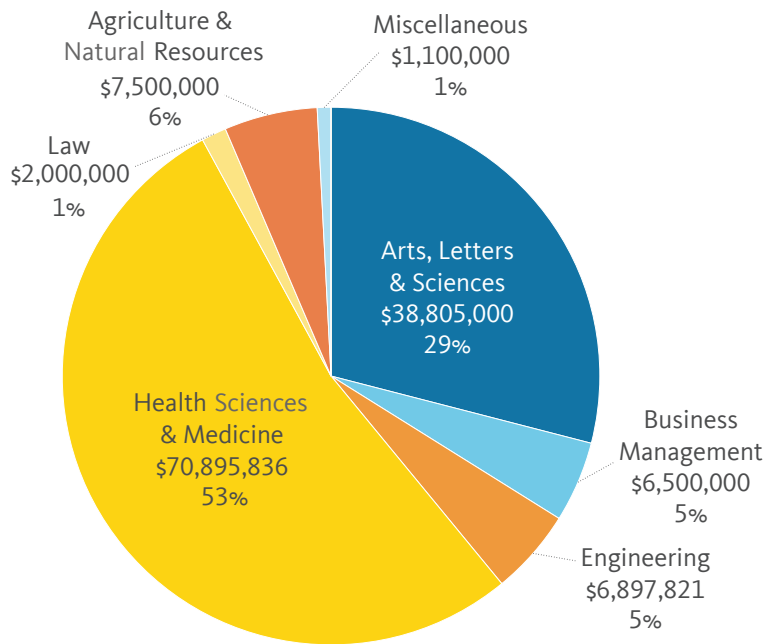
## 2015–16 Chairs and Professorships Cumulative



Well over half of all endowed chairs/professorships have been established since 2000. The current total, spread among the campuses, is 2,006 and growing; 146 chairs/professorships were established in 2015–16.

The chart below illustrates the extent to which the chairs that were established this past fiscal year are spread among the various academic disciplines.

### Chairs and Professorships by Area: \$133,698,657 (established 2015–16)





## 2015–16 Other UC Programs

There are a variety of systemwide and multicampus programs that receive generous support from corporate, foundation and private funders. This section highlights two of those programs. The Research Grants Program Office (RGPO) at the UC Office of the President manages UC-wide and statewide research programs and initiatives that catalyze discovery in all areas of university scholarship and ignite the spirit of inquiry among students and community research partners to solve some of society's most vexing problems. UC also sponsors an array of K-12 programs, a number of which receive private support that enables them to serve an even greater number of K-12 students.

### THE RESEARCH GRANTS PROGRAM OFFICE

RGPO is the home of seven research programs whose research funding portfolio includes 800 active projects totaling over \$225 million. Statewide programs targeting cutting-edge research in breast cancer, HIV/AIDS, and tobacco-related research all address key health issues impacting the lives and well-being of Californians. Systemwide initiatives foster multicampus collaboration to address key social, economic and environmental issues facing California and the world. While the majority of funding for these programs derives from state and university wide sources, key initiatives are also supported by private funding. In particular, private funding can make critical contributions that supplement state and federal sources or seed new research directions. For example, investment income from donations made to the UC President's endowment fund has been utilized to fund research in the preservation of at-risk cultural heritage sites around the world, to forecast the impact of climate change on California ecosystems, to study how the drought affects soil carbon and has long-term impacts on the state's agriculture and to [launch other key research collaborations](#).

In the health arena, the UC Cancer Research Coordinating Committee utilizes over \$1.8 million annually of investment income received from bequests made to the university to ensure that UC faculty can pursue novel projects and generate compelling data to launch new research directions and attract federal research dollars to UC. The California Breast Cancer Research Program and the Tobacco-Related Disease Research Program both invest contributions made by Californians through the Voluntary Contribution Funds Program totaling together over \$500,000 annually to advance cancer research. Gilead Sciences, Inc. has contributed over \$20 million in in-kind donations of drug product (Truvada®) to test its impact on preventing HIV infections among some of California's most vulnerable, at-risk populations. The [2016 RGPO Annual Report](#) provides more information about the impact and benefits of the important research investments that position California at the forefront of discovery across the nation, and position UC, in particular, as a research leader.

### COLLEGE ACCESS AND K-12 PROGRAMS

The California State Summer School for Mathematics and Sciences (COSMOS), established by the California legislature in 1998 is one of several K-12 programs sponsored and administered by the university. COSMOS is an intensive four-week summer residential program for students completing grades 8-12 with a demonstrated academic aptitude for science, technology, engineering and mathematics (STEM) fields. Programs such as COSMOS excel because of a combination of state and private financial support.

Gifts to COSMOS are often directed to provide financial support to students admitted to the program — including tuition support to high school students. Approximately 22 percent of COSMOS students (160 of the 709 participants) in summer 2016 received partial or full financial aid, which greatly increased the accessibility of this prestigious summer enrichment program for deserving applicants.

Since 1978, the Ralph M. Parsons Foundation has helped Southern California's nonprofit organizations improve the broad fabric of the entire community. Through funding priorities in higher education the foundation seeks to improve the quality of college — and university — level education and enhance access for disadvantaged populations. A gift of \$145k was made to support 2016 COSMOS scholarships, ensuring accessibility for all admitted California resident students, regardless of their financial means.

Gilead Sciences, Inc. is a research-based biopharmaceutical company that discovers, develops and commercializes innovative medicine in areas of unmet medical needs. With a strong interest in strengthening the STEM workforce pipeline, Gilead Sciences made a gift of \$50,000 this year to the statewide COSMOS program. The gift from Gilead Sciences provided tuition support to high-achieving California high school students who demonstrated exceptional talent for math and science, in addition to financial need.

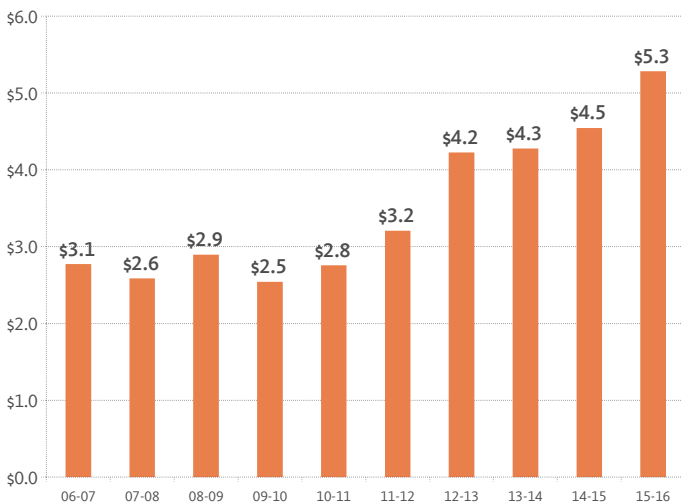


## 2015–16 Division of Agriculture and Natural Resources

Private giving in support of UC Agriculture and Natural Resources (ANR) remained strong this year increasing 16 percent over 2014-15. ANR received 2,385 gifts from 1,794 donors totaling \$5,283,170, including \$805,452 in gifts to the California 4-H Foundation in support of the California 4-H Youth Development Program. Gift support benefited our 57 county-based Cooperative Extension programs, nine Research and Extension Centers and eight statewide programs.

Private donations to ANR enrich and enhance the ability of Cooperative Extension advisers and specialists to deliver the land-grant mission of the university through the distribution of research-based knowledge and information through education programs in every California county, as well as programs that promote healthy environments, healthy food systems, healthy communities and healthy Californians. ANR's service to the state of California impacts the nation and, indeed, the world.

### Total Giving to Campus and Systemwide Agriculture and Natural Resources Research and Programs: \$5,283,171



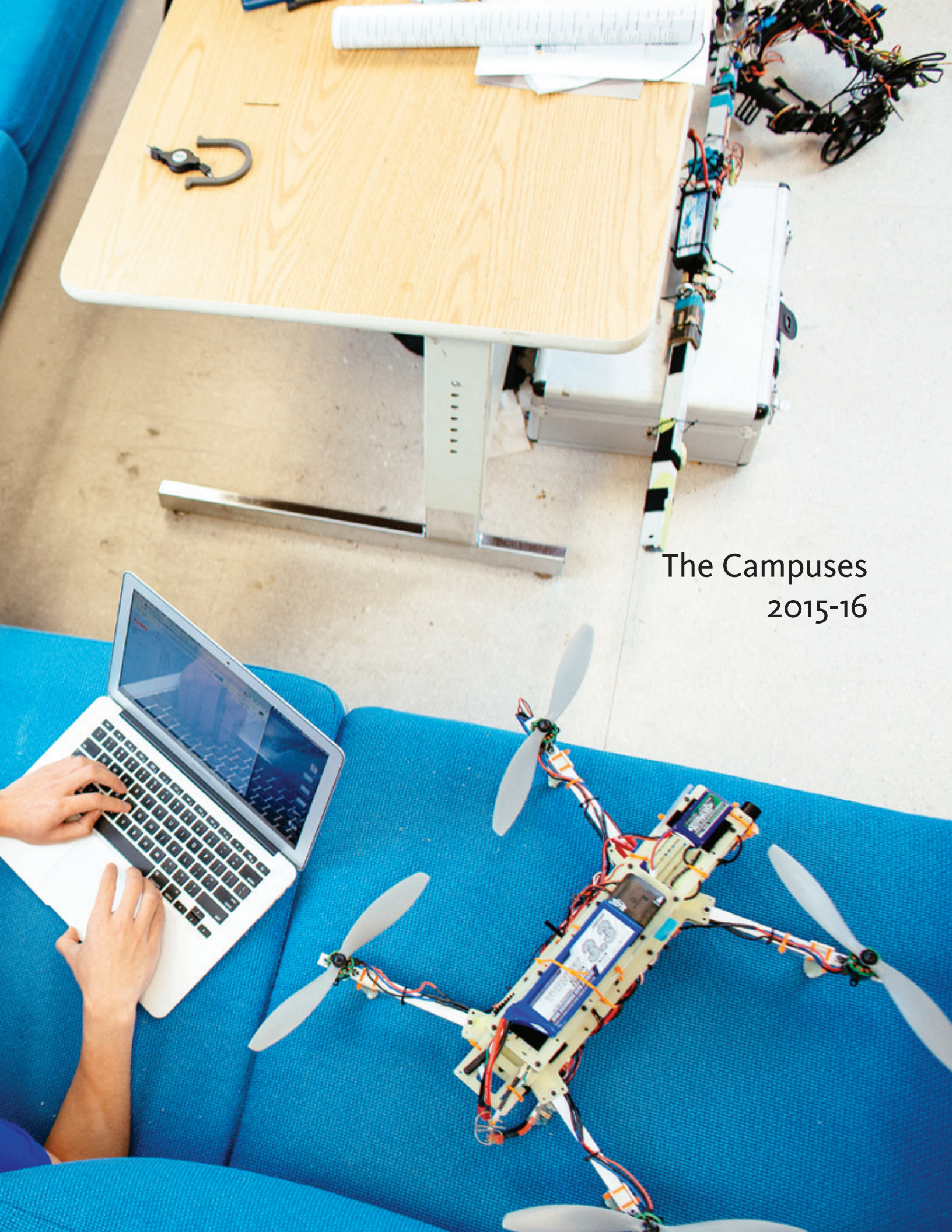
#### SOME OF THIS YEAR'S HIGHLIGHTS INCLUDE:

- UC ANR secured three chairs, the division's first ever, through a matching fund established by President Napolitano. A gift from the California Pistachio Research Board established two chairs: the UC Cooperative Extension Presidential Chair for Tree Nut Genetics and the UC Cooperative Extension Presidential Chair for Tree Nut Soil Sciences and Plan Water Relations. The Rice Research Board of California provided a gift to fund the UC Cooperative Extension Presidential Chair for California Grown Rice. With the President's matching funds, each chair is valued at \$1 million and will provide essential funds to support the research efforts of UC ANR advisers and specialists selected for these five year chair appointments.
- The California 4-H Foundation, working in conjunction with Santa Barbara County staff and a dedicated Foundation Board member and county volunteer, raised gifts totaling \$192,370 in program support, including new initiatives designed to engage underserved Santa Barbara County youth in 4-H.
- UC ANR's Nutrition Policy Institute expanded its research into childhood nutrition and obesity prevention with a \$190,000 grant from the Robert Wood Johnson Foundation to broaden its focus to children 0 – 5 years old in licensed care settings. The Institute will look at effectiveness and establish a baseline for comparison as the USDA's proposed new nutrition standards go into effect.
- Our online giving platform was expanded to provide more convenient giving options in keeping with changing industry practices. While not fully at capacity until mid-year, we secured \$37,393 in gifts in 2015-16 using our online giving portal.



**ENGINEERS**  
**FOR**  
**EXPLORATION**

1st meeting!  
Wed. Oct. 2nd  
3-4pm  
100-78D  
e/r. wood etc



The Campuses  
2015-16



### BERKELEY 2015-16

Fueled by a spirit of generosity, the UC Berkeley community set new records for both the number of gifts and amount raised in private support in the 2015-16 fiscal year. More than 65,300 donors gave more than 99,000 gifts, with gifts in cash totaling \$374.7 million (\$400.2 million using accrual method).

Cal alumni, parents, and friends gave to a wide range of areas and initiatives benefiting students, faculty and the public today and for generations to come, making it possible for UC Berkeley to build upon its legacy as a global force for inquiry and innovation.

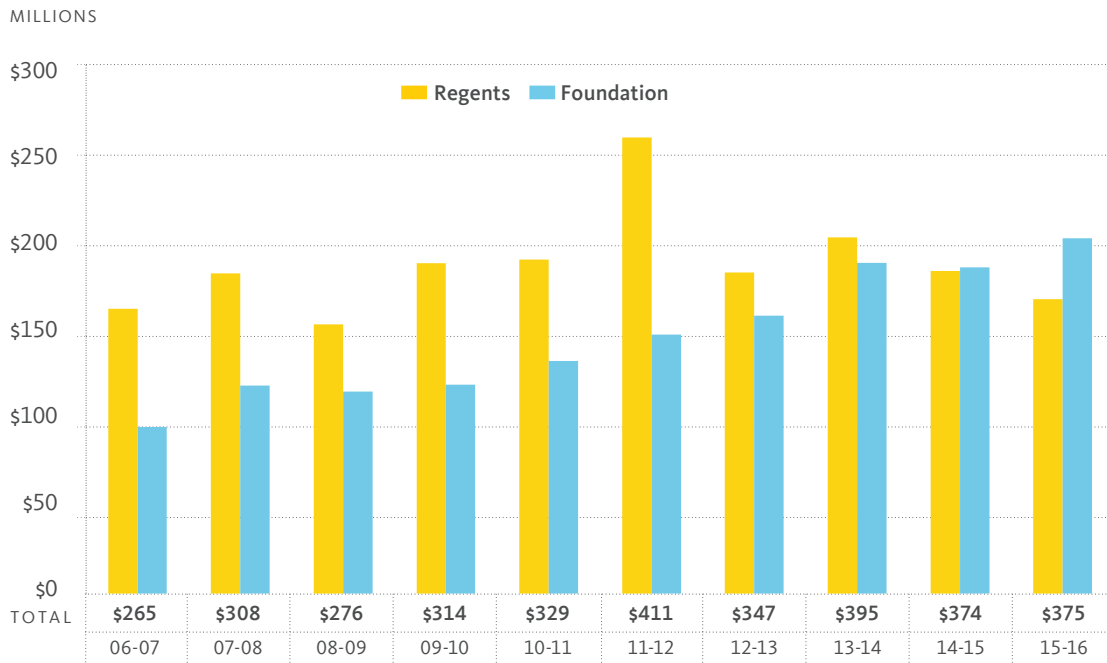
An area that drew donor interest was UC President Janet Napolitano's Presidential Match for Endowed Chairs, which matches up to \$500,000 for new endowed faculty chairs across the UC campuses. Seizing the opportunity to support excellence, Berkeley donors have quickly stepped forward. In less than two years, five chairs have been created, and a sixth chair is in progress. Included among the new chairs:

- The Bita Daryabari Presidential Chair in Iranian Studies, thanks to Bita Daryabari
- The Thomas M. Siebel Presidential Chair in the History of Science, funded by the Thomas and Stacey Siebel Foundation
- The Ed and Diane Wilson Presidential Chair in Structural Engineering, created by Ashraf Habibullah and Computers & Structures, Inc.

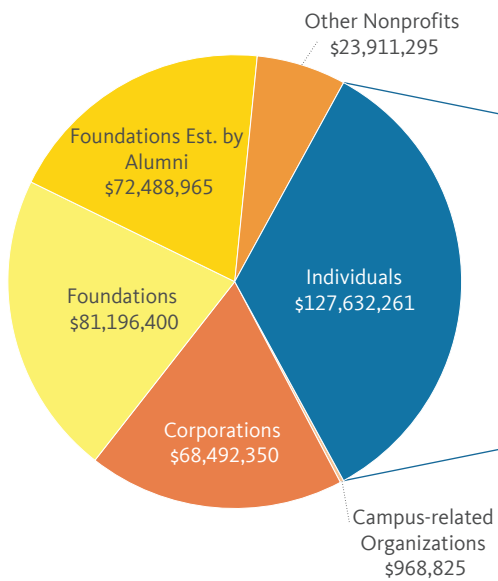
A diverse range of new endowments illustrates how this type of giving can fulfill a variety of goals, while sharing the quality of having a sustained impact. These include:

- Alumni from the College of Engineering and the Haas School of Business have created the joint Engineering and Business Fund to endow a new undergraduate degree program. The Management, Entrepreneurship and Technology (MET) Program will integrate business and engineering education and instill a rich understanding of technology — so students can successfully innovate in startups or more established enterprises with an eye toward addressing social challenges.
- The Horticultural Happiness Fund, made anonymously and the largest in the history of the UC Botanical Garden, will sustain the salary of four horticulturalists, among 13 currently on staff, who care for 34 acres of priceless plant specimens.
- The Alex and Marie Shipman Director of Men's Golf Endowment, which honors legendary men's golf coach Steve Desimone, who retired last spring after leading Cal's team for 37 seasons. It is the first named coaching position in the history of Cal Athletics.

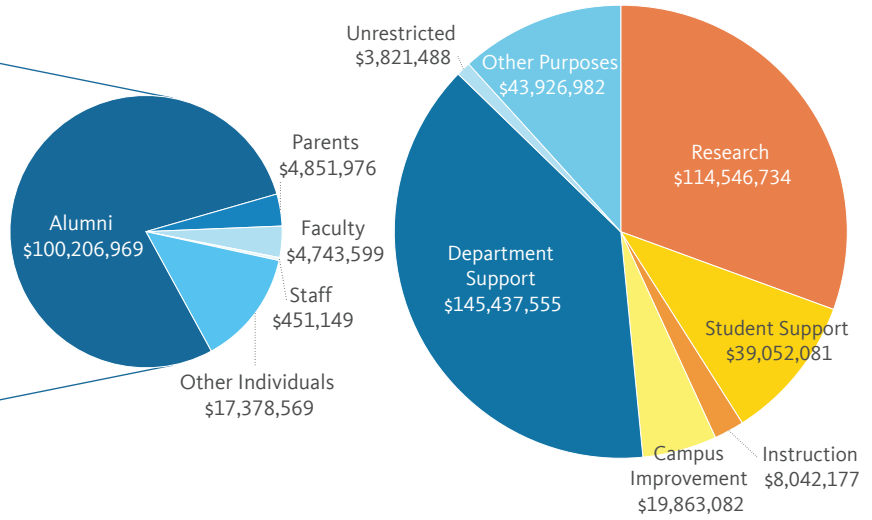
## Total giving



## Gift source



## Gift purpose



## Reporting conventions

	11-12	12-13	13-14	14-15	15-16	2015-16 Totals
Cash (CAE)	PLEDGE PAYMENTS					
	\$104,705,305	\$118,437,761	\$121,717,301	\$68,717,896	\$65,882,806	\$374,690,097
Accrual (REGENTS)	NEW OUTRIGHT GIFTS					
	\$306,075,730	\$228,280,733	\$273,510,851	\$305,385,568	\$308,807,291	\$400,241,062
	NEW PLEDGES					
	\$88,507,638	\$92,977,680	\$74,484,830	\$62,384,243	\$91,433,770	



### DAVIS 2015-16

The University of California, Davis raised a record-breaking \$226 million during the 2015-16 fiscal year, making it the largest donation total raised in a single fiscal year in UC Davis' 108-year history, according to the Council for Advancement and Support of Education guidelines. By cash reporting standards, UC Davis raised \$131.7 million; by accrual reporting standards, the university raised \$196.5 million.

"This year's record-breaking fundraising success is a strong affirmation that our alumni, donors, parents and friends believe in UC Davis' land-grant mission and our vision to be a global leader in addressing the most pressing challenges of our time," said Interim Chancellor Ralph J. Hexter. "On behalf of the entire university, I would like to thank our alumni and donors for their steadfast support and for helping us realize this philanthropic milestone."

The UC Davis Foundation endowment saw top quartile performance during the fiscal year ending June 30, 2015. It had more than double the policy benchmark rate for a single year and above average performance for the one-, three-, five- and 10-year benchmarks, according to the most recent data from the National Association of College and University Business Officers.

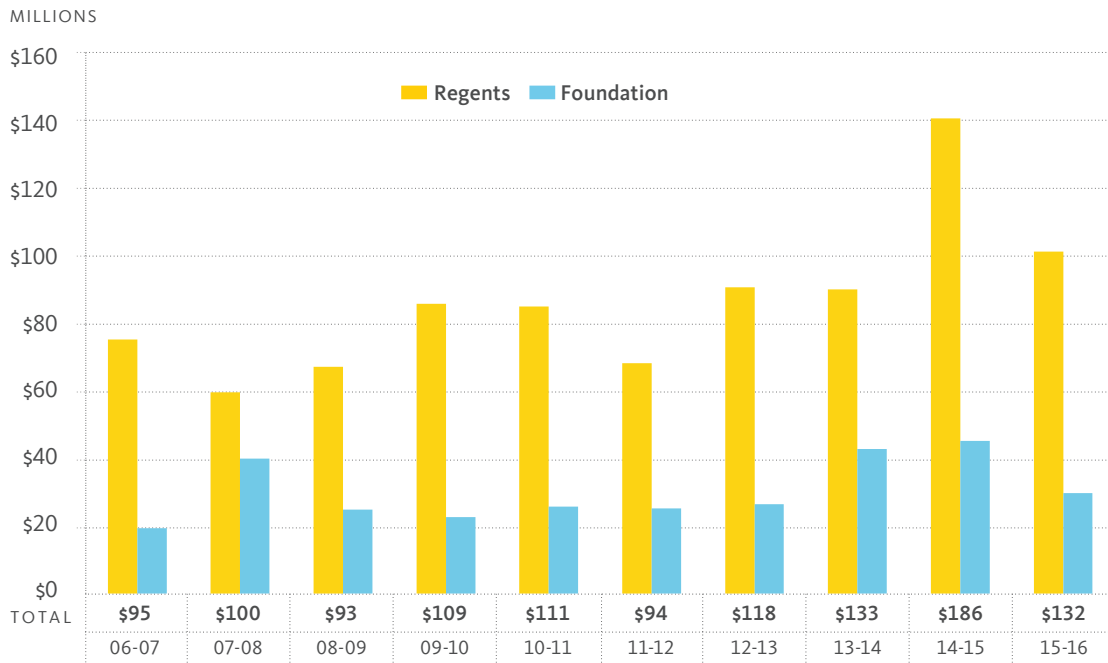
"UC Davis' outstanding fundraising success will benefit students, faculty and staff for generations to come and also demonstrate what our donors already know: a donation to UC Davis has a remarkable return on investment," said Shaun Keister, vice chancellor of development and alumni relations.

Newsworthy gifts from this year include:

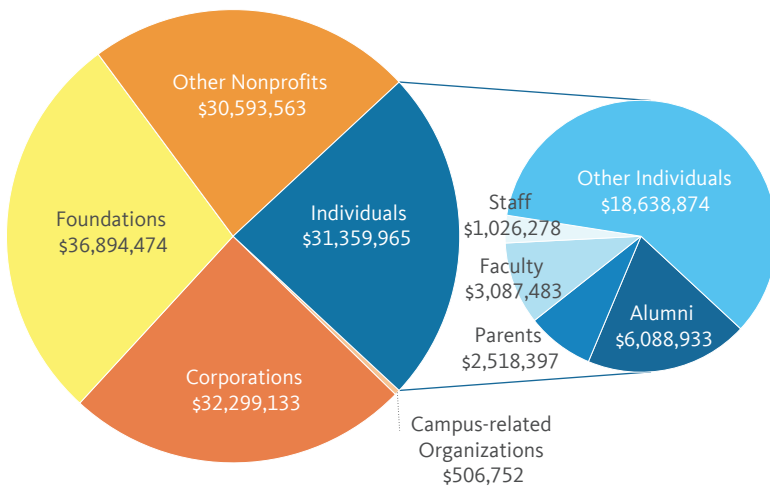
- **Ernest E. Tschannen**, a grateful patient of the UC Davis Health System, has contributed more than \$38.5 million in total to UC Davis, making him the largest individual donor in UC Davis history. This year, Tschannen gave \$18.5 million to name the UC Davis Eye Center.
- **Alumni Michael Hurlston '88, MBA '90, M.S. '91, and Joelle Hurlston '89** committed \$1.5 million to establish a first-of-its-kind endowed chair position. The Michael and Joelle Hurlston Presidential Chair will rotate among the colleges/schools from which the donors earned their degrees: the Graduate School of Management, the College of Engineering and the College of Agricultural and Environmental Sciences. The UC Office of the President will give a \$500,000 match through the Presidential Match for Endowed Chairs Program, bringing total funding for the Hurlston Presidential Chair to \$2 million.
- **The Koret Foundation** granted \$1 million to create Transfer STEP, a new program designed to facilitate community college students' transition to UC Davis and other UC campuses through the provision of critical academic support. This program, which is part of a larger university initiative to increase student diversity in engineering, is a collaborative effort by the Office of Student Affairs, the College of Engineering and the Provost's Office.



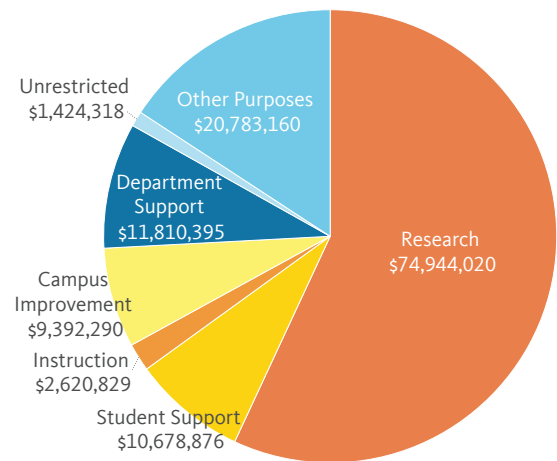
## Total giving



## Gift source

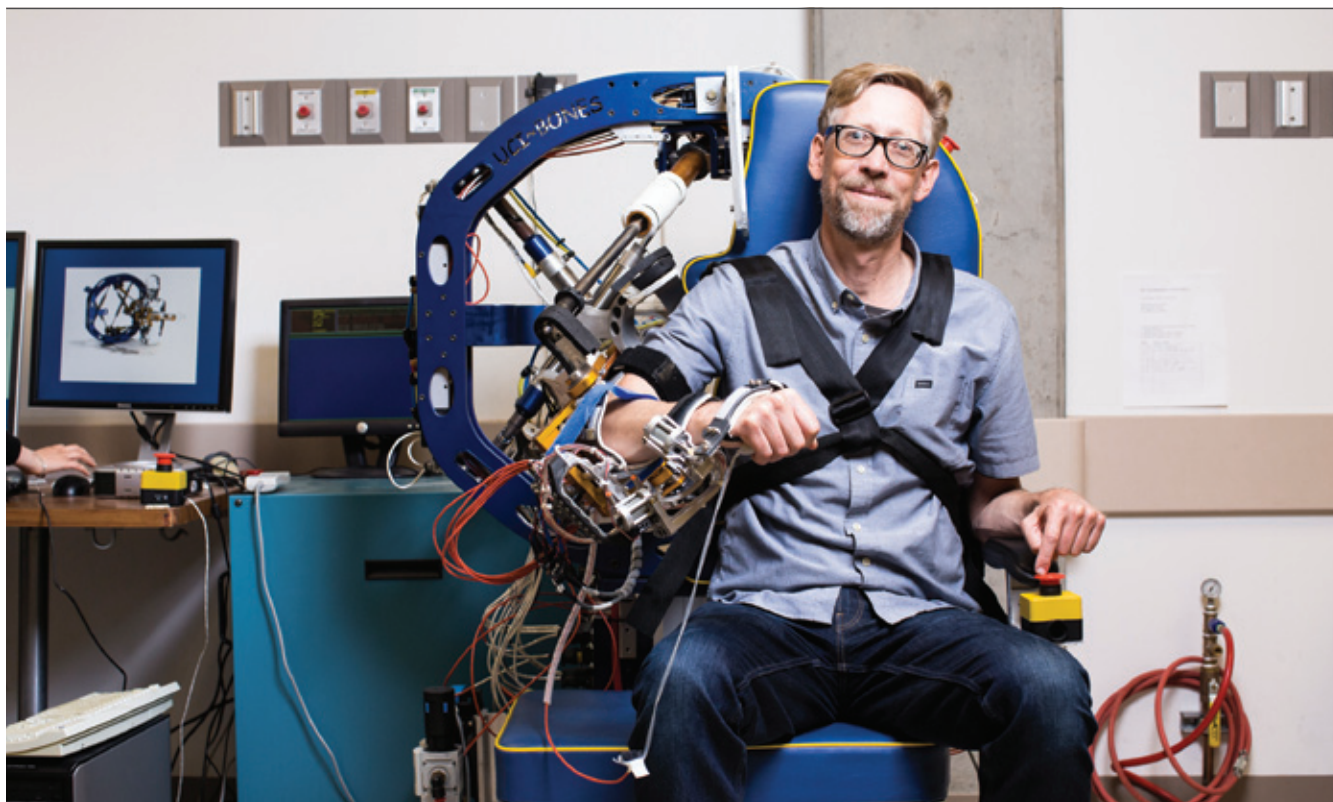


## Gift purpose



## Reporting conventions

	11-12	12-13	13-14	14-15	15-16	2015-16 Totals
Cash (CAE)	<b>PLEDGE PAYMENTS</b>					
	\$18,796,499	\$19,826,717	\$25,410,235	\$70,402,547	\$23,567,510	\$131,653,887
Accrual (REGENTS)	<b>NEW OUTRIGHT GIFTS</b>					
	\$75,496,069	\$97,987,673	\$108,052,362	\$115,802,462	\$108,086,378	\$196,543,823
	<b>NEW PLEDGES</b>					
	\$49,010,750	\$26,847,458	\$21,342,314	\$48,352,171	\$88,457,445	



### IRVINE 2015-16

UC Irvine experienced a record-breaking philanthropic year, with gifts totaling \$132.6 million (accrual) or \$73.7 million (cash), more than doubling what was raised in the prior year.

This tremendous success comes on the heels of the conclusion of the university's \$1 billion fundraising campaign and is highlighted by the largest private donation in UC Irvine's history — a \$40 million gift from The William and Sue Gross Family Foundation to establish a school of nursing.

Other notable highlights from the year include a 173 percent overall increase in funding from charitable foundations, twice as many individual gifts of \$1 million or more, and a 21 percent increase in support for students.

"This is the most the campus has ever raised in a single fiscal year," said Brian Hervey, vice chancellor for university advancement. "These historic strides in fundraising are propelling substantial breakthroughs in our clinical, research and teaching enterprises and have also fostered greater support for our students."

UC Irvine's commitment to inclusive academic excellence was recently recognized by The New York Times, which ranked UC Irvine the No. 1 university in the U.S. for doing the most for low-income students.

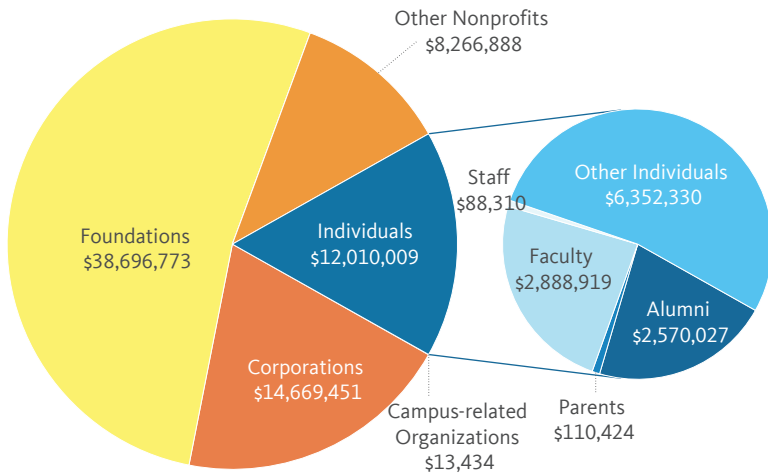
Examples of other high-impact areas that received private support include:

- Applied Innovation, a new institute on campus that serves as the "front door" for all industry collaboration with UC Irvine, raised close to \$1 million this year. The institute offers unique, concierge-level services to student inventors and faculty entrepreneurs, helping them take their ideas from concept to profitable product while connecting them to potential investors.
- UC Irvine cemented its reputation as a leading climate research institution with several noteworthy gifts, including generous contributions to fund research in energy-efficient electrochemical capture and to support UC Irvine's National Fuel Cell Research Center.
- The campus leveraged the UC Presidential Matching Chair Program to secure two endowed chairs for a combined total of more than \$4 million. The Jerry D. Choate Presidential Chair in Urology Tissue Engineering was established to support research and teaching in the field of urology, and the Nicolaos G. and Sue Curtis Alexopoulos Presidential Chair in Electrical Engineering and Computer Science was established to support excellence in teaching and graduate fellowships in the Department of Electrical Engineering and Computer Science.
- The UniHealth Foundation continued its strong partnership with UC Irvine's by supporting the university's countywide initiative to help clinics incorporate integrative medicine, disease prevention and healthy nutrition into care for underserved populations with the assistance of a generous grant.

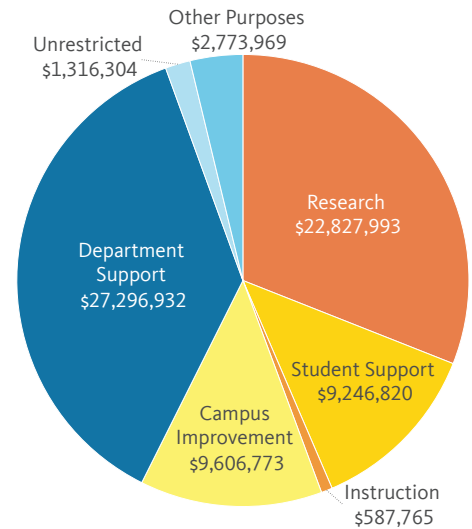
## Total giving



## Gift source



## Gift purpose



## Reporting conventions

	11-12	12-13	13-14	14-15	15-16	2015-16 Totals
Cash (CAE)	<b>PLEDGE PAYMENTS</b>					
	\$16,997,390	\$20,847,037	\$31,333,677	\$13,751,857	\$22,659,681	\$73,656,556
Accrual (REGENTS)	<b>NEW OUTRIGHT GIFTS</b>					
	\$61,027,726	\$58,740,622	\$66,568,732	\$52,865,125	\$50,996,875	\$132,550,875
	<b>NEW PLEDGES</b>					
	\$19,715,495	\$18,881,218	\$11,246,729	\$12,643,808	\$81,554,000	



## LOS ANGELES 2015-16

Private philanthropy is reshaping UCLA and helping UCLA shape the future. For the third year in a row, UCLA broke its fundraising records, receiving a total of \$664 million in gifts and pledges and \$499 million in cash gifts and pledge payments in the fiscal year that ended June 30, which also was the fourth year in a row of philanthropic growth for UCLA.

During 2015-16, a record 61,740 donors from 50 states and 61 countries contributed 79,422 gifts to support an array of priorities, including undergraduate and graduate scholarships and endowed professorships. More than 17,500 of these donors were giving to the university for the first time. Gifts of less than \$10,000 comprised 95 percent of the donations.

Among the many contributions UCLA has to celebrate:

David Geffen gave the single largest donation of the year — \$100 million to establish the Geffen Academy at UCLA, which will provide an innovative college preparatory education for Los Angeles students grades 6 through 12.

Thanks to a \$20 million donation from art dealer and alumna Margo Leavin, master of fine arts students at UCLA will get an inspiring new studio complex in which to learn, work and collaborate. Elsewhere in the arts, the UCLA Herb Alpert School of Music received an \$11.7 million bequest from the David Dobrow Trust, which establishes an endowment to help ensure the school's long-term financial security.

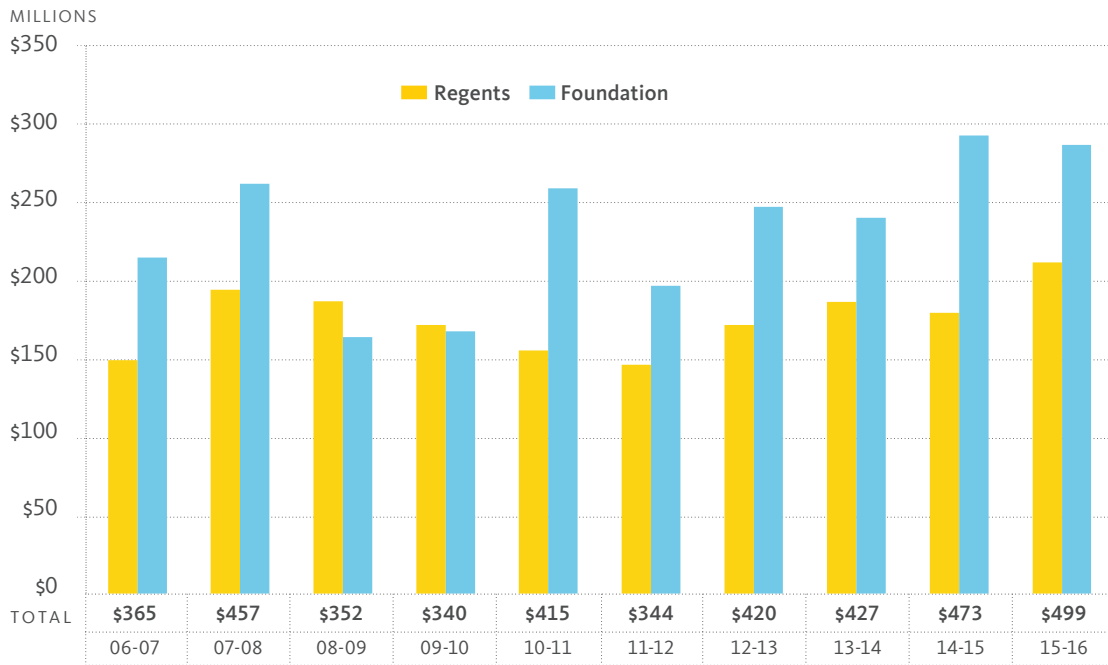
The Parker Institute for Cancer Immunotherapy's \$20 million gift established The Parker Institute for Cancer Immunotherapy Center at UCLA. Susan and Henry Samueli gave \$10 million to establish and endow 20 chairs in their eponymous school of engineering and applied science. A matching gift, it encourages others to contribute to advance excellence in teaching and research.

In other fundraising news, the year also brought significant changes to UCLA's Alumni Association, which transitioned to an all-in membership donor model in 2015. Alumni are automatically general members, and now they have the option to upgrade their memberships by giving to support the Alumni Association or Alumni Scholarship funds. In the first full fiscal year, the program brought in 3,141 gifts totaling \$1,238,064, one-third of which were first-time donations. Sixty percent of gifts have been designated to support dozens of alumni scholarships that are part of the membership program.

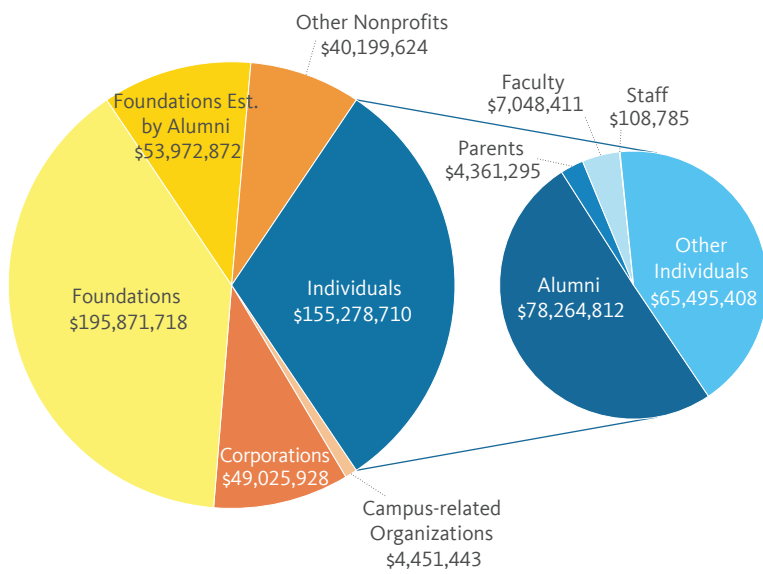
The Centennial Campaign for UCLA reached its halfway point during 2015-16, and more than \$2.7 billion has been raised — 65 percent toward the goal of the \$4.2 billion campaign. The campaign, which was publicly launched in May 2014, leads up to UCLA's 100th anniversary in 2019.

The campaign's success thus far is compelling evidence that UCLA is achieving its goal of building broad-based support for the university through new outreach to alumni, friends and others who identify with the campus's mission of teaching, research and service.

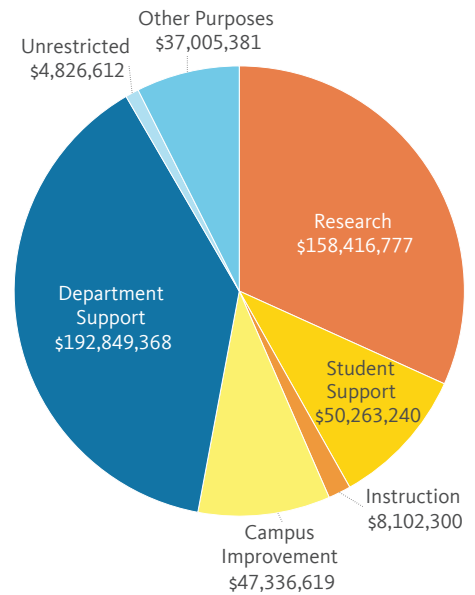
## Total giving



## Gift source



## Gift purpose



## Reporting conventions

	11-12	12-13	13-14	14-15	15-16	2015-16 Totals
Cash (CAE)	<b>PLEDGE PAYMENTS</b>					
	\$93,926,895	\$140,987,659	\$151,474,162	\$220,875,910	\$213,374,757	\$498,800,296
Accrual (REGENTS)	<b>NEW OUTRIGHT GIFTS</b>					
	\$250,274,254	\$278,659,021	\$275,781,314	\$251,946,076	\$285,425,539	\$663,980,783
	<b>NEW PLEDGES</b>					
	\$151,866,235	\$233,413,810	\$281,349,387	\$391,455,133	\$378,555,244	



### **MERCED 2015-16**

UC Merced beat its own fundraising record, bringing in more than \$20.84 million (cash), or \$20.89 million (accrual), during the 2015-16 fiscal year, more than quadrupling last year's gifts.

The campus's fundraising efforts were successful largely because of the significant support it received toward innovation and entrepreneurship, carbon neutrality and sustainability and its food security efforts.

Southern California Edison (SCE) continued uplifting graduate students through fellowships that support research in water and conservation. Since 2006, SCE has provided the campus over \$600,000 to support undergraduate scholarships and graduate fellowships, and has served as a key sponsor for the annual Innovate to Grow competition and expo, held each year in May.

Innovate to Grow highlights the work of the Innovation Design Clinic (IDC), Engineering Service Learning and Mobile App Challenge student teams that work directly with local and regional businesses, nonprofits and governmental agencies to solve real-world problems.

Longtime campus partner Wells Fargo renewed their support to IDC and Innovate to Grow for the third year, allowing more engineering student teams to focus on finding solutions to problems related to water, energy and food.

Wells Fargo awarded its Clean Technology and Innovation Grant to the UC Merced School of Engineering's senior IDC "capstone" projects. The \$125,000 gift supports IDC's efforts to develop, design and create engineering solutions addressing the critical water, energy and food scope.

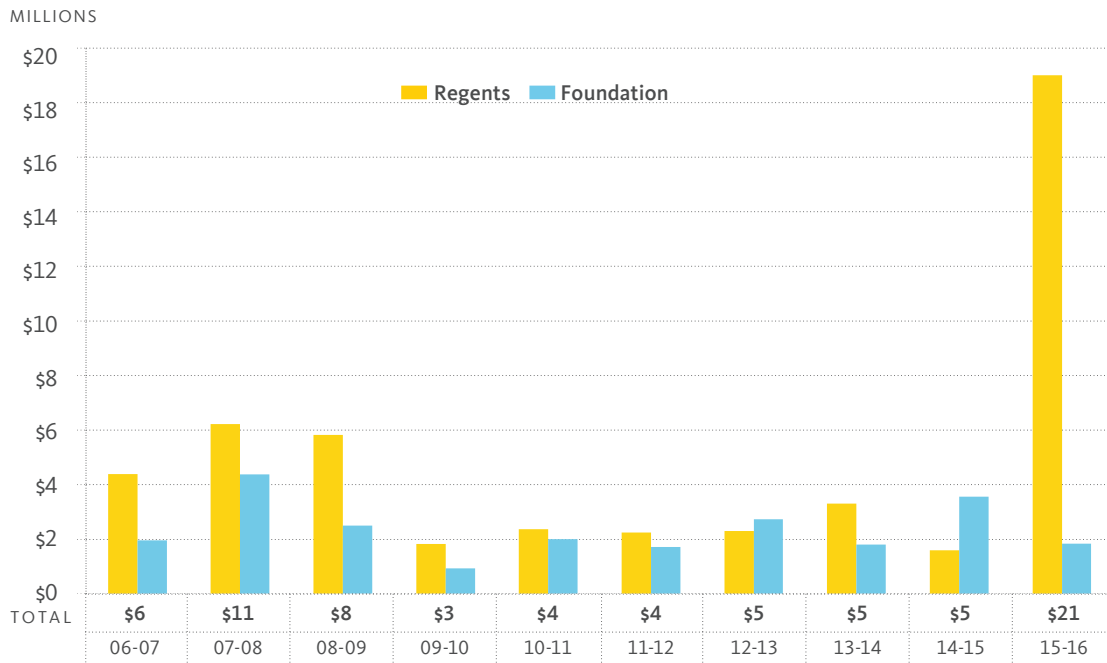
In total, Wells Fargo has awarded the School of Engineering more than \$300,000 over the past three years through the grant program.

Further support from E&J Gallo, Topcon, Bank of the West and other donors gave students the opportunity to showcase their creative and innovative talents to the engineering professional community and the community at large at the Innovate to Grow competition.

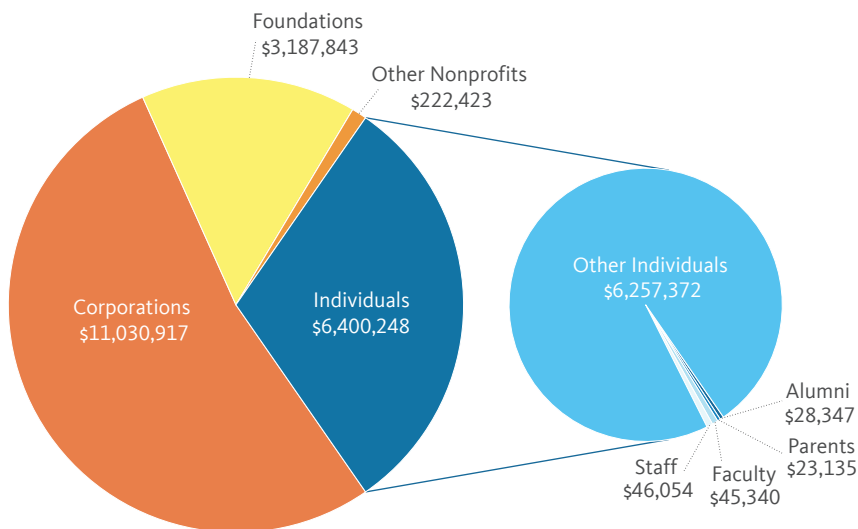
Another fundraising highlight this year came from the 2016 graduating class effort to relocate the UC Merced Community Garden as its gift to the campus. The idea for the project was conceived shortly after the campus opening when several students in a writing class envisioned a community garden that could address food security among students and throughout the Merced community. In 2013, Engineers for a Sustainable World students and other volunteers cleared the land. In 2014, the engineering students built and installed 16 planting beds with a solar watering system.

With the expansion of the campus through the Merced 2020 Project, the garden's location needed to be moved to accommodate growth. Thanks to the generosity of the Class of 2016, students, staff, faculty, alumni and campus friends a new site was selected near the residence halls and will provide easier accessibility for student organizers to sow, maintain and harvest the garden — ultimately turning a class discussion into a reality that has the potential to solve real-world problems.

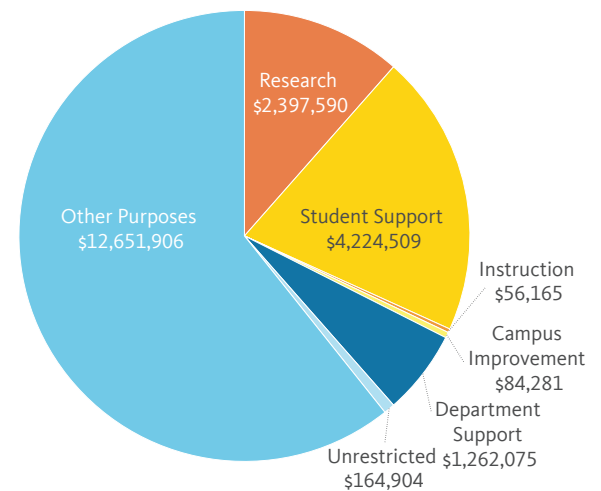
## Total giving



## Gift source



## Gift purpose



## Reporting conventions

	11-12	12-13	13-14	14-15	15-16	2015-16 Totals
Cash (CAE)	PLEDGE PAYMENTS					
	\$2,137,698	\$2,098,962	\$2,127,447	\$1,678,982	\$865,686	\$20,841,430
Accrual (REGENTS)	NEW OUTRIGHT GIFTS					
	\$1,837,364	\$2,941,107	\$2,996,253	\$3,475,978	\$19,975,744	\$20,891,077
	NEW PLEDGES					
	\$647,693	\$1,488,470	\$1,185,021	\$1,908,430	\$915,333	



## RIVERSIDE 2015–16

Private gifts and pledges to UC Riverside totaled \$28.3 million for FY15-16 (\$24 million using the cash reporting standard), with more than \$10.2 million coming directly from UC Riverside alumni to support student success and research initiatives across campus. While more than half of Highlander alumni are under the age of forty, UC Riverside remains focused on creating meaningful connections with recent graduates and fostering a culture of philanthropy as part of the student experience.

Contributions from UC Riverside alumni this year celebrate past accomplishments while propelling us into a brighter future, supporting the university as we create powerful knowledge and discover new ways to positively impact our world.

Noteworthy gifts include:

- A \$6 million anonymous gift from an alumnus to establish four new endowed chairs: George K. Helmkamp Founder's Chair in Chemistry, the Harry W. Johnson, Jr. Founder's Chair in Chemistry, the Donald T. Sawyer Founder's Chair in Chemistry, and the Hartland H. Schmidt Founder's Chair in Chemistry. These "Chemistry Founder's Endowed Chairs" honor some of the faculty members who established UC Riverside's Chemistry Department and laid the foundation for the university's first Ph.D. program and the department's current success.
- A \$3 million anonymous gift from an alumnus has fully endowed a collaborative research program that supports teams of investigators from City of Hope and UC Riverside.

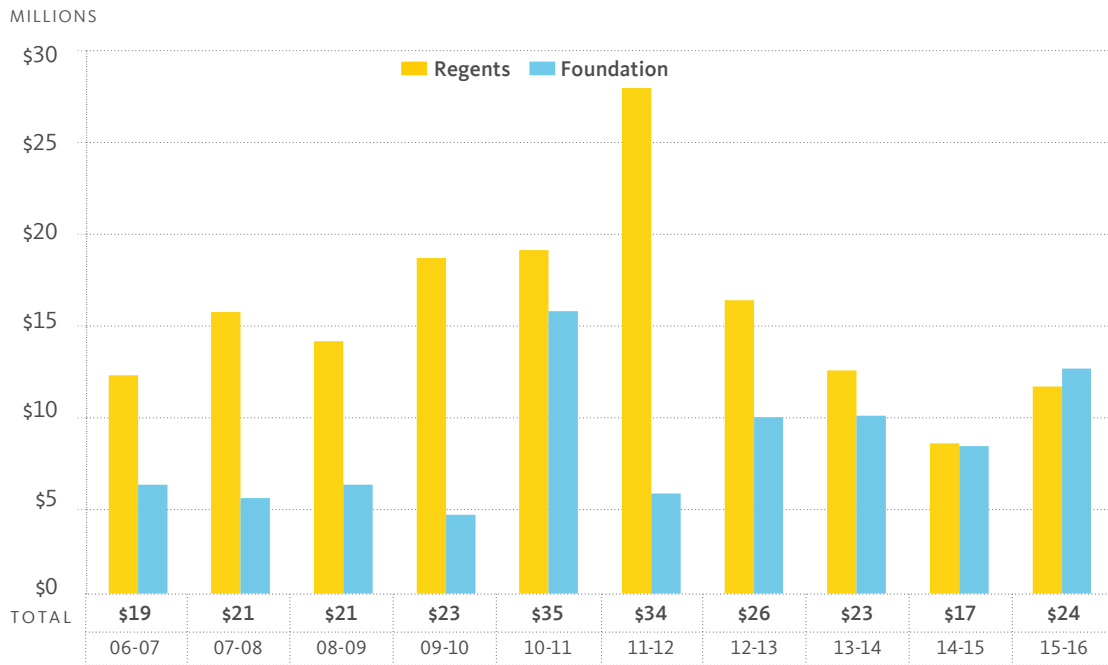
Strong partnerships with private foundations and corporations this year continued to advance the progress of UCR student and faculty research, ideas and inventions. A \$1 million endowment from Givaudan, a global leader in the creation of fragrances and flavors, will support and maintain in perpetuity UC Riverside's Citrus Variety Collection, which includes more than 1,000 citrus varieties and is one of the most extensive, unique and diverse citrus collections in the world. The endowment will help underwrite the long-term sustainability and growth of the collection by supporting the collection's curator, the holder of the Givaudan Citrus Variety Collection Endowed Chair.

Student support remains a high priority at UC Riverside, maintaining the promise of access and affordability for the exceptional students who attend the school. A \$250,000 gift from entrepreneur Joseph N. Sanberg established the Abraham "Manny" Rice Fund for California's Future. The scholarship funds seven two-year graduate student scholarships in UC Riverside's School of Public Policy and is aimed to transform civic leadership in the Inland Empire and beyond.

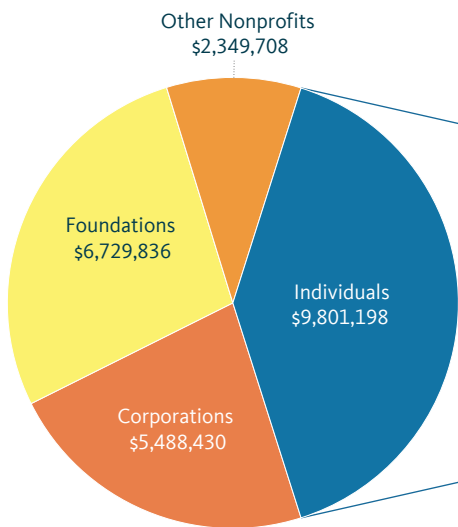
Supporting the University of California's Global Food Initiative, the launch of the California Agriculture and Food Enterprise (CAFÉ) at UC Riverside advances ongoing multidisciplinary research on the complex issues associated with agriculture and food for the betterment of the health and well-being of humanity and the planet. Designation of an endowed chair to recruit a leading scholar in this field is key to building a truly world-class program in the study of food cultivation, safety, nutrition and sustainability.



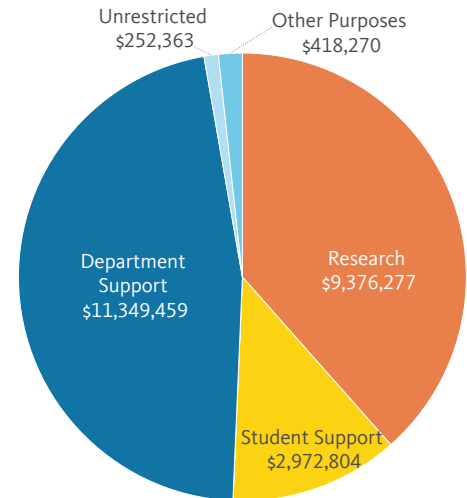
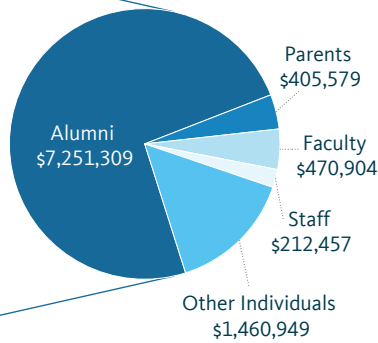
## Total giving



## Gift source



## Gift purpose



## Reporting conventions

	11-12	12-13	13-14	14-15	15-16	2015-16 Totals
Cash (CAE)	<b>PLEDGE PAYMENTS</b>					
	\$4,143,444	\$10,536,491	\$1,768,696	\$4,262,900	\$8,775,718	\$24,369,173
Accrual (REGENTS)	<b>NEW OUTRIGHT GIFTS</b>					
	\$29,693,559	\$15,899,081	\$20,924,184	\$12,800,184	\$15,593,455	\$28,255,228
	<b>NEW PLEDGES</b>					
	\$6,636,867	\$4,869,636	\$1,243,238	\$4,596,730	\$12,661,773	



### SAN DIEGO 2015–16

In fiscal year 2015-16, UC San Diego received nearly 46,000 gifts totaling \$212.9 million on the accrual reporting standard (and \$206.9 million on the cash reporting standard) to help ensure UC San Diego's position as an academic and research powerhouse. The campus, ranked one of the top 15 universities in the world, received a 20 percent increase in private support over the preceding year.

Boundary-breaking research was supported with \$128.9 million in private funds. Interdisciplinary research plays a critical role on campus, including the recently launched Microbiome and Microbial Sciences Initiative to study methods for manipulating microbiomes for the benefit of human health, and the launch of the Contextual Robotics Institute to develop safe, useful and human-friendly robotics systems to advance how humans live.

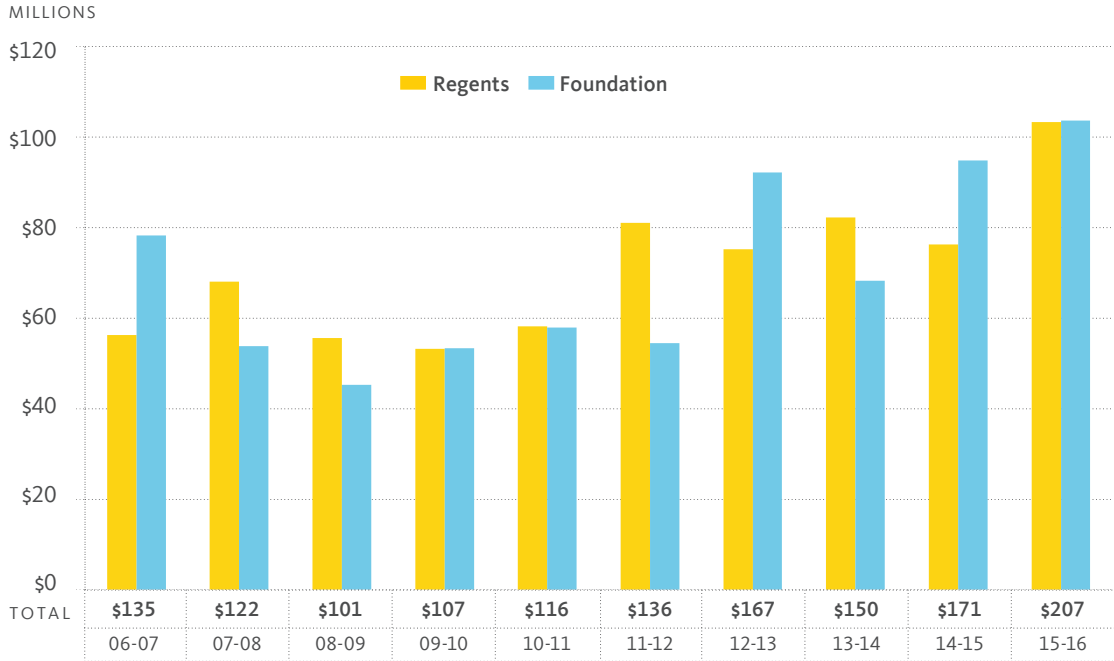
Foundations provided the largest source of private support in FY 2015-16, up 59 percent with a total of \$108.7 million. In an effort to probe the first moments of time after the Big Bang some 13.8 billion years ago, a consortium of researchers is planning a new observatory in Chile to measure the cosmic microwave background. The \$40 million initiative, known as the Simons Observatory, is funded by grants from the Simons Foundation and the Heising-Simons Foundation.

The largest beneficiary of private funding on campus was health sciences, with donors designating a total of \$93.3 million. Gary and Mary West provided \$11.8 million to create a state-of-the-art senior emergency care unit to be housed within the Emergency Department at the future Jacobs Medical Center. The Gary and Mary West Senior Emergency Care Unit will enhance care for older adults and enable a multiyear medical research initiative in partnership with the West Health Institute.

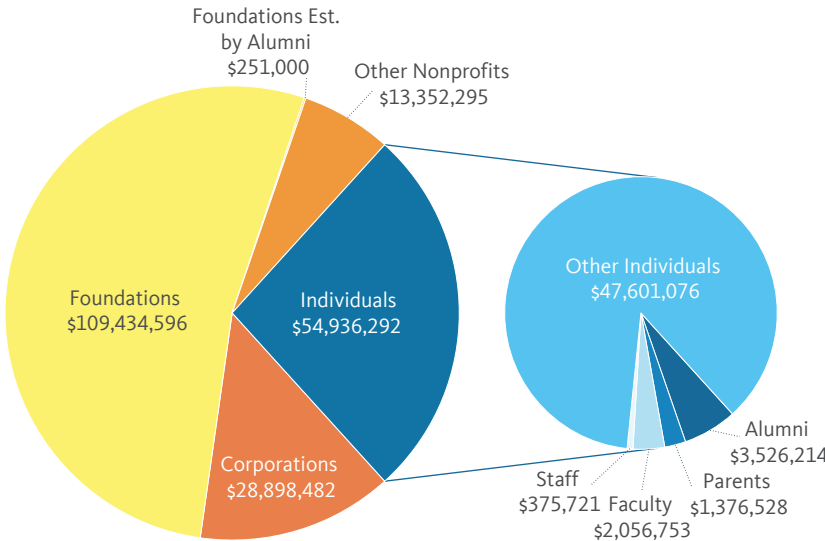
Endowed gifts totaled \$39 million. Over \$7 million in endowed funds established faculty chairs to help recruit and retain stellar scholars. Richard and Carol Dean Hertzberg committed \$5 million to launch the Center for Climate Change Impacts and Adaptation at Scripps Institution of Oceanography, which included \$1.5 million to establish the Presidential Chair for Climate Change Adaptation. Joy Frieman, who has been searching to find a suitable way to honor her late husband, a former director of Scripps Oceanography, gave \$2.5 million to establish the Edward A. Frieman Endowed Presidential Chair in Climate Sustainability and fund lead gifts for an endowed postdoctoral fellowship and graduate fellowship.

Last year, donors gave \$16.8 million to help UC San Diego students. A \$4.3 million bequest from Mary Andrews Haag will provide merit-based scholarships to undergraduates. Scholarships help attract outstanding students like Katie Hutchins, who graduated in June. The physiology/neuroscience major plans to attend physical therapy school. Yet, without scholarship support, UC San Diego might not have been a reality for Hutchins.

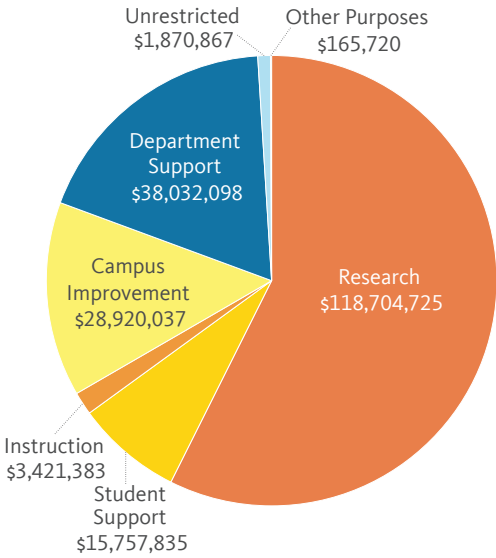
Total giving



Gift source



Gift purpose



Reporting conventions

	11-12	12-13	13-14	14-15	15-16	2015-16 Totals
Cash (CAE)	<b>PLEDGE PAYMENTS</b>					
	\$13,590,752	\$21,567,848	\$19,420,957	\$43,758,260	\$44,093,112	\$206,872,665
Accrual (REGENTS)	<b>NEW OUTRIGHT GIFTS</b>					
	\$121,951,805	\$145,835,727	\$131,025,021	\$127,301,026	\$162,779,554	\$212,929,199
	<b>NEW PLEDGES</b>					
	\$9,173,520	\$4,530,369	\$17,283,836	\$50,164,723	\$50,149,646	



### SAN FRANCISCO 2015–16

As UC’s health sciences campus, UCSF is singularly focused on advancing health. Demonstrating a deep commitment to this mission, almost 27,000 donors gave nearly \$596 million in FY 2016. UCSF had 17,191 new donors, an increase of 39 percent from 2015. New gifts and pledges totaled more than \$747 million.

Recent investments in neuroscience point to the incredible depth of UCSF’s research and potential to produce breakthrough treatments in areas such as dementia, mood disorders and brain trauma. Our visionary donors are partnering with us to drive advances in immunotherapy, precision medicine and novel cures for cancer and HIV/AIDS, reflecting UCSF’s bold culture of innovation.

Here are just a few highlights:

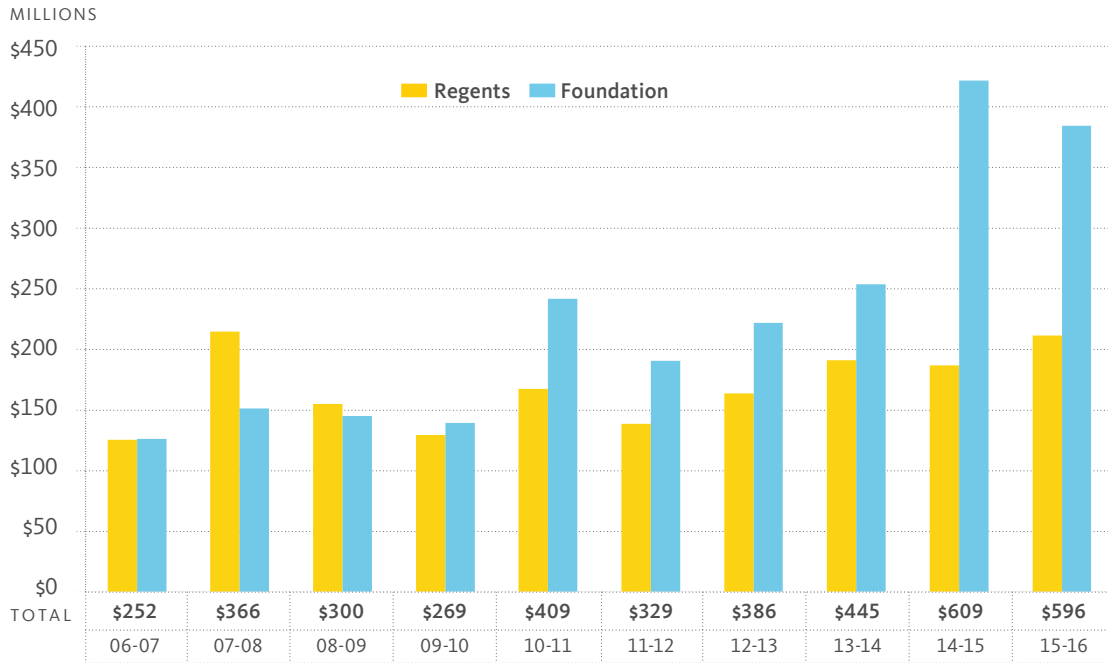
- With a generous gift of \$185 million, the largest in our history, from The Weill Family Foundation and Joan and Sandy Weill, the campus launched the UCSF Weill Institute for Neurosciences to develop advanced therapies for brain and neurological diseases. Reinforcing this effort is the Bill and Susan Oberndorf Foundation’s \$25 million commitment to fund basic research in psychiatry and behavioral science.
- A \$177 million grant from the Atlantic Philanthropies to UCSF and Trinity College Dublin, the University of Dublin, further bolstered neuroscience by creating the Global Brain Health Institute, a groundbreaking venture to stem the precipitous rise in dementia by training and connecting a new generation of leaders worldwide.

- Silicon Valley entrepreneur Sean Parker and The Parker Foundation gave cancer immunotherapy a major boost with a \$250 million grant, a portion of which will benefit UCSF, to establish the Parker Institute for Cancer Immunotherapy, which unites six top U.S. cancer centers, including UCSF, to develop immune therapies with the potential to make cancer a curable disease.
- In a bid to end the worst epidemic in modern times, The Foundation for AIDS Research funded the Institute for HIV Cure Research with \$20 million over five years. The ambitious UCSF-led effort aims to eliminate HIV infection and cure AIDS rather than treat it as a chronic disease.
- The George and Judy Marcus Program in Precision Medicine Innovation, established with a \$4 million commitment from longtime supporters George and Judy Marcus, fast-tracks precision medicine research. The program funded 12 proposals covering the breadth of precision medicine and involving 36 scientists and 24 departments across UCSF.

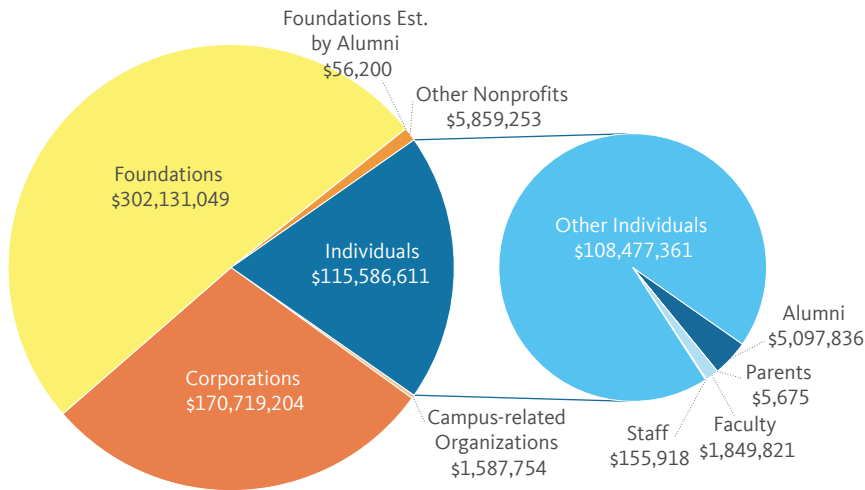
Two donors this year funded endowed chairs through the presidential match program. Faustino Bernadett Jr., M.D. ’80, created the UCSF Faustino and Martha Molina Bernadett Presidential Chair for Medical Education, and an anonymous donor endowed the Presidential Chair in Dental Research.

Annual fund contributions continue to grow, bringing unrestricted gifts to the university and its four professional schools and graduate division from our loyal alumni, friends and grateful patients. These gifts will advance all of UCSF’s innovative efforts throughout the Bay Area, California and globally for generations to come.

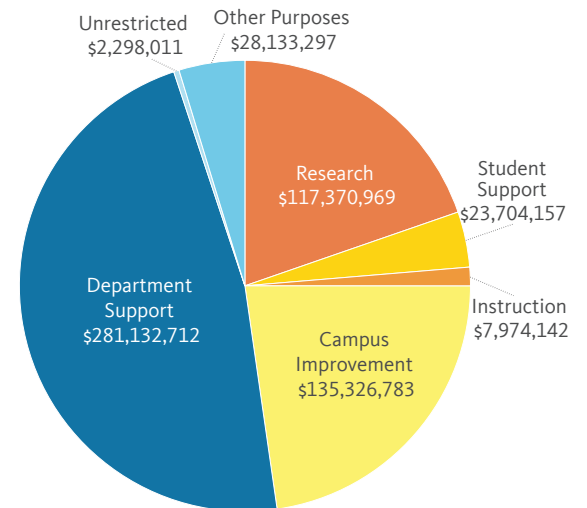
## Total giving



## Gift source



## Gift purpose



## Reporting conventions

	11-12	12-13	13-14	14-15	15-16	2015-16 Totals
Cash (CAE)	<b>PLEDGE PAYMENTS</b>					
	\$100,617,363	\$156,283,574	\$126,229,382	\$187,071,273	\$154,006,986	\$595,940,071
Accrual (REGENTS)	<b>NEW OUTRIGHT GIFTS</b>					
	\$228,859,764	\$229,461,801	\$318,708,841	\$421,508,328	\$441,933,085	\$747,091,073
	<b>NEW PLEDGES</b>					
	\$71,811,872	\$39,867,381	\$261,739,387	\$264,938,188	\$305,157,988	



### SANTA BARBARA 2015–16

Marking the second-best year in the university's fundraising history, UC Santa Barbara raised \$115 million in private gifts for fiscal year 2016, plus an additional \$4 million in new irrevocable bequests (\$101 million in cash received). The generosity of donors propelled UCSB past its \$1 billion goal for The Campaign for UC Santa Barbara and helped move the campus into a new era of fundraising.

The amount of private support for UCSB in 2016 surpassed the university's annual goal of \$100 million and reflects a more than 100 percent increase in annual fundraising since the campaign launch. The totals include gifts of cash and stock, gifts-in-kind, planned and estate gifts and new pledges.

Of the total amount raised in private gifts during the most recent fiscal year, approximately \$35 million, or nearly 28 percent, was allocated by donors for endowed funds, boosting the university's total endowment. UCSB's endowment now stands close to \$285 million, reflecting growth of 300 percent during the course of the campaign.

Gifts from individuals, including alumni, friends, parents, faculty and staff members, accounted for more than one-third — 36 percent altogether — of the total dollars raised. Another 36 percent came from foundations, while corporations made up 24 percent and 4 percent came from other organizations.

Support for students accounted for 10 percent of private gifts to UCSB in 2016. In total, more than \$100 million has been raised for financial aid and other student awards during the campaign.

The campus's campaign efforts also resulted in \$160 million raised for capital improvements, \$500 million raised for programs and initiatives and over \$300 million raised to support research.

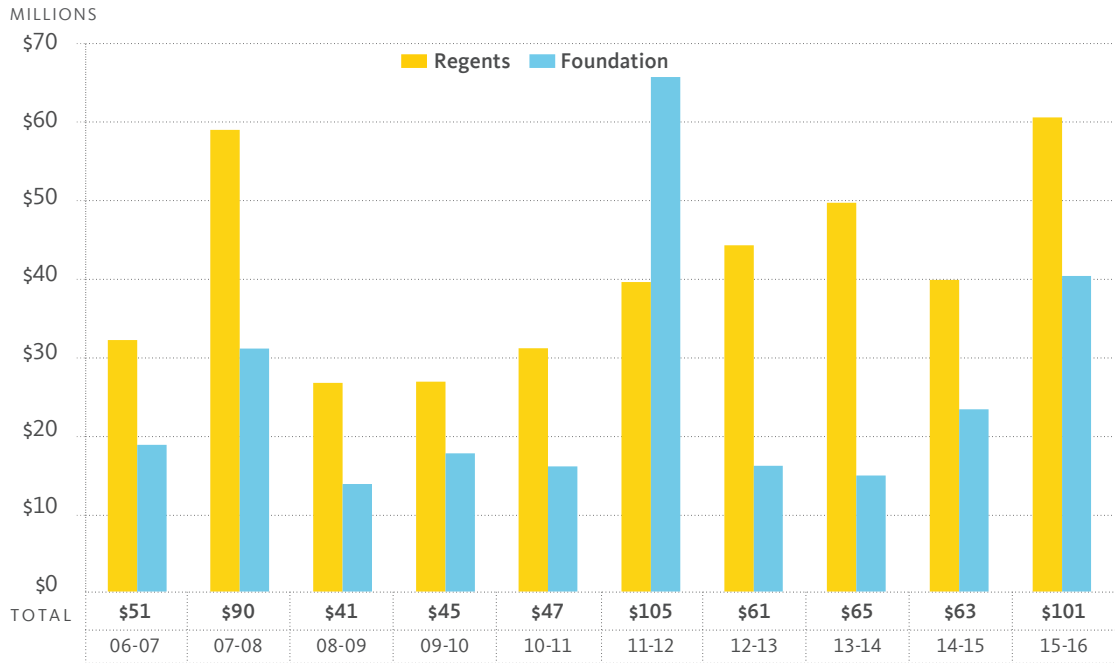
UCSB brought in a record-setting 14,200 gifts and new pledges in 2016, marking more than 250,000 donations to the campaign from 100,000 donors.

Two unique initiatives made a major difference in 2016. UCSB's first ever Give Day, a 24-hour online effort inspiring alumni to give, largely through social media, raised \$3.7 million in one day. And UCSB First, a student organization dedicated to raising awareness of the importance of philanthropy to campus — as well as to raising funds to support student philanthropy — continued to grow and thrive.

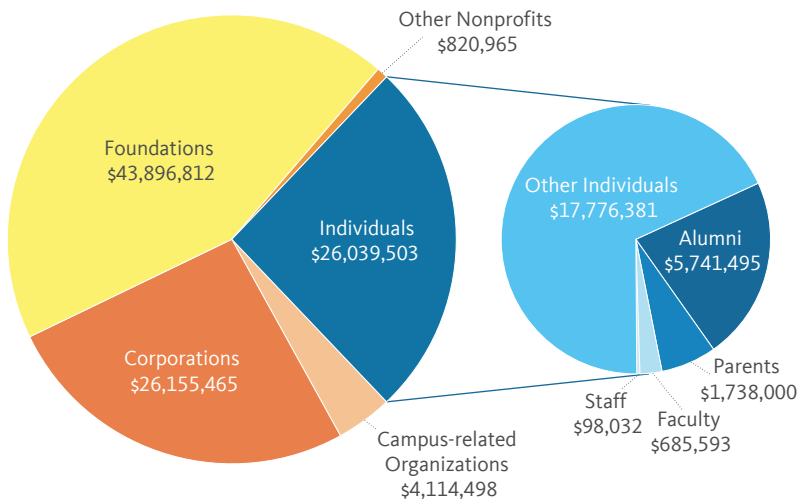
Leadership gifts, defined as gifts of \$1 million or more, have been the hallmark of The Campaign for UC Santa Barbara. The 2016 fiscal year included 25 such donations of at least \$1 million, totaling \$75 million altogether. This number is a significant increase over prior years and has created transformative funding for the campus.

Notable donations and commitments made to UCSB during the most recent fiscal year include: \$10 million to establish an ocean solutions initiative at UCSB; \$5 million to support brain research; a \$7 million estate gift to support an endowed fund in physical sciences; and two major foundation gifts — \$9 million to UCSB's Solid State Lighting and Energy Efficiency Center, and \$5 million for the campus-based Kavli Institute for Theoretical Physics.

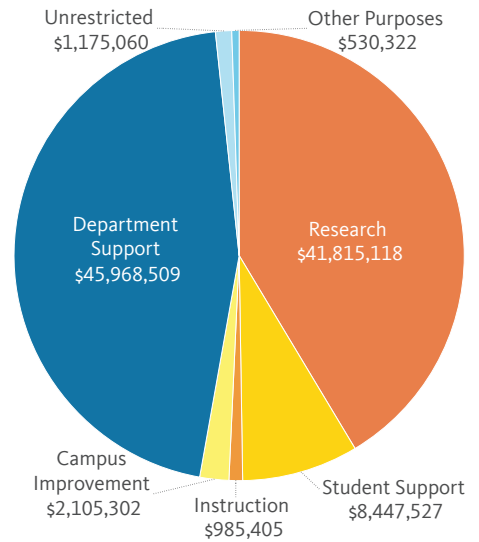
## Total giving



## Gift source



## Gift purpose



## Reporting conventions

	11-12	12-13	13-14	14-15	15-16	2015-16 Totals
Cash (CAE)	<b>PLEDGE PAYMENTS</b>					
	\$18,541,438	\$16,082,159	\$10,497,246	\$13,894,644	\$18,647,427	\$101,027,242
Accrual (REGENTS)	<b>NEW OUTRIGHT GIFTS</b>					
	\$86,852,986	\$44,568,243	\$54,283,773	\$49,508,886	\$82,379,815	\$115,696,208
	<b>NEW PLEDGES</b>					
	\$29,944,507	\$7,573,670	\$19,265,925	\$81,603,772	\$33,316,393	



## SANTA CRUZ 2015–16

With a new college endowment of \$4.5 million, an acclaimed photography collection valued at \$32 million, three endowed chairs, and nine gifts of \$1 million or more, UC Santa Cruz marked a record year for fundraising.

The campus raised \$75 million dollars — \$68.3 million in outright gifts and pledges, and \$7.1 million in planned gifts. Gifts and pledge payments totaled \$69.2 million. These new commitments boost the Campaign for UC Santa Cruz total to \$286 million.

“Our comprehensive fundraising campaign continues to bring in much-needed revenue for our key priorities while also instilling the campus and its supporters with a culture of philanthropy,” Chancellor George Blumenthal said. “It’s heartening to receive gifts big and small to support faculty, the student experience and many other areas important to the campus mission.”

The college endowment from the Helen and Will Webster Foundation renamed College Eight in honor of Rachel Carson, the writer and conservationist widely credited with launching the modern environmental movement.

With matching funds from the UC Office of the President, additional gifts of \$500,000 each from the Webster Foundation and alumnus Mark Headley and his wife, Christina Pehl, created two endowed chairs: the Robert Headley Presidential Chair for Integral Ecology and Environmental Justice, affiliated with Rachel Carson College and in honor of a longtime administrator at UCOP; and a Presidential Chair for the campus’ Science Communication Program, which has trained hundreds of professional science writers who’ve gone on to work at The New York Times, Nature, and other leading publications.

The Marin Community Foundation donated the Pirkle Jones and Ruth Marion-Baruch Photography Collection, including more than 12,000 prints, 25,000 negatives and hundreds of framed prints that will be accessible to the public.

Foundations, the greatest source of funding in the recent fiscal year, gave \$51 million to the campus, 74 percent of all gifts and pledge payments; alumni and friends contributed \$11.6 million or 17 percent; and corporations gave \$5.8 million, 8.5 percent. Research gifts generated \$11.2 million in revenue.

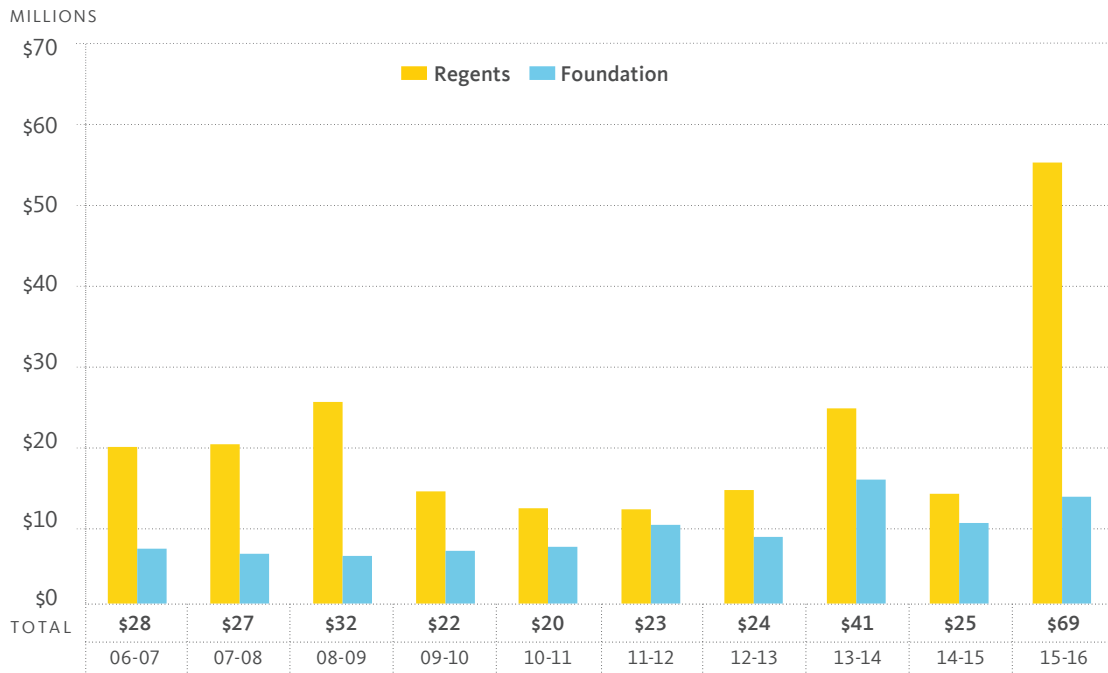
Significant gifts include

- \$3.8 million bequest intention from a friend of the campus to support the Office of Physical Education, Recreation, and Sports dance program and for use at the chancellor’s discretion;
- \$2 million from the Doris Duke Charitable Foundation to launch a conservation scholars program to increase diversity in the field;
- \$1 million from alumnus and Chronicle Books CEO Nion McEvoy to support programming for UC Santa Cruz’s Institute of the Arts and Sciences; and
- \$1 million grant from the Simons Foundation to support development of a comprehensive map of human genetic variation — a critical new resource for both medical research and basic research in the life sciences.

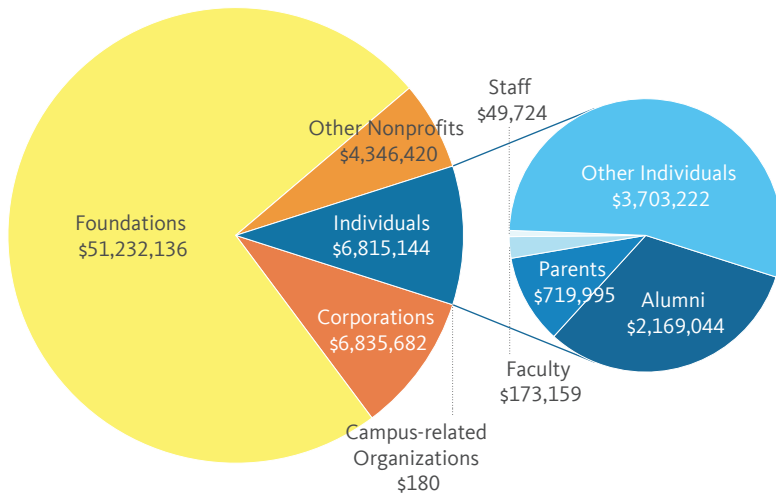
Additionally, the campus launched its first Giving Day event, which led to more than 3,000 gifts providing \$340,000 to 65 projects across campus.



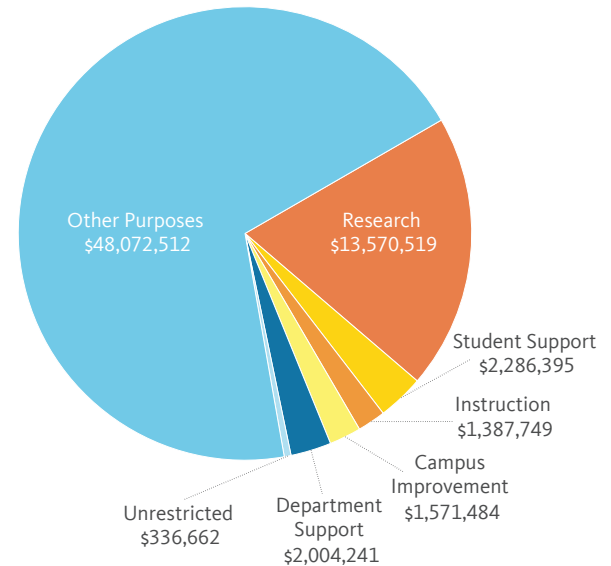
## Total giving



## Gift source



## Gift purpose



## Reporting conventions

	11-12	12-13	13-14	14-15	15-16	2015-16 Totals
Cash (CAE)	<b>PLEDGE PAYMENTS</b>					
	\$5,968,801	\$8,308,615	\$7,617,102	\$7,489,955	\$13,036,046	\$69,229,563
Accrual (REGENTS)	<b>NEW OUTRIGHT GIFTS</b>					
	\$16,929,865	\$15,482,226	\$33,335,145	\$17,585,717	\$56,193,517	\$68,271,277
	<b>NEW PLEDGES</b>					
	\$6,991,539	\$12,617,982	\$9,593,613	\$11,376,486	\$12,077,760	

# Campus Foundation Leadership

## BERKELEY

University of California Berkeley Foundation

Website: <https://foundation.berkeley.edu/>

### Executive Officers

- Chair:** Richard L. Greene '60, J.D. '63, San Francisco
- Vice Chair:** Susan C. Chamberlin, MBA '87, Pleasanton
- Chair, Audit Committee:** Georgia Lee '76, Palo Alto
- Chair, Finance & Administration Committee:** Noel W. Nellis '63, J.D. '66, Berkeley
- Chair, Governance Committee:** Thomas R. Hornaday '63, Phoenix
- Chair, Programs Committee:** Cyrus S. Hadidi '96, Los Angeles
- Chair, Nominating Committee:** James M. Koshland, East Palo Alto
- Immediate Past Chair:** Frank E. Baxter '61, Los Angeles
- BEMCO BOARD MEMBER:** Cyrus S. Hadidi '96, Los Angeles
- BEMCO BOARD MEMBER:** Colleen C. McAndrews '67, Santa Monica

### Administrative Officers

- President:** Julie Hooper, Vice Chancellor–University Development and Alumni Relations
- Executive Vice President:** Irene Kim, Assistant Vice Chancellor–Advancement
- Associate Vice President:** Kevin T. Crilly, Director–Gift Planning
- Corporate Secretary:** MiHi Ahn, Executive Director, Foundation Operations
- Treasurer:** Loraine Binion, Executive Director–Finance and Administration
- Assistant Treasurer:** Lina Wang, Director of Accounting Operations

## DAVIS

UC Davis Foundation

Website: <http://giving.ucdavis.edu/recognition-resources/uc-davis-foundation/index.html>

### Officers and Committee Chairs

- Chair:** Michael Child '76, Atherton
- Vice Chair:** Bruce W. Bell '85, Sacramento
- Chair, Audit Committee:** Terry Eager, Davis
- Chair, Development Committee:** Darryl Goss '83, Indianapolis
- Chair, Finance & Investment Committee:** Guy Benstead '81, Corte Madera
- Chair, Nominating Committee:** Bruce G. West '71, M.S. '73, Davis
- Chair, Stewardship Committee:** Henry Wirz '73, Sacramento
- President:** Shaun Keister, Vice Chancellor–Development and Alumni Relations
- Secretary:** Paul Prokop, Associate Vice Chancellor, Development
- Treasurer:** Tania Walden, Foundation Treasurer/CFO

## IRVINE

University of California, Irvine Foundation

Website: [www.ucifoundation.org](http://www.ucifoundation.org)

### Officers

- Chair:** Emile K. Haddad, Laguna Hills
- Chair, Athletics Committee:** Salma A. Chehabi '13, Newport Beach
- Chair, Audit Committee:** Dean A. Yoost, Irvine
- Chair, Campaign & Fundraising Committee:** Douglas K. Freeman, J.D., LL.M., Corona del Mar
- Chair, Chair Advisory Committee:** James V. Mazzo, Laguna Beach
- Chair, Donor Relations Committee:** Cheryll R. Ruszat, Newport Beach
- Chair, Finance Committee:** John R. Evans, Irvine
- Chair, Governance Committee:** Richard K. Bridgford, Esq., Newport Coast
- Chair, Government Relations/Advocacy Committee:** Gary H. Hunt, Newport Beach
- Chair, Health Affairs Committee:** Thomas T. Tierney, Coto de Caza
- Chair, International Outreach Committee:** Dennis Luan Thuc Nguyen '94, Newport Coast

**Chair, Investment:** D. Robinson Cluck '78, Newport Beach

**Chair, Nomination & Board Development:** Hazem H. Chehabi, M.D., Newport Beach

**Chair, Strategic Communications:** Julie Hill, Newport Coast

**Chair, Student Relations Committee:** Amer A. Boukai '87, Trabuco Canyon

**President:** Howard Gillman, Ph.D., Chancellor

**Vice President:** Brian T. Hervey, Vice Chancellor, University Advancement

**Chief Financial Officer:** Lynn A. Rahn, Senior Assistant Vice Chancellor, Strategic Planning and Administration

**General Counsel:** Gary J. Singer, Esq. '74, Newport Beach

**Controller:** Christie Israel, Director of Business and Finance Operations, University Advancement

**Secretary:** Jackie M. Barbera, Executive Director of the UC Irvine Foundation, University Advancement

## **LOS ANGELES**

The UCLA Foundation

Website: [www.UCLAFoundation.org](http://www.UCLAFoundation.org)

### **Officers and Committee Chairs**

**Chair:** Shirley Wang '90, Los Angeles

**Immediate Past Chair:** William E. Mitchell, Atherton

**Executive Vice President:** Rhea Turteltaub, Vice Chancellor – External Affairs

**Executive Director:** Jocelyn Tabata '86, Executive Director, The UCLA Foundation

**Chief Financial Officer:** Julie Sina, Associate Vice Chancellor, Alumni Affairs; Chief Financial Officer, The UCLA Foundation and UCLA Investment Company

**Chief Investment Officer:** Srinivas B. Pulavarti, President and Chief Investment Officer, UCLA Investment Company

**Chair, Audit Committee:** Maurice M. Salter '69, Ed.D. '77, Los Angeles

**Chair, Executive Committee:** Shirley Wang '90, Los Angeles

**Chair, Finance Committee:** Annette J. Welton '84, Carmel

**Chair, Nominations Committee:** Craig E. Ehrlich '78, Santa Monica

**Chair, Philanthropy Committee:** Susan Baumgarten '73, M.S. '76, MBA '79, Los Angeles

**UCLA Investment Company Board Chair:** Steven A. Olsen '77, Vice Chancellor and Chief Financial Officer, UCLA

## **MERCED**

UC Merced Foundation

Website: [giving.ucmerced.edu](http://giving.ucmerced.edu)

### **Executive Officers**

**Chair:** Lee Kolligian, Los Angeles

**Vice Chair:** Mike Gallo, Merced

**Secretary:** Art Kamangar, Merced

**Treasurer:** Dick Otter, Belvedere

**Corporate President:** Dorothy Leland, Chancellor

**Corporate Vice President:** Kyle D. Hoffman, Vice Chancellor, Development and Alumni Relations

**Executive Director:** Jan Mendenhall, Associate Vice Chancellor for Development

**Chair, Audit Committee:** Christine Long, Merced

**Chair, Development Committee:** Kenni Friedman, Modesto

**Chair, Finance and Investment Committee:** Dick Otter, Belvedere

**Chair, Nomination Committee:** Denise Watkins, Pleasanton

**Member at Large:** Bob Gallo, Modesto

**Member at Large:** Jack Oswald, Healdsburg

**Immediate Past Chair:** Bob Tinker, Mountain View

## [RIVERSIDE](#)

### U.C. Riverside Foundation

Website: [https://www.ucr.edu/giving/ucr\\_foundation.html](https://www.ucr.edu/giving/ucr_foundation.html)

#### Executive Officers

**Chair:** Thomas T. Haider, M.D., Riverside

**Immediate Past Chair:** S. Sue Johnson, Riverside

**Chair-Elect:** Darin P. Anderson '89, MBA '91, Santa Ana

**Treasurer:** Robert Fey, Palm Springs

**President:** Peter A. Hayashida, Vice Chancellor, University Advancement

**Executive Vice President:** Hieu T. Nguyen, Associate Vice Chancellor, University Advancement

**Vice President, Finance and Chief Financial Officer:** Jan Wildman, Associate Vice Chancellor, University Advancement

**Associate Treasurer:** Elizabeth Wottring-Gonzales, Executive Director, University Advancement Finance & Administration

**Secretary:** Patricia D. Kohlmeier, Executive Director, UC Riverside Foundation & Donor Relations

#### Committee Chairs

**Chair, Audit Committee:** Linda M. Williams MADM '76, Pasadena

**Chair, Advocacy Committee:** Brian Hawley '90, M.S. '91, Riverside

**Chair, Gift Planning Committee:** Irving G. Hendrick, Ed.D, Riverside

**Chair, Investment Committee:** Darin P. Anderson '89, MBA '91, Santa Ana

**Chair, Nominations Committee:** Thomas T. Haider, M.D., Riverside

**Chair, Stewardship Committee:** Kathy Wright, MA '81, Riverside

## [SAN DIEGO](#)

### U.C. San Diego Foundation

Website: <https://foundation.ucsd.edu/>

#### Executive Officers

**Chair:** Carol Chang

**Vice Chair:** Sheldon C. Engelhorn '72

**Treasurer:** Deborah Friedlaender '90

#### Committee Chairs

**Chair, Audit Committee:** Rudolph Rehm

**Chair, Development Committee:** Leo Spiegel '83

**Chair, Executive Committee:** Carol Chang

**Chair, Investment/Finance Committee:** Robert Marren '86

**Chair, Nominating Committee:** Steven Hart '80

**Chair, Stewardship Committee:** Sandra Timmons '81

**Chair, Student Foundation Committee:** Darcy Bingham

#### Operating Officers

**President:** Chancellor Pradeep Khosla

**Vice President:** Andrea Davidson, Interim Associate Vice Chancellor University Development

**Vice President:** Jean Ford Keane, Associate Vice Chancellor Health Sciences Development

**Chief Financial Officer:** Marlene Shaver, Assistant Vice Chancellor Advancement Services

**Corporate Secretary:** Jeanmarie Bond, Board Operations Manager

**SAN FRANCISCO****UCSF Foundation**

Website: <http://support.ucsf.edu/ucsf-foundation>

**Chair:** William E. Oberndorf

**Vice Chair:** Art Kern

**President:** Sam Hawgood, MBBS, Chancellor

**Vice President:** John B. Ford, Vice Chancellor, University Development and Alumni Relations

**Secretary:** Steve Downs, Executive Director, Financial Services and Administration, Development and Alumni Relations

**Chair, Audit Committee:** Andrew Woeber

**Chair, Development Committee:** William Davidow

**Chair, Government & Community Relations Committee:** Carmen Policy

**Chair, Innovations Committee:** Robin Richards Donohoe

**Chair, Nominating & Governance Committee:** Nancy Hellman Bechtle

**Chair, Real Estate Committee:** Jackie Safer

**Chair, UCSF Foundation Investment Company Board of Directors:** Andrew Ach

**Chief Investment Officer and CEO, UCSF Foundation Investment Company:** David Harkins

**SANTA BARBARA**

UC Santa Barbara Foundation

Website: [www.ia.ucsb.edu/ucsb-foundation](http://www.ia.ucsb.edu/ucsb-foundation)

**Foundation Officers**

**Chair:** Lady Leslie Ridley-Tree, H '12

**Immediate Past Chair & Nominations Chair:** Marcy L. Carsey, H '04

**Vice Chair, Investments/Treasurer:** John Arnhold '75

**Vice Chair, Development:** Karen Bedrosian Coyne '91

**Vice Chair, Donor Relations:** Paula Bruice

**Secretary:** Edward E. Birch, H '95

**Executive Director:** Beverly J. Colgate, Associate Vice Chancellor-Development

**Chief Financial Officer:** Eric J. Sonquist, Director of Finance & Administration

**SANTA CRUZ****U.C. Santa Cruz Foundation**

Website: <http://foundation.ucsc.edu/>

**Executive Officers**

**Chair:** Mary E. Doyle '74

**Immediate Past Chair:** Paul Hall '72

**Vice Chair:** Alec Webster '02

**Parliamentarian:** Richard F. Moss '85

**Committee Chairs**

**Chair, Executive Committee:** Mary E. Doyle '74

**Chair, Audit Committee:** Laura I. Bushnell

**Chair, Board Opportunity Fund Committee:** Henry Chu '72

**Chair, Development Committee:** Linda Peterson '70

**Chair, Investment & Finance Committee:** John M. Woodward '74

**Chair, Technology Transfer Committee:** Brandon A. Allgood '01, '05

**Chair, Trustee Engagement Committee:** Kristen Marinovic '91

**Chair, Trustee Membership Committee:** Paul Hall '72

**Administrative Officers**

**President:** Keith E. Brant, Vice Chancellor, University Relations

**Vice President:** Jeff Shilling, Assistant Chancellor, University Relations

**Executive Secretary:** Sheila Bergman, Foundation Director

**Assistant Treasurer:** Jo Westbrook, Foundation Controller

**Assistant Treasurer:** Kirk Lew, UC Santa Cruz Campus Controller

**Assistant Treasurer:** Edward F. Moran, III, UC Santa Cruz Accounting Manager

# Glossary

## GIFT DATA

The gift data included in the Annual Report on the University Private Support Program are compiled using the Council for Aid to Education/cash convention for gift reporting (i.e., includes outright gifts, pledge payments, and private grants payments, not contracts). This is the reporting convention used for comparisons with other educational institutions.

## REGENTS

The Board of Regents of the University of California is the corporate body entrusted by the California State Constitution, Article IX, section 9, with the university's organization and administration.

## CAMPUS FOUNDATIONS

Campus foundations, serving each of the 10 University of California campuses, are independently incorporated as non-profit, public-benefit corporations. They serve as the primary fundraising arm for their respective campuses. The strength of the foundations rests with the direction provided by their community-based volunteer trustees. Each foundation is staffed by university personnel.

## SOURCES OF GIFTS

This category identifies the original source of gifts and grants to The Regents and the campus foundations.

## INDIVIDUALS

Individuals are divided into a number of categories, including:

**Alumni** are defined as former undergraduate or graduate students, full- or part-time, who have earned some credit toward a degree offered by a particular campus of the university of California. Alumni status takes precedence in the reporting of private support, so that gifts from faculty, staff and parents who also are alumni would be counted in the alumni category.

**Faculty** members are defined as individuals with full- or part-time academic appointments within the university.

**Staff** members are employed in non-academic positions throughout the university.

**Parents** have children who are current or former students at any campus of the university.

**Individuals (non-alumni)** covered by this classification are those individual donors who are not alumni, faculty or staff.

**Bequests** are defined as gifts received from deceased donors' estates, trusts or other estate plans that designate the university as a beneficiary.

## ORGANIZATIONS

**Campus-related organizations:** This classification covers student groups, alumni associations and university support groups, but not campus foundations. A gift to a campus foundation is reported in the classification appropriate to the original donor when the gift was received by the campus foundation.

**Corporations:** This classification covers both for-profit entities and nonprofit entities that are funded by for-profit entities. For-profit entities are defined as corporations, businesses, partnerships and cooperatives that have been organized for profit-making purposes, including corporations owned by individuals and families, incorporated professional individuals and other closely held companies.

Examples of nonprofit entities that are funded by for-profit entities include: industry or trade associations; professional, union, or lobbying organizations; and nonprofit organizations funded by one or more companies or individuals operating for profit, including corporate foundations.

**Foundations:** This classification covers private tax-exempt entities established and operated exclusively for charitable purposes; nonprofit foundations or charitable trusts, including funds or endowments designated by the Internal Revenue Service as grant-making foundations; community foundations; family foundations; or charitable trusts. This classification excludes corporate foundations, campus foundations and quasi-government entities, such as the National Endowment for the Humanities. To capture additional data, a category has been added for foundations established by alumni.

**Other sources:** This classification covers all nonprofit organizations other than those described above, including fundraising consortia, religious organizations and higher educational associations or institutions.

## PURPOSES OF GIFTS

This category identifies the intended use of private support as designated by the donor or grantor.

**Research:** This classification applies to private support that is restricted to scientific, technical and humanistic investigation, including salaries and other support of research projects. Funds for research may also be included in the "campus improvement" classification (capital projects to support research) and in the "departmental support" classification (endowed chairs).

**Student support:** This classification includes support that is restricted to non-repayable financial aid to undergraduate and graduate students, including undergraduate scholarships, graduate fellowships, awards, prizes and private support for work-study students, as well as gift funds to support loans to be repaid by undergraduate and graduate students.

**Instruction:** This classification is restricted to support for seminars, conferences, lecture programs and faculty recognition awards, including salaries, honoraria and employee benefits.

**Campus improvement:** This classification covers support for capital projects and for ongoing operation of the physical plant, including grounds and buildings, facilities and equipment. It includes gifts and private grants of real and personal property, including equipment and works of art for use by the university. It also covers gifts and private grants that are restricted by the donor or grantor to purchase buildings, other facilities, equipment and land for use by the university; to construct or carry out major renovation of buildings and other facilities; and to retire indebtedness. In addition, the classification applies to gifts of library materials and monetary support that is restricted to acquire, restore and preserve books, periodicals, manuscripts, maps and related materials; to acquire audiovisual and other equipment; and to support other activities of campus libraries.

**Departmental support:** This classification covers gifts that are restricted by the donor to a particular academic division, department or entity. It also covers gifts that are restricted by the donor to a particular academic division, department or unit, and further restricted by the donor to a particular purpose for which no other purpose category is listed, including endowed chairs, but excluding support for instruction and student financial support, which are reported in the related classifications.

**Other purposes:** This classification covers support of non-instructional services beneficial to individuals and groups external to the university (e.g., exhibits, museums, patient care, public service and similar facilities and programs); and gifts restricted by the donor for endowment, which maintains the principal in perpetuity, but otherwise unrestricted by the donor as to use of the endowment income. It also includes support for intercollegiate athletics. Note that gifts to support athletic scholarships are reported in “student support” and gifts for athletic capital projects are reported in “campus improvement.”

**Unrestricted:** This classification includes gifts made by the donor without restriction, regardless of any subsequent administrative designation or purpose.

## TYPE OF ASSETS

This category identifies the form (type of asset) comprising the support received this year by the university and the campus foundations.

**Cash:** This classification covers currency, coins, checks, money orders, credit card transactions and bank drafts.

**Securities:** This classification includes stocks, bonds and related instruments, such as promissory (mortgage) notes and insurance policies, if maintained rather than surrendered for cash.

**Real property:** This classification applies to real estate, including land, buildings and other improvements; and to oil, mineral and related rights. Real property is reported at its fair market value.

**Non-monetary items:** This classification applies to personal or company property (except securities and real property), including works of art, books, intellectual property and scientific and other equipment. Non-monetary gifts are reported at their fair market value.

## PLANNED GIFTS

A planned gift is often referred to as a “split-interest arrangement”; it involves benefits for the donor (or another non-charitable beneficiary) and for the charitable institution. In such a circumstance, a donor who makes a current gift-in-trust is eligible for an income for life or for a period of years related to the underlying assets of the gift, as well as to certain income-tax benefits for making a charitable contribution. The donor may name himself or herself or another individual as the life-income beneficiary; on the demise of the beneficiary or at the conclusion of the trust term, the charitable remainder is applied to the charitable purpose specified in the gift agreement.

Face value is a term that refers to the total amount of a planned gift agreement, i.e., the amount conveyed by a gift to establish a split-interest trust or other planned gift.

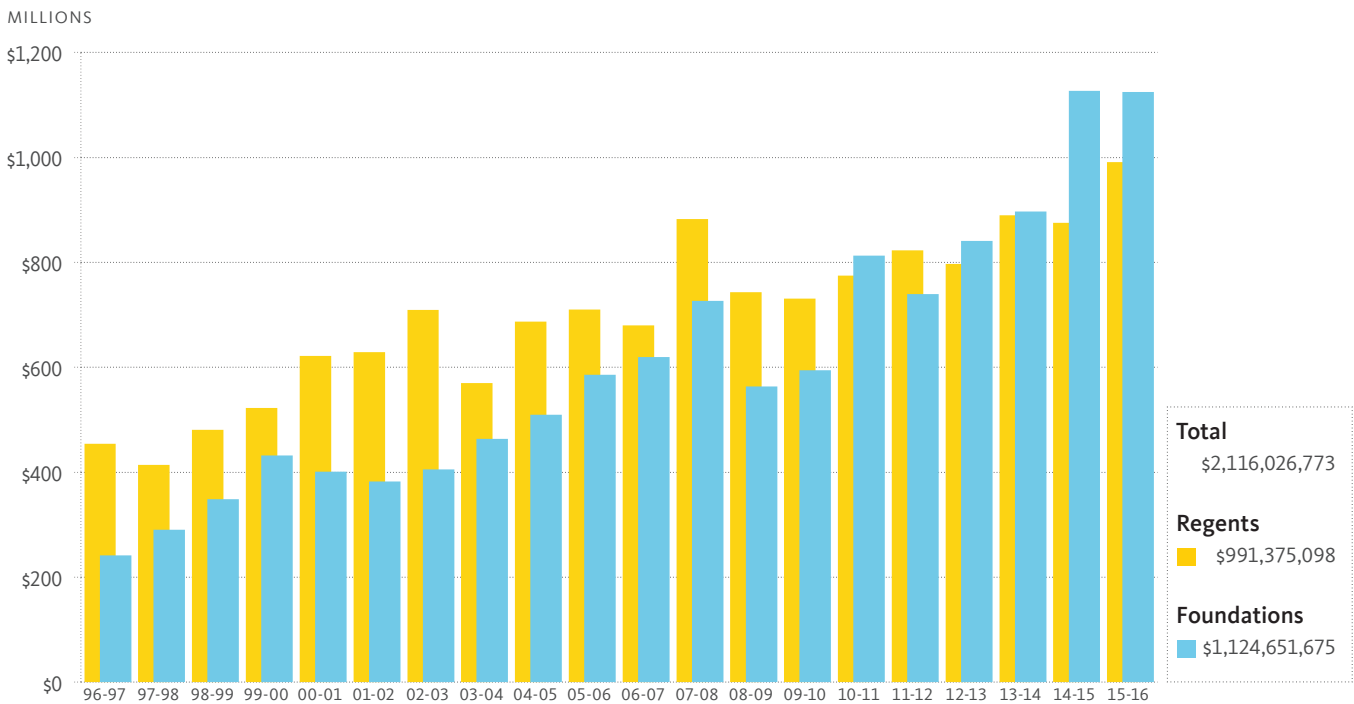
Present value is a term that refers to the discounted value of a planned gift used to predict in today’s dollars what the gift will be worth when it becomes available to support the charitable purpose for which it was designated by the donor.

# 20 Years of Private Support for the System

Private support to the Regents and the Campus Foundations (CAE/Cash Convention)

1996–97 through 2015–16

FISCAL YEARS	Regents	Foundations	Totals
1996-1997	\$454,269,849	\$241,513,863	\$695,783,712
1997-1998	\$414,224,944	\$290,143,326	\$704,368,270
1998-1999	\$480,533,690	\$348,788,445	\$829,322,135
1999-2000	\$522,810,531	\$432,084,528	\$954,895,059
2000-2001	\$621,634,140	\$400,873,079	\$1,022,507,219
2001-2002	\$629,248,027	\$382,349,876	\$1,011,597,903
2002-2003	\$709,481,356	\$405,505,130	\$1,114,986,486
2003-2004	\$569,903,692	\$463,331,591	\$1,033,235,283
2004-2005	\$687,234,899	\$509,643,409	\$1,196,878,308
2005-2006	\$710,146,541	\$586,131,053	\$1,296,277,594
2006-2007	\$679,918,570	\$619,347,252	\$1,299,265,822
2007-2008	\$882,276,658	\$726,764,234	\$1,609,040,892
2008-2009	\$743,466,901	\$563,801,996	\$1,307,268,897
2009-2010	\$731,029,449	\$594,396,945	\$1,325,426,394
2010-2011	\$775,093,182	\$813,078,193	\$1,588,171,375
2011-2012	\$822,733,759	\$739,526,675	\$1,562,260,434
2012-2013	\$796,796,366	\$840,670,624	\$1,637,466,990
2013-2014	\$889,600,811	\$897,259,179	\$1,786,859,990
2014-2015	\$875,411,034	\$1,126,867,668	\$2,002,278,703
2015-2016	\$991,375,098	\$1,124,651,675	\$2,116,026,773





# 10 Years of Private Support for the Campuses

Private support to the Regents and the Campus Foundations (CAE/Cash Convention)

2006–07 through 2015–16

<b>BERKELEY</b>	<b>Regents</b>	<b>Foundation</b>	<b>Total</b>
2006-2007	\$165,321,195	\$100,115,482	\$265,436,677
2007-2008	184,714,198	122,901,938	307,616,136
2008-2009	156,695,051	119,636,924	276,331,975
2009-2010	190,455,289	123,399,778	313,855,067
2010-2011	192,348,778	136,406,540	328,755,318
2011-2012	259,707,938	151,073,097	410,781,035
2012-2013	185,304,586	161,413,908	346,718,494
2013-2014	204,688,363	190,539,789	395,228,152
2014-2015	186,017,115	188,086,349	374,103,464
2015-2016	170,520,203	204,169,894	374,690,097

<b>DAVIS</b>	<b>Regents</b>	<b>Foundation</b>	<b>Total</b>
2006-2007	\$75,439,046	\$19,962,893	\$95,401,939
2007-2008	59,934,103	40,435,854	100,369,957
2008-2009	67,434,643	25,426,040	92,860,683
2009-2010	85,995,075	23,238,538	109,233,613
2010-2011	85,163,260	26,267,603	111,430,863
2011-2012	68,487,731	25,804,837	94,292,568
2012-2013	90,786,384	27,028,006	117,814,391
2013-2014	90,217,016	43,245,582	133,462,598
2014-2015	140,547,829	45,657,180	186,205,009
2015-2016	101,349,735	30,304,153	131,653,887

<b>IRVINE</b>	<b>Regents</b>	<b>Foundation</b>	<b>Total</b>
2006-2007	\$31,868,905	\$44,731,718	\$76,600,623
2007-2008	44,468,291	48,086,745	92,555,036
2008-2009	41,736,986	34,322,518	76,059,504
2009-2010	33,523,824	55,943,896	89,467,720
2010-2011	45,206,472	49,695,442	94,901,914
2011-2012	41,444,141	36,580,975	78,025,116
2012-2013	26,986,978	52,600,681	79,587,659
2013-2014	39,745,747	58,156,663	97,902,409
2014-2015	28,880,710	37,736,272	66,616,982
2015-2016	27,103,914	46,552,643	73,656,556

<b>LOS ANGELES</b>	<b>Regents</b>	<b>Foundation</b>	<b>Total</b>
2006-2007	\$149,741,487	\$215,038,251	\$364,779,738
2007-2008	194,543,756	262,110,576	456,654,332
2008-2009	187,202,246	164,486,740	351,688,986
2009-2010	172,136,294	168,270,469	340,406,763
2010-2011	155,932,215	259,098,207	415,030,422
2011-2012	147,015,612	197,185,537	344,201,149
2012-2013	172,274,486	247,372,193	419,646,679
2013-2014	186,893,008	240,362,468	427,255,476
2014-2015	180,005,601	292,816,385	472,821,986
2015-2016	212,093,006	286,707,290	498,800,296

<b>MERCED</b>	<b>Regents</b>	<b>Foundation</b>	<b>Total</b>
2006-2007	\$4,387,939	\$1,962,569	\$6,350,508
2007-2008	6,222,938	4,375,578	10,598,516
2008-2009	5,823,885	2,498,075	8,321,960
2009-2010	1,832,781	938,543	2,771,324
2010-2011	2,367,090	2,011,339	4,378,429
2011-2012	2,253,069	1,721,993	3,975,062
2012-2013	2,306,552	2,733,517	5,040,069
2013-2014	3,313,780	1,809,919	5,123,699
2014-2015	1,595,057	3,559,903	5,154,959
2015-2016	18,999,693	1,841,738	20,841,430

<b>RIVERSIDE</b>	<b>Regents</b>	<b>Foundation</b>	<b>Total</b>
2006-2007	\$12,318,430	\$6,356,166	\$18,674,596
2007-2008	15,753,177	5,630,845	21,384,022
2008-2009	14,166,436	6,349,037	20,515,473
2009-2010	18,704,227	4,708,403	23,412,630
2010-2011	19,130,423	15,809,829	34,940,252
2011-2012	27,962,301	5,874,702	33,837,003
2012-2013	16,405,284	10,030,288	26,435,572
2013-2014	12,582,874	10,110,006	22,692,880
2014-2015	8,611,181	8,451,902	17,063,084
2015-2016	11,698,791	12,670,382	24,369,173

<b>SAN DIEGO</b>	<b>Regents</b>	<b>Foundation</b>	<b>Total</b>
2006-2007	\$56,301,068	\$78,229,417	\$134,530,485
2007-2008	68,041,924	53,803,262	121,845,186
2008-2009	55,609,306	45,297,144	100,906,450
2009-2010	53,236,522	53,362,528	106,599,050
2010-2011	58,206,080	57,944,648	116,150,728
2011-2012	81,051,986	54,490,570	135,542,556
2012-2013	75,226,252	92,177,323	167,403,575
2013-2014	82,216,507	68,229,471	150,445,978
2014-2015	76,269,670	94,789,616	171,059,286
2015-2016	103,252,937	103,619,728	206,872,665

<b>SAN FRANCISCO</b>	<b>Regents</b>	<b>Foundation</b>	<b>Total</b>
2006-2007	\$125,527,416	\$126,417,925	\$251,945,341
2007-2008	214,749,838	151,318,180	266,068,018
2008-2009	155,258,075	145,166,238	300,424,313
2009-2010	129,511,202	139,393,739	268,904,941
2010-2011	167,608,633	241,839,330	409,447,963
2011-2012	138,876,827	190,600,300	329,477,127
2012-2013	163,743,912	222,001,463	385,745,375
2013-2014	191,265,237	253,672,986	444,938,223
2014-2015	187,007,227	421,572,374	608,579,601
2015-2016	211,529,581	384,410,489	595,940,070

<b>SANTA BARBARA</b>	<b>Regents</b>	<b>Foundation</b>	<b>Total</b>
2006-2007	\$32,283,162	\$18,976,181	\$51,259,343
2007-2008	59,022,398	31,189,950	90,212,348
2008-2009	26,840,317	13,981,522	40,821,839
2009-2010	27,007,295	17,856,703	44,863,998
2010-2011	31,239,974	16,221,209	47,461,183
2011-2012	39,677,469	65,716,955	105,394,424
2012-2013	44,343,988	16,306,415	60,650,402
2013-2014	49,722,895	15,058,124	64,781,019
2014-2015	39,938,033	23,465,498	63,403,531
2015-2016	60,601,995	40,425,247	101,027,242

<b>SANTA CRUZ</b>	<b>Regents</b>	<b>Foundation</b>	<b>Total</b>
2006-2007	\$20,126,272	\$7,556,650	\$27,682,922
2007-2008	20,449,025	6,911,306	27,360,331
2008-2009	25,674,359	6,637,758	32,312,117
2009-2010	14,616,404	7,284,348	21,900,752
2010-2011	12,548,411	7,784,046	20,332,457
2011-2012	12,420,957	10,477,709	22,898,666
2012-2013	14,784,012	9,006,830	23,790,841
2013-2014	24,878,076	16,074,171	40,952,247
2014-2015	14,343,482	10,732,190	25,075,672
2015-2016	55,279,451	13,950,111	69,229,563



# SWITCH

## What is SWITCH?

SWITCH is a mobile device that allows you to connect your smartphone to a computer network. It is a small, portable device that can be used in a variety of settings. It is designed to be used in a variety of settings, including in a classroom, a library, or a public space. It is a simple, easy-to-use device that can be used by anyone. It is a great way to connect your smartphone to a computer network. It is a small, portable device that can be used in a variety of settings. It is designed to be used in a variety of settings, including in a classroom, a library, or a public space. It is a simple, easy-to-use device that can be used by anyone. It is a great way to connect your smartphone to a computer network.



## Inspiration

The SWITCH device was inspired by the need for a simple, easy-to-use device that can be used in a variety of settings. It was designed to be used in a variety of settings, including in a classroom, a library, or a public space. It is a simple, easy-to-use device that can be used by anyone. It is a great way to connect your smartphone to a computer network.

## How it works

1. Plug the SWITCH device into your smartphone. 2. Turn on the SWITCH device. 3. The SWITCH device will connect to your smartphone and allow you to use it in a variety of settings. 4. The SWITCH device will allow you to connect your smartphone to a computer network. 5. The SWITCH device will allow you to use it in a variety of settings.

## Switch kit



SWITCH kit

## Reporting Conventions Used in This Report

The Annual Report on University Private Support includes data for each campus and the university using two of three gift reporting conventions employed by the university.

- 1 The first reporting convention, which is cash-based, is used for comparisons with other institutions. It also is employed for the Council on Aid to Education's (CAE) national Voluntary Support of Education Survey completed by colleges and universities. This reporting convention includes outright gifts, private grants and payments on pre-existing pledges, but does not include new pledges. This method of gift reporting is used for the body of this report and is thought to present the best perspective on the cash flow that derives from private support.
  - 2 The second method is a variation of the accrual system and includes new, legally binding pledges up to five years in duration, plus outright gifts and private grants. In this system, payments made on pledges are not included. The method is the reporting standard used for many reports on capital campaigns and is thought to present the best perspective on the level of current fundraising activity.
- These first two reporting standards are shown at the bottom of each campus narrative. The breakdown follows for system support over the last five years.

### Reporting conventions

	11-12	12-13	13-14	14-15	15-16	2015-16 Totals
<b>1 Cash (CAE)</b>						
<b>PLEDGE PAYMENTS</b>	\$379,448,017	\$515,274,155	\$497,605,880	\$636,543,965	\$566,017,677	\$2,116,026,773
<b>2 Accrual (REGENTS)</b>						
<b>NEW OUTRIGHT GIFTS</b>	\$1,182,811,517	\$1,122,192,835	\$1,289,254,110	\$1,365,734,737	\$1,550,009,095	\$2,605,293,626
<b>NEW PLEDGES</b>	\$429,306,117	\$443,889,673	\$698,753,344	\$939,844,134	\$1,055,284,530	

There is a third reporting convention that is employed by the university's accounting office for its end-of-year audited financial reports. This method also is based on accrual; however, on the revenue side, unconditional, legally-binding pledges are recorded

at the time they are promised, balanced by receivable accounts which are reduced as pledge payments are received. This method is used in the annual UC Financial Report.

*The Annual Report on University Private Support 2015-16 is prepared by the UC Office of Institutional Advancement and Communications staff. This report is a compilation of private support data, campus narratives and foundation rosters prepared by each campus. The method of rounding may produce the appearance of minor inconsistencies in various totals and percentages, but the differences do not affect the accuracy of the data.*

Berkeley  
Davis  
Irvine  
Los Angeles  
Merced  
Riverside

San Diego  
San Francisco  
Santa Barbara  
Santa Cruz  
Lawrence Berkeley  
National Laboratory

University of California  
Institutional Advancement  
Office of the President  
1111 Franklin Street, 7th Floor  
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