

# System wide IT Procurement Updates



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# Presenter



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# Agenda



- Setting System wide IT Contract Priorities:
  - Who does it?
  - Why is it important?
  
- Cloud Services Work Group (CSWG):
  - What is it?
  - What's in it for you?
  
- UC IT Purchasing Documents :
  - What are they?
  - Why do we need them?

# UC Procurement Organizational Model



- ❑ Manages common operating infrastructure (tools, technology, processes)
- ❑ Manages UC Policy & Procedures
- ❑ Leads system-wide strategic sourcing, contracts, and programs

- ❑ Manages local operations
- ❑ Manages local policies & procedures
- ❑ Manages campus implementation of system contracts & procurement programs

# Information Technology and Telecom – Category Snapshot

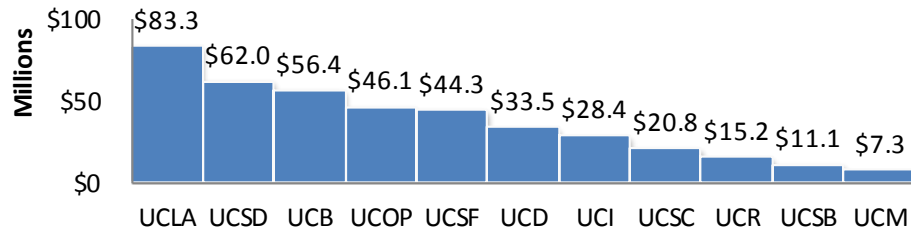
Information Technology and Telecom has a total annual spend of \$408.48M with the top 20 suppliers contributing to 57.28% of the total annual addressable spend.

## Key Facts

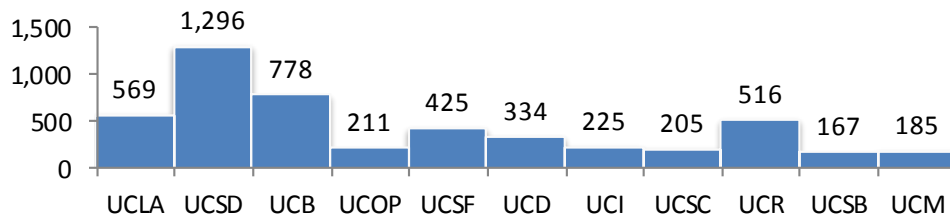
UC Total Spend F.Y. 2015 (+June 14)	\$408.48M
IT Annual Addressable Spend	\$408.48M
# of Suppliers (unique)	3,103
# of Suppliers (unique) for top 80% Spend	100

## Annual Addressable Spend by Campus

### Spend



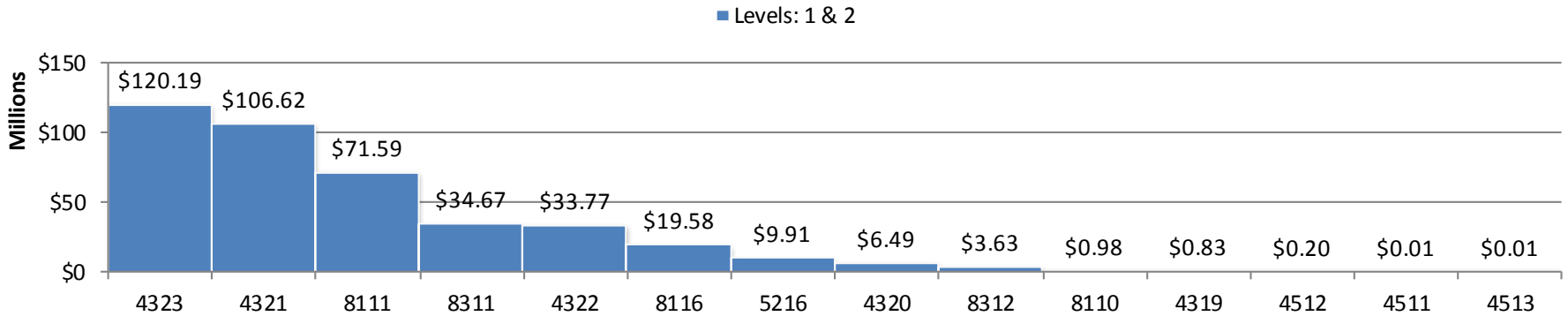
### Suppliers



# Spend Breakdown by Sub-Category

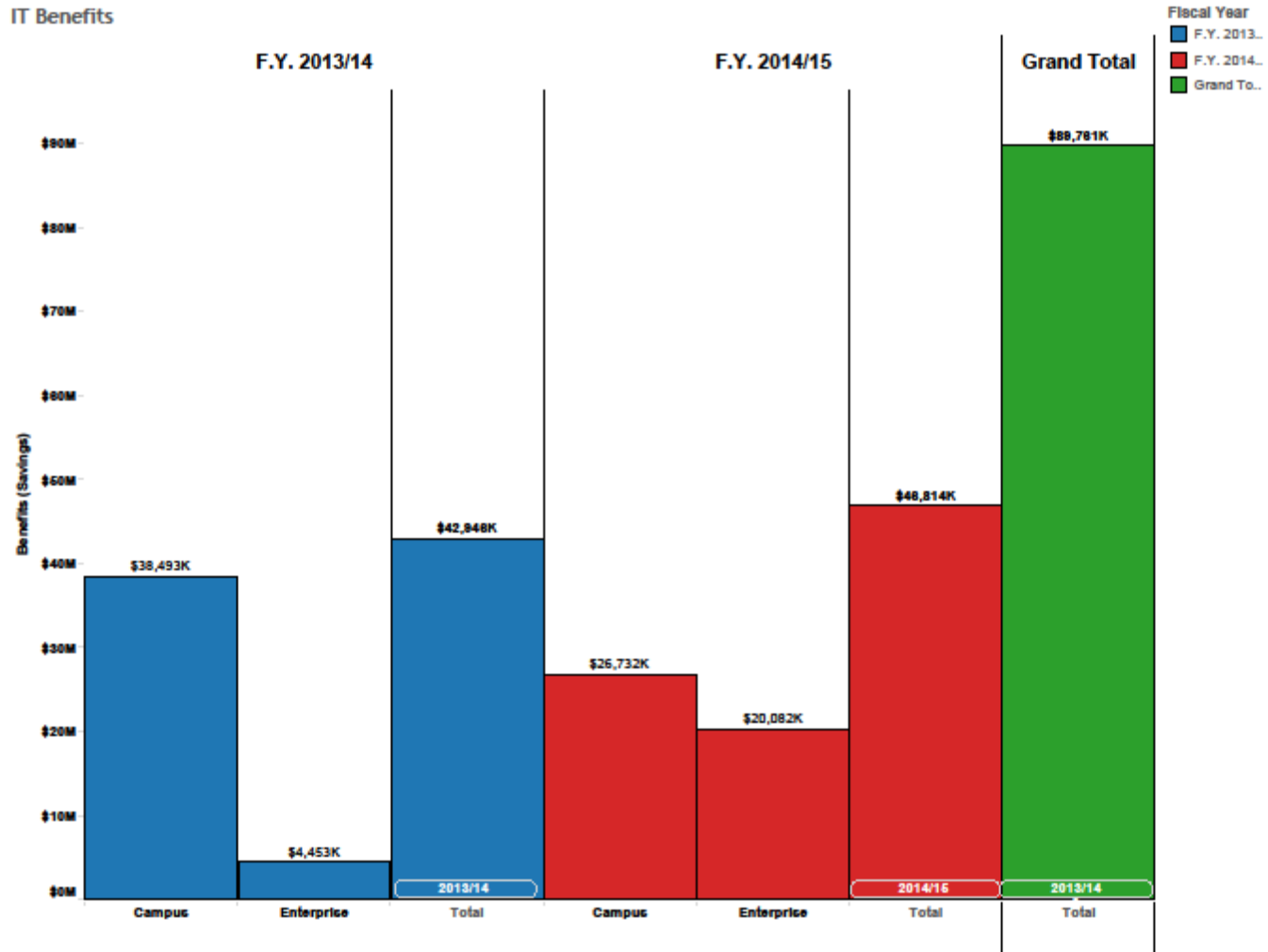
The top 3 sub-categories (Software, Computer Equipment & Accessories and Computer Services) represent 73.05% of the total annual addressable spend.

## UNSPSC Categories

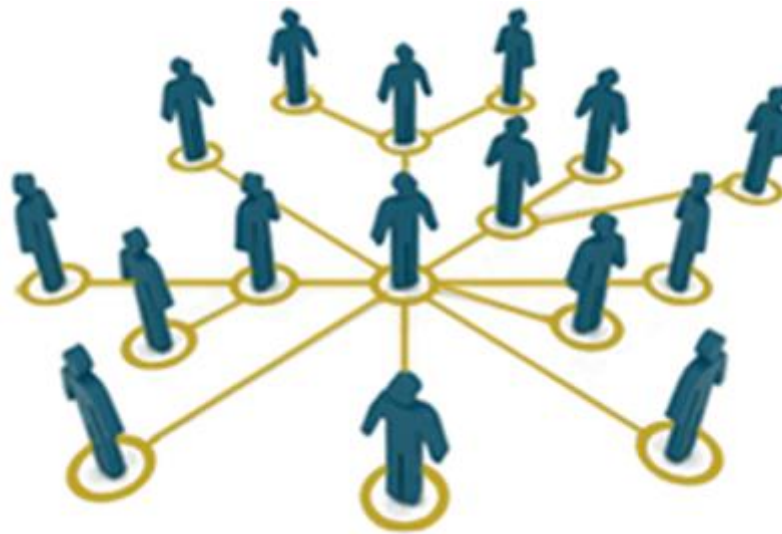


Sub-Category	% of Spend	No. of Suppliers
4323 - Software	29.42%	1,460
4321 - Computer Equipment and Accessories	26.10%	547
8111 - Computer services	17.52%	1,091
8311 - Telecommunications media services	8.49%	49
4322 - Data Voice or Multimedia Network Equipment or Platforms and Accessories	8.27%	137
8116 - Information Technology Service Delivery	4.79%	347
5216 - Consumer electronics	2.43%	52
4320 - Components for information technology or broadcasting or telecommunications	1.59%	73
8312 - Information services	0.89%	4
8110 - Professional engineering services	0.24%	17
4319 - Communications Devices and Accessories	0.20%	12
4512 - Photographic or filming or video equipment	0.05%	2
4511 - Audio and visual presentation and composing equipment	0.00%	1
4513 - Photographic and recording media	0.00%	3

## IT Benefits (Savings)



# Setting IT Procurement Priorities



... Process in transition...



# Setting IT Procurement Priorities

- ITLC gathers input from campus locations for system wide requirements
- TAS (Technology Acquisition Support) gathers input from end users
- Procurement provides spend data on IT and existing contracts / supplier relationships



# Setting IT Procurement Priorities

- ITLC and PLC review requirements and opportunities
- ITLC and PLC establish priorities
- IT COE undertakes and completes initiatives



# Cloud Services Workgroup (CSWG) Charter



- Developed strategy for acquisition of Cloud Services for UC enterprise
- Workgroup of multi-discipline, multi-campus resources
- Negotiated and issued agreements for Cloud Services for the UC enterprise

# Workgroup Members

- UCB, IT, TAS—David Willson
  - UC ANR, CIO— Gabe Youtsey (ITLC liaison)\*
  - UCI, CISO—Isaac Straley
  - UCLA—Compliance Officer, Marti Arvin
  - UCOP, Procurement, TAS—Tom Trappler
  - UCM, IT, TAS—Gabe Edwards
  - LBNL IT Policy—Stephen Lau
  - UCOP, OGC—Kathleen Quenneville
  - UCOP, Procurement— Dianne Yoder (PLC liaison)\*
  - UCOP, Risk Mgmt—Gary Leonard
  - UCSD, IT—Brett Pollack
  - UCSF, IT – John Arbolino
  - UCOP, Risk – Roslyn Marortano
- \*co-chairs

# Cloud Services Workgroup

- CSWG website is posted on the UCOP website
- **Coming soon:**
  - Site will provide recommendations for use of Enterprise contracts for Cloud Services
    - Amazon Web Services (AWS)
    - Box ( through I2/Net+)
    - Google Apps for Education
    - Microsoft Azure
    - Microsoft 365
    - Salesforce



# Cloud Services at UC

OVERVIEW

ABOUT THE WORK GROUP

UNDERSTANDING CLOUD SERVICES

CONTRACTS & GUIDANCE

## Cloud services work group

### Purpose, membership and contact information

The Cloud Services Work Group, which consists of thirteen members from locations across the UC system, is charged with sourcing cloud services contracts for all campuses to use.

### Charter

The Cloud Services Work Group is responsible for effectively establishing UC contracts for cloud services identified as a priority interest as well as implementing these contracts across the system.

Contracts may be developed through UC participation in higher education consortia (e.g. Internet2 Net+, CENIC, etc.), through internal UC-specific negotiations, or a combination of both. Contracts will appropriately reflect and align with UC policy and UC campus/medical center needs as expressed via the Information Technology Leadership Council (ITLC).

Strategic objectives for the group include:

- Develop ongoing collaboration between ITLC, Procurement and campus stakeholders across technologies.
- Define a system-wide cloud strategy that addresses the needs of campuses and supports the mission of the University of California
- Develop strategic relationships with service providers of cloud technology and solutions with capabilities that best meet the needs of the UC system.
- Implement cloud initiatives in a consistent and coordinated manner that protects the privacy and security of information and provides risk mitigation strategies across the UC system.
- Identify effective communication channels and develop strategies to ensure successful implementation and utilization of contracts and ongoing management of supplier performance.
- Utilize workgroup solutions to drive down Total Cost of Ownership and promote new revenue opportunities through effective sourcing, contract management and supply chain solutions.

### CONTACT US

Do you have an idea for cloud services UC should consider? Questions or comments? Email the work group at [cloud-services@ucop.edu](mailto:cloud-services@ucop.edu) and we will get back to you about your inquiry.

### IMPLEMENTATION EXAMPLES

- [AWS at UC San Diego](#)
- [Box at UC Davis](#)
- [Box at UCLA](#)
- [Box at UCSF](#)
- [CrashPlan at UCSF](#)
- [Google Apps at UC Santa Cruz](#)
- [Google Apps at Berkeley Lab](#)
- [ServiceNow at UCSF](#)

# UC IT Purchasing Documents

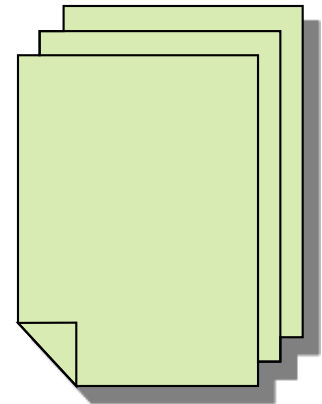
- UC Terms and Conditions for Purchasing
  - Keeps UC in compliance with Regents/State/Federal laws and policies
  - Reduces risk & protects UC interests
    - IP ownership
    - insurance
    - cancellation rights
    - confidentiality
    - indemnity
    - assignment
    - .....and 29 other issues



# UC IT Purchasing Documents

- Purchasing Agreement and Statement of Work
  - Scope (service, item, task)
  - Requirements (deliverables, activities, reporting, SLAs, acceptance criteria, testing, schedule, etc.)
  - Term
  - Pricing (cost/control of increases/milestones)
  - Key personnel
  - Special or designated terms

These documents make sure you get what you ordered and paid for....





# UC IT Purchasing Documents

- Appendix for Data Security and Privacy
  - Used when protected information is part of the contract
- Business Associate Agreement (BAA)
  - Used when Personal Health Information is part of the contract



These documents protect UC and personal data and information

